

NASB Financial, Inc.

December 14, 2012

Dear Shareholder:

Fiscal 2012 Results:

Last year at this time I had the unpleasant duty of informing our shareholders that, for the first time since we reorganized this company in 1990, NASB had negative income for the year. While most facets of our business were successful, I reported that we had taken large provisions to revalue loans and real estate that we own through foreclosure. In my 2011 letter, I also warned that “given the current regulatory and economic environment, it is not unlikely that we will make additional provisions in the coming year.” The environment did remain difficult, and we did make additional provisions of \$10.5 million. However, I am pleased to report that we had net income, after the additional provisions, of \$18.1 million. This is a return on average assets of 1.45%, which compares very favorably with our peers. The return on shareholders’ equity of 11.25% is nothing to brag about, but this measurement is challenged by our 13.8% equity ratio. Our book value is now \$21.80 per share, an increase of 14.1% during the past year.

Fiscal 2013 and Beyond:

I believe most industry participants agree that real estate values and activity are increasing. While there are no doubt additional challenges ahead, we feel our capital, earnings, and experienced team of professionals place us in a strong position to deal with these issues. We appreciate the support we have received from our customers and shareholders, and we are looking forward to the coming years.

Sincerely,



David H. Hancock
Board Chairman

NASB Financial, Inc.

2012 Annual Report

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Financial Highlights

| | 2012 | 2011 | 2010 | 2009 | 2000 | 1990 |
|---|---|-----------|-----------|-----------|---------|---------|
| | (Dollars in thousands, except per share data) | | | | | |
| For the year ended September 30: | | | | | | |
| Net interest income | \$ 49,479 | 52,166 | 53,848 | 47,405 | 35,838 | 7,983 |
| Net interest spread | 4.31% | 4.28% | 3.73% | 2.95% | 3.71% | 1.99% |
| Other income | \$ 53,295 | 24,474 | 43,580 | 40,494 | 9,409 | 2,774 |
| General and administrative expenses | 62,827 | 53,698 | 57,667 | 46,716 | 20,120 | 8,169 |
| Net income (loss) | 18,110 | (16,268) | 6,323 | 18,790 | 14,721 | (369) |
| Basic earnings per share | 2.30 | (2.07) | 0.80 | 2.38 | 1.66 | (0.18) |
| Cash dividends paid | -- | -- | 3,540 | 7,080 | 3,370 | -- |
| Dividend payout ratio | -- | -- | 55.99% | 37.84% | 22.89% | -- |
| At year end: | | | | | | |
| Assets | \$ 1,240,826 | 1,253,584 | 1,434,196 | 1,559,562 | 984,525 | 388,477 |
| Loans, net | 898,606 | 1,032,568 | 1,220,886 | 1,320,362 | 914,012 | 180,348 |
| Investment securities | 240,665 | 111,986 | 76,511 | 80,618 | 20,451 | 179,599 |
| Customer and brokered deposit accounts | 892,313 | 809,675 | 933,453 | 904,625 | 621,665 | 333,634 |
| Stockholders' equity | 171,503 | 150,378 | 167,762 | 166,388 | 83,661 | 16,772 |
| Book value per share | 21.80 | 19.11 | 21.32 | 21.15 | 9.84 | 1.83 |
| Basic shares outstanding (in thousands) | 7,868 | 7,868 | 7,868 | 7,868 | 8,500 | 9,148 |
| Other Financial Data: | | | | | | |
| Return on average assets | 1.45% | (1.21)% | 0.42% | 1.22% | 1.63% | (0.20)% |
| Return on average equity | 11.25% | (10.23)% | 3.78% | 11.74% | 18.12% | (2.50)% |
| Stockholders' equity to assets | 13.82% | 12.00% | 11.70% | 10.67% | 8.50% | 4.30% |
| Average shares outstanding (in thousands) | 7,868 | 7,868 | 7,868 | 7,868 | 8,863 | 8,116 |
| Selected year end information: | | | | | | |
| Stock price per share: Bid | \$ 24.85 | 10.00 | 15.90 | 25.96 | 14.50 | 1.03 |
| Ask | 24.99 | 10.07 | 16.79 | 26.27 | 15.50 | 1.13 |

Per share amounts have been adjusted to give retroactive effect to the four-for-one stock split, which occurred during the fiscal year ended September 30, 1999.

Selected Consolidated Financial and Other Data

The following tables include selected information concerning the financial position of NASB Financial, Inc., (including consolidated data from the operations of subsidiaries) for the years ended September 30. Dollar amounts are expressed in thousands, except per share data.

| SUMMARY STATEMENT OF OPERATIONS | 2012 | 2011 | 2010 | 2009 | 2008 |
|---|-------------|-------------|-------------|-------------|-------------|
| Interest income | \$ 61,619 | 72,709 | 83,216 | 89,825 | 95,521 |
| Interest expense | 12,140 | 20,543 | 29,368 | 42,420 | 56,506 |
| Net interest income | 49,479 | 52,166 | 53,848 | 47,405 | 39,015 |
| Provision for loan losses | 10,500 | 49,394 | 30,500 | 11,250 | 6,200 |
| Net interest income after provision for loan losses | 38,979 | 2,772 | 23,348 | 36,155 | 32,815 |
| Other income | 53,295 | 24,474 | 43,580 | 40,494 | 18,407 |
| General and administrative expenses | 62,827 | 53,698 | 57,667 | 46,716 | 36,819 |
| Income (loss) before income tax expense | 29,447 | (26,452) | 9,261 | 29,933 | 14,403 |
| Income tax expense (benefit) | 11,337 | (10,184) | 2,938 | 11,224 | 5,107 |
| Net income (loss) | \$ 18,110 | (16,268) | 6,323 | 18,709 | 9,296 |
| Earnings (loss) per share: | | | | | |
| Basic | \$ 2.30 | (2.07) | 0.80 | 2.38 | 1.18 |
| Diluted | 2.30 | (2.07) | 0.80 | 2.38 | 1.18 |
| Average shares outstanding (in thousands) | 7,868 | 7,868 | 7,868 | 7,868 | 7,868 |

| SUMMARY BALANCE SHEET | 2012 | 2011 | 2010 | 2009 | 2008 |
|--|--------------|-------------|-------------|-------------|-------------|
| Assets: | | | | | |
| Bank deposits | \$ 5,656 | 995 | 9,669 | 60,771 | 6,331 |
| Stock in Federal Home Loan Bank | 7,073 | 13,551 | 15,873 | 26,640 | 26,284 |
| Securities | 240,665 | 111,986 | 76,511 | 80,618 | 60,059 |
| Loans receivable held for sale, net | 163,834 | 115,434 | 179,845 | 81,367 | 64,030 |
| Loans receivable held for investment, net | 734,772 | 917,134 | 1,041,041 | 1,238,995 | 1,280,490 |
| Non-interest earning assets | 88,826 | 94,484 | 111,257 | 71,171 | 79,567 |
| Total assets | \$ 1,240,826 | 1,253,584 | 1,434,196 | 1,559,562 | 1,516,761 |
| Liabilities: | | | | | |
| Customer & brokered deposit accounts | \$ 892,313 | 809,675 | 933,453 | 904,625 | 769,379 |
| Advances from Federal Home Loan Bank | 127,000 | 247,000 | 286,000 | 441,026 | 550,091 |
| Subordinated debentures | 25,774 | 25,774 | 25,774 | 25,774 | 25,774 |
| Non-interest costing liabilities | 24,236 | 20,757 | 21,207 | 21,749 | 19,105 |
| Total liabilities | 1,069,323 | 1,103,206 | 1,266,434 | 1,393,174 | 1,364,349 |
| Stockholders' equity | 171,503 | 150,378 | 167,762 | 166,388 | 152,412 |
| Total liabilities and stockholders' equity | \$ 1,240,826 | 1,253,584 | 1,434,196 | 1,559,562 | 1,516,761 |
| Book value per share | \$ 21.80 | 19.11 | 21.32 | 21.15 | 19.37 |

| OTHER DATA | 2012 | 2011 | 2010 | 2009 | 2008 |
|---|-------------|-------------|-------------|-------------|-------------|
| Loans serviced for others | \$ 27,346 | 65,484 | 60,637 | 93,350 | 65,253 |
| Number of full service branches | 9 | 9 | 9 | 9 | 9 |
| Number of employees (full-time equivalents) | 425 | 384 | 398 | 367 | 322 |
| Basic shares outstanding (in thousands) | 7,868 | 7,868 | 7,868 | 7,868 | 7,868 |

Management's Discussion and Analysis of Financial Condition and Results of Operations

General

NASB Financial, Inc. ("the Company") was formed in April 1998 to become a unitary thrift holding company of North American Savings Bank, F.S.B. ("the Bank" or "North American"). The Company's principal business is to provide banking services through the Bank. Specifically, the Bank obtains savings and checking deposits from the public and uses those funds to originate and purchase real estate loans and other loans. The Bank also purchases mortgage-backed securities ("MBS") and other investment securities from time to time as conditions warrant. In addition to customer deposits, the Bank obtains funds from the sale of loans held-for-sale, the sale of securities available-for-sale, repayments of existing mortgage assets, and advances from the Federal Home Loan Bank ("FHLB"). The Bank's primary sources of income are interest on loans, MBS, and investment securities plus income from lending activities and customer service fees. Expenses consist primarily of interest payments on customer and brokered deposits and other borrowings and general and administrative costs.

The Bank operates nine deposit branch locations, three residential loan origination offices, and one residential construction loan origination office, primarily in the greater Kansas City area. The Bank also operates one commercial real estate loan origination office at its headquarters in Grandview, Missouri. Consumer loans are also offered through the Bank's branch network. On July 21, 2011, supervisory responsibility for the Company was transferred from the Office of Thrift Supervision (the "OTS") to the Board of Governors of the Federal Reserve System ("Federal Reserve Board" or "FRB"), as required by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). Accordingly, the Company is required to register and file reports with the Federal Reserve Board and is subject to regulation and examination by the Federal Reserve Board. In addition, the Federal Reserve Board has enforcement authority over the Company, which also permits the Federal Reserve Board to restrict or prohibit activities that are determined to present a serious risk to the Bank. On July 21, 2011, supervisory responsibility for the Bank was transferred from the OTS to the Office of the Comptroller of the Currency ("OCC"), as required by the Dodd-Frank Act. Although the Bank remains subject to regulations previously promulgated by the OTS, in general, those regulations are now enforced by the OCC. The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the Federal Deposit Insurance Corporation ("FDIC"). As insurer, the FDIC imposes deposit insurance premiums and is authorized to conduct examinations of, and to require reporting by, FDIC-insured institutions. The Bank is also subject to the regulations of the FRB, which establishes rules regarding reserves that must be maintained against customer deposits.

Forward-Looking Statements

We may from time to time make written or oral "forward-looking statements," including statements contained in our filings with the Securities and Exchange Commission ("SEC"). These forward-looking statements may be included in this annual report to shareholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," and similar expressions are intended to identify forward-looking statements. The following factors, as well as those discussed under Item 1A. "Risk Factors" in our Annual Report on Form 10-K, among others, could cause our financial performance to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board;
- the effects of, and changes in, foreign and military policy of the United States Government; inflation, interest rate, market and monetary fluctuations;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products, services and branching locations, when required;
- the impact of changes in financial services' laws and regulations, including laws concerning taxes, banking, securities and insurance;
- technological changes;
- acquisitions and dispositions;

- changes in consumer spending and saving habits;
- our success at managing the risks involved in our business; and
- changes in the fair value or economic value of, impairments of, and risks associated with the Bank's investments in real estate owned, mortgage backed securities and other assets.

This list of important factors is not all-inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

Financial Condition

Total assets as of September 30, 2012, were \$1,240.8 million, a decrease of \$12.8 million from the prior year-end. Average interest-earning assets decreased \$67.8 million from the prior year to \$1,125.8 million.

As the Bank originates loans each month, management evaluates the existing market conditions to determine which loans will be held in the Bank's portfolio and which loans will be sold in the secondary market. Residential mortgage loans sold in the secondary market are sold with servicing released or converted into mortgage-backed securities ("MBS") and sold with the servicing retained by the Bank. At the time of each loan commitment, a decision is made to either hold the loan for investment, hold it for sale with servicing retained, or hold it for sale with servicing released. Management monitors market conditions to decide whether loans should be held in the portfolio or sold and if sold, which method of sale is appropriate. During the year ended September 30, 2012, the Bank originated and purchased \$1,849.6 million in mortgage loans held for sale, \$86.7 million in mortgage loans held for investment, and \$3.5 million in other loans. This total of \$1,939.8 million in loan originations was an increase of \$225.4 million over the prior fiscal year.

Loans held for sale as of September 30, 2012, were \$163.8 million, an increase of \$48.4 million from September 30, 2011. This portfolio consisted entirely of residential mortgage loans originated by the Company's mortgage banking division that will be sold with servicing released. The Company has elected to carry loans held for sale at fair value, as permitted under GAAP.

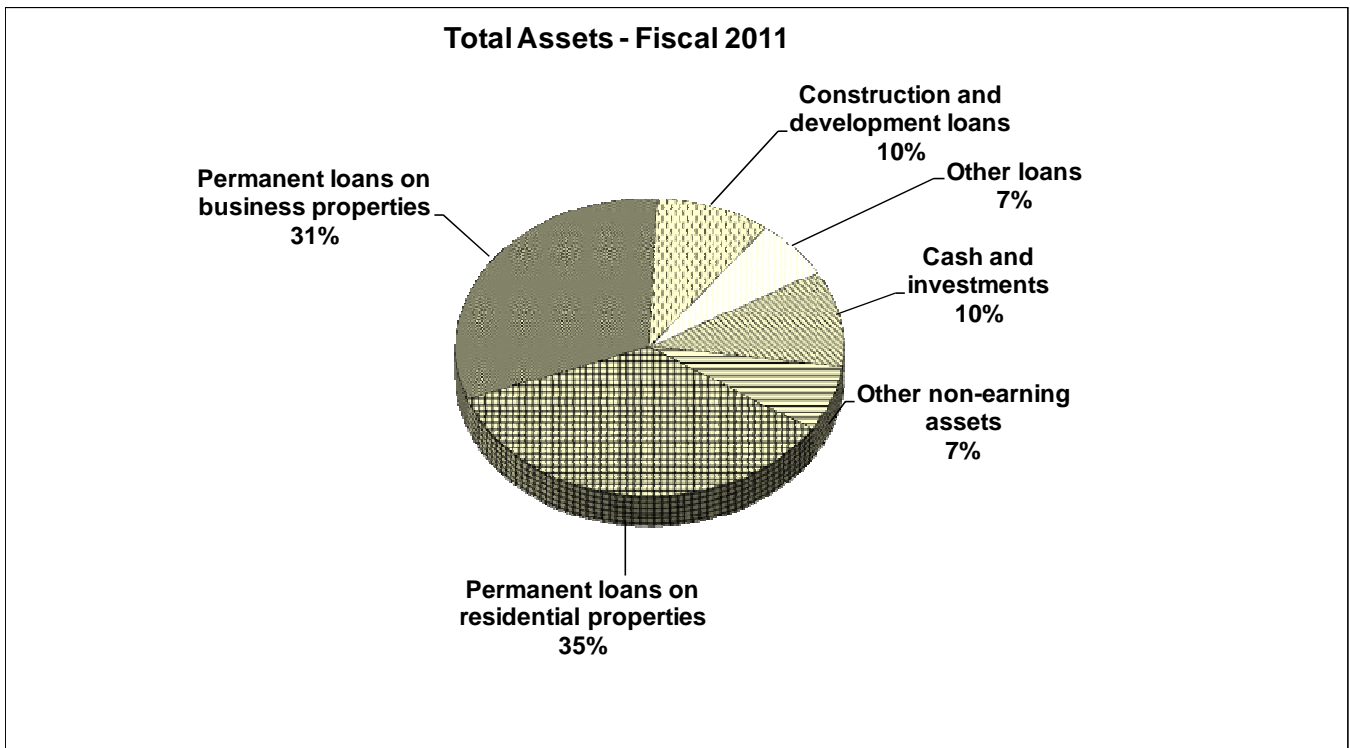
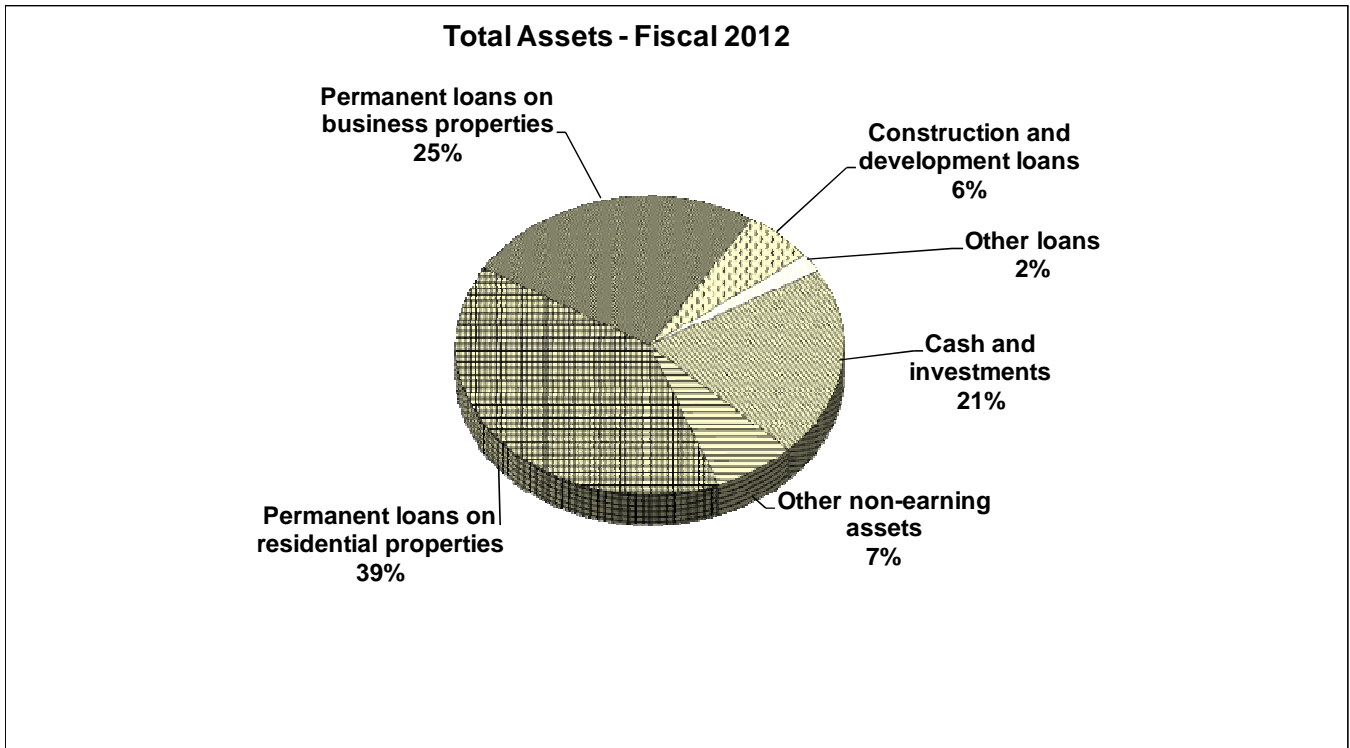
The balance of total loans held for investment at September 30, 2012, was \$766.6 million, a decrease of \$220.8 million from September 30, 2011. During fiscal 2012, total originations and purchases of mortgage loans and other loans held for investment were \$90.2 million. At September 30, 2012, the gross balance of loans secured by residential properties was \$331.3 million, compared to \$329.7 million at September 30, 2011. The gross balance of loans secured by business properties was \$321.6 million at September 30, 2012, compared to \$409.7 million as of the previous year-end. The gross balance of construction and development loans was \$110.7 million at September 30, 2012, a decrease from \$181.7 million at September 30, 2011. The weighted average rate earned on loans held for investment as of September 30, 2012, was 5.78%, a decrease from 6.13% at September 30, 2011.

Investment securities were \$214.2 million as of September 30, 2012, an increase of \$142.1 million from September 30, 2011. During fiscal year 2012, the Bank purchased securities of \$183.1 million and sold \$19.7 million of securities available for sale. The Company realized gross gains of \$227,000 and gross losses of \$570,000 on the sale of securities during the period. The Bank purchased securities during fiscal 2012, primarily lower-yielding U.S. government sponsored agency securities, to increase its level of highly liquid assets. The weighted average rate earned on investment securities as of September 30, 2012, was 1.60%, a decrease from 4.87% at September 30, 2011.

Mortgage-backed securities were \$26.5 million as of September 30, 2012, a decrease of \$13.4 million from the prior year end. During fiscal 2012, the Bank sold \$859,000 of securities held to maturity following a significant deterioration in the issuer's creditworthiness. The Company did not sell any securities from its portfolio of mortgage-backed securities available for sale during the year. The weighted average rate earned on mortgage-backed securities as of September 30, 2012, was 4.50%, a decrease from 4.72% at September 30, 2011.

The Company's investment in LLCs, which is accounted for using the equity method, was \$17.2 million at September 30, 2012, a decrease of \$452,000 from September 30, 2011. During fiscal year 2012, the Company recorded a \$200,000 impairment charge related to its investment in Central Platte Holdings, LLC ("Central Platte"), after list prices of fully-developed lots in Central Platte's residential development were reduced. There were no other events during fiscal 2012 that would indicate an additional impairment in value of the Company's investment in Central Platte or NBH, LLC, which were \$15.8 and \$1.4 million, respectively, at September 30, 2012.

The following graphs summarize the Company's total assets as of September 30, 2012 and 2011:



Total liabilities were \$1,069.3 million at September 30, 2012, a decrease of \$33.9 million from the previous year. Average interest-costing liabilities during fiscal year 2012 were \$1,043.1 million, a decrease of \$88.9 million from fiscal 2011.

Total customer deposit accounts at September 30, 2012, were \$870.9 million, an increase of \$86.3 million from the prior year-end. The total change in customer deposits was comprised of increases of \$56.0 million in certificates of deposit and \$45.2 million in money market demand accounts. These increases were partially offset by decreases of \$11.0 million in savings accounts, and \$3.9 million in demand deposit accounts. The Company held a total of \$21.4 million in brokered deposits at September 30, 2012, a decrease of \$3.6 million from September 30, 2011. The average interest rate on customer and brokered deposits at September 30, 2012, was 0.82%, a decrease of 45 basis points from the prior year-end. The average balance of customer and brokered deposits during fiscal 2012 was \$856.8 million, a decrease of \$27.6 million from fiscal 2011.

Advances from the FHLB were \$127.0 million at September 30, 2012, a decrease of \$120.0 million from the prior fiscal year-end. During fiscal year 2012, the Bank borrowed \$27.0 million of new advances and made \$147.0 million of repayments. Management continues to use FHLB advances as a primary funding source to provide operating liquidity and to fund the origination of mortgage loans.

Subordinated debentures were \$25.8 million as of September 30, 2012. Such debentures resulted from the issuance of pooled Trust Preferred Securities through the Company's wholly owned statutory trust, NASB Preferred Trust I during fiscal 2007. The Trust used the proceeds from the offering to purchase a like amount of the Company's subordinated debentures. The debentures, which have a variable rate of 1.65% over the 3-month LIBOR and a 30-year term, are the sole assets of the Trust. The debentures are callable, in whole or in part, after five years from the issuance date.

Total stockholders' equity as of September 30, 2012, was \$171.5 million (13.8% of total assets). This compares to \$150.4 million (12.0% of total assets) at September 30, 2011. On a per share basis, stockholders' equity was \$21.80 on September 30, 2012, compared to \$19.11 on September 30, 2011.

The Company did not pay any cash dividends to its stockholders during the year ended September 30, 2012. In accordance with the agreement, which is described more fully in Footnote 25, Regulatory Agreements, the Company is restricted from the payment of dividends or other capital distributions during the period of the agreement without prior written consent from its primary regulator.

Net Interest Margin

The Bank's net interest margin is comprised of the difference ("spread") between interest income on loans, MBS, and investments and the interest cost of customer and brokered deposits, FHLB advances, and other borrowings. Management monitors net interest spreads and, although constrained by certain market, economic, and competition factors, it establishes loan rates and customer deposit rates that maximize net interest margin.

During fiscal year 2012, average interest-earning assets exceeded average interest-costing liabilities by \$82.4 million, which was 6.8% of average total assets. In fiscal year 2011, average interest-earning assets exceeded average interest-costing liabilities by \$61.4 million, which was 4.7% of average total assets.

The net interest spread (earning yield less costing rate) for the fiscal year ended September 30, 2012, was 4.31%, an increase of 3 basis points from the prior year. The net interest spread for the fiscal year ended September 30, 2011, was 4.28%, an increase of 55 basis points from the prior year.

The table below presents the total dollar amounts of interest income and expense on the indicated amounts of average interest-earning assets or interest-costing liabilities, with the average interest rates for the year and at the end of each year. Average yields reflect yield reductions due to non-accrual loans. Average balances and weighted average yields at year-end include all accrual and non-accrual loans. Dollar amounts are expressed in thousands.

| | Fiscal 2012 | | | As of | Fiscal 2011 | | | As of | Fiscal 2010 | | | As of |
|--|---------------------|---------------|--------------|--------------------|---------------------|---------------|--------------|--------------------|---------------------|---------------|--------------|--------------------|
| | Average Balance | Interest | Yield/Rate | 9/30/12 Yield/Rate | Average Balance | Interest | Yield/Rate | 9/30/11 Yield/Rate | Average Balance | Interest | Yield/Rate | 9/30/10 Yield/Rate |
| Interest-earning assets: | | | | | | | | | | | | |
| Loans receivable | \$ 954,304 | 56,896 | 5.96% | 5.36% | \$ 1,070,569 | 66,445 | 6.21% | 5.91% | \$ 1,262,456 | 78,508 | 6.22% | 5.97% |
| Mortgage-backed securities | 33,455 | 1,723 | 5.15% | 4.50% | 44,098 | 2,281 | 5.17% | 4.72% | 65,420 | 3,175 | 4.85% | 4.88% |
| Investments | 120,612 | 2,987 | 2.48% | 1.60% | 67,624 | 3,975 | 5.88% | 4.87% | 35,806 | 1,521 | 4.25% | 5.20% |
| Bank deposits | 17,208 | 13 | 0.08% | 0.01% | 11,081 | 8 | 0.07% | 0.01% | 20,384 | 12 | 0.06% | 0.01% |
| Total earning assets | <u>1,125,579</u> | <u>61,619</u> | <u>5.47%</u> | <u>4.61%</u> | <u>1,193,372</u> | <u>72,709</u> | <u>6.09%</u> | <u>5.79%</u> | <u>1,384,066</u> | <u>83,216</u> | <u>6.01%</u> | <u>5.86%</u> |
| Non-earning assets | 91,936 | | | | 109,262 | | | | 79,656 | | | |
| Total | <u>\$ 1,217,515</u> | | | | <u>\$ 1,302,634</u> | | | | <u>\$ 1,463,722</u> | | | |
| Interest-costing liabilities: | | | | | | | | | | | | |
| Customer checking and savings deposit accounts | \$ 269,166 | 1,283 | 0.48% | 0.42% | \$ 209,737 | 1,052 | 0.50% | 0.44% | \$ 185,281 | 1,110 | 0.60% | 0.50% |
| Customer and brokered certificates of deposit | 587,659 | 7,868 | 1.34% | 1.02% | 674,655 | 14,169 | 2.10% | 1.67% | 699,011 | 16,366 | 2.34% | 2.21% |
| FHLB advances | 161,314 | 2,453 | 1.52% | 1.64% | 222,551 | 4,828 | 2.17% | 1.03% | 380,112 | 11,388 | 3.00% | 3.44% |
| Subordinated debentures | 25,000 | 536 | 2.14% | 2.10% | 25,000 | 494 | 1.98% | 1.90% | 25,000 | 504 | 2.02% | 2.13% |
| Total costing liabilities | <u>1,043,139</u> | <u>12,140</u> | <u>1.16%</u> | <u>0.95%</u> | <u>1,131,943</u> | <u>20,543</u> | <u>1.81%</u> | <u>1.23%</u> | <u>1,289,404</u> | <u>29,368</u> | <u>2.28%</u> | <u>2.23%</u> |
| Non-costing liabilities | 14,871 | | | | 14,903 | | | | 6,269 | | | |
| Stockholders' equity | 159,505 | | | | 155,788 | | | | 168,049 | | | |
| Total | <u>\$ 1,217,515</u> | | | | <u>\$ 1,302,634</u> | | | | <u>\$ 1,463,722</u> | | | |
| Net earning balance | <u>\$ 82,440</u> | | | | <u>\$ 61,429</u> | | | | <u>\$ 94,662</u> | | | |
| Earning yield less costing rate | | | <u>4.31%</u> | <u>3.66%</u> | | | <u>4.28%</u> | <u>4.56%</u> | | | <u>3.73%</u> | <u>3.63%</u> |
| Avg. interest-earning assets | <u>\$ 1,125,579</u> | | | | <u>\$ 1,193,372</u> | | | | <u>\$ 1,384,066</u> | | | |
| Net interest | | <u>49,479</u> | | | | <u>52,166</u> | | | | <u>53,848</u> | | |
| Net yield spread on avg. interest-earning assets | | | <u>4.40%</u> | | | | <u>4.37%</u> | | | | <u>3.89%</u> | |

The following tables set forth information regarding changes in interest income and interest expense. For each category of interest-earning asset and interest-costing liability, information is provided on changes attributable to (1) changes in rates (change in rate multiplied by the old volume), (2) changes in volume (change in volume multiplied by the old rate), and (3) changes in rate and volume (change in rate multiplied by the change in volume). Average balances, yields and rates used in the preparation of this analysis come from the preceding table. Dollar amounts are expressed in thousands.

| | Year ended September 30, 2012 compared to year ended September 30, 2011 | | | |
|--|---|----------------|-----------------|-----------------|
| | Rate | Volume | Rate/ Volume | Total |
| Components of interest income: | | | | |
| Loans receivable | \$ (2,676) | (7,220) | 347 | (9,549) |
| Mortgage-backed securities | (9) | (550) | 1 | (558) |
| Investments | (2,299) | 3,116 | (1,805) | (988) |
| Bank deposits | 1 | 4 | -- | 5 |
| Net change in interest income | <u>(4,983)</u> | <u>(4,650)</u> | <u>(1,457)</u> | <u>(11,090)</u> |
| Components of interest expense: | | | | |
| Customer and brokered deposit accounts | (5,749) | (474) | 153 | (6,070) |
| FHLB advances | (1,447) | (1,329) | 401 | (2,375) |
| Subordinated debentures | 40 | -- | 2 | 42 |
| Net change in interest expense | <u>(7,156)</u> | <u>(1,803)</u> | <u>556</u> | <u>(8,403)</u> |
| Increase (decrease) in net interest income | <u>\$ 2,173</u> | <u>(2,847)</u> | <u>(2,013)</u> | <u>(2,687)</u> |

| Year ended September 30, 2011 compared to year ended September 30, 2010 | | | | |
|---|----------|----------|-----------------|----------|
| | Rate | Volume | Rate/ Volume | Total |
| Components of interest income: | | | | |
| Loans receivable | \$ (126) | (11,935) | (2) | (12,063) |
| Mortgage-backed securities | 209 | (1,034) | (69) | (894) |
| Investments | 584 | 1,352 | 518 | 2,454 |
| Bank deposits | 2 | (6) | -- | (4) |
| Net change in interest income | 669 | (11,623) | 447 | (10,507) |
| Components of interest expense: | | | | |
| Customer and brokered deposit accounts | (2,299) | 2 | 42 | (2,255) |
| FHLB advances | (3,155) | (4,727) | 1,322 | (6,560) |
| Subordinated debentures | (10) | -- | -- | (10) |
| Net change in interest expense | (5,464) | (4,725) | 1,364 | (8,825) |
| Increase (decrease) in net interest income | \$ 6,133 | (6,898) | (917) | (1,682) |

Comparison of Years Ended September 30, 2012 and 2011

For the fiscal year ended September 30, 2012, the Company had net income of \$18.1 million, or \$2.30 per share, compared to a net loss of \$16.3 million, or \$(2.07) per share in the prior year.

Total interest income for the year ended September 30, 2012, was \$61.6 million, a decrease of \$11.1 million from fiscal year 2011. The average yield on interest-earning assets decreased during fiscal 2012 to 5.47% from 6.09% during fiscal 2011, which resulted in a decrease in interest income of \$5.0 million. The average balance of interest-earning assets decreased from \$1,193.4 million during fiscal 2011 to \$1,125.6 million during fiscal 2012, resulting in a decrease in interest income of \$4.7 million.

Interest income on loans decreased \$9.5 million to \$56.9 million in fiscal 2012, compared to \$66.4 million during fiscal 2011. A decrease of \$7.2 million resulted from a \$116.3 million decrease in the average balance of loans outstanding over the prior year. Additionally, a decrease of \$2.7 million resulted from a 25 basis point decrease in the average yield on loans outstanding during the fiscal year. The weighted average rate on loans receivable at September 30, 2012, was 5.36%, a 55 basis point decrease from September 30, 2011. Interest income on mortgage-backed securities decreased \$558,000 to \$1.7 million in fiscal 2012, compared to \$2.3 million during fiscal 2011. This decrease primarily resulted from a \$10.6 million decrease in the average balance of mortgage-backed securities from the prior year. Interest and dividend income on investment securities decreased \$988,000 to \$3.0 million in fiscal 2012, compared to \$4.0 million during fiscal 2011. Although the average balance of investment securities increased \$53.0 million from the prior year, this increase was offset by a 340 basis point decrease in the average yield on such securities during the fiscal year. This significant decrease in the average yield on investment securities resulted from the Bank purchasing \$183.1 million in investment securities during the year, primarily lower-yielding U.S. government sponsored agency securities, to increase its level of highly liquid assets.

Total interest expense during the year ended September 30, 2012, decreased \$8.4 million from the prior year. Specifically, interest on customer and brokered deposit accounts decreased \$6.1 million during fiscal 2012, resulting primarily from a 65 basis point decrease in the average rate paid on such interest-costing liabilities. Interest on FHLB advances decreased \$2.4 million during fiscal 2012. A decrease of approximately \$1.3 million resulted from a \$61.2 million decrease in the average balance of FHLB advances over the prior year. In addition, a decrease of approximately \$1.4 million resulted from a 65 basis point decrease in the average rate paid on FHLB advances during the fiscal year. Management continues to use FHLB advances as a primary source of short-term financing.

The Bank's net interest income is impacted by changes in market interest rates, which have varied greatly over time. Changing interest rates also affect the level of loan prepayments and the demand for new loans. Management monitors the Bank's net interest spreads (the difference between yields received on assets and paid on liabilities) and, although constrained by market conditions, economic conditions, and prudent underwriting standards, it offers deposit rates and loan rates that maximize net interest income. Since the relative spread between financial assets and liabilities is constantly changing, North American's current net interest spread may not be an indication of future net interest income.

The provision for losses on loans was \$10.5 million during the year ended September 30, 2012, compared to \$49.4 million during fiscal 2011. The allowance for loan losses was \$31.8 million or 4.15% of the total loan portfolio held for investment and approximately 43% of total nonaccrual loans as of September 30, 2012. This compares with an allowance for loan losses of \$70.3 million or 7.12% of the total loan portfolio held for investment and approximately 170% of the total nonaccrual loans as of September 30, 2011.

The Company recorded a provision for loan losses of \$3.0 million during the quarter ended June 30, 2012, due primarily to declines in the value of collateral securing impaired land development loans that are collateral dependent. The Company recorded a provision for loan losses of \$5.0 million during the quarter ended March 31, 2012, due primarily to declines in the value of collateral securing impaired loans that are collateral dependent. This increase in the ALLL, resulting from the provision for loan loss, was offset by net charge offs of \$26.2 million during the three month period, as the Bank's elimination of the use of specific valuation allowances. Prior to the quarter ended March 31, 2012, measured impairments were recorded as specific valuation allowances and carried as contra-assets to reduce a loan's carrying value to fair value. When the Bank adopted the Call Report, during the quarter ended March 31, 2012, the cumulative specific valuation allowance that were considered "confirmed losses" were charged-off and netted against their respective loans balances. For collateral dependent loans that are deemed impaired, a "confirmed loss" is defined as the amount by which the loan's recorded investment exceeds the fair value of its collateral. If a loan is considered uncollectible, the entire balance is deemed a "confirmed loss" and is fully charged-off. The Company recorded a provision for loan losses of \$2.5 million during the three month period ended December 31, 2011, due primarily to increases in specific reserves related to impaired commercial real estate loans. This increase in the ALLL, resulting from the provision for loan loss, was offset by net charge offs of \$14.8 million during the period, which primarily resulted from the foreclosure or sale of certain impaired collateral dependent commercial and land development loans which were being carried at the fair value of the collateral.

Management believes that the allowance for losses on loans and real estate owned is adequate as of September 30, 2012. The provision can fluctuate based on changes in economic conditions, changes in the level of classified assets, changes in the amount of loan charge-offs and recoveries, or changes in other information available to management. The process for determining the amount of the ALLL includes various assumptions and subjective judgments about the collectability of the loan portfolio, including the creditworthiness of our borrowers and the value of real estate and other assets that serve as loan collateral. In determining the appropriate amount of the ALLL, management relies on loan quality reviews, past experience, an evaluation of economic conditions, and asset valuations and appraisals, among other factors.

With regard to loan portfolio concentrations at September 30, 2012, loans secured by business properties made up 34% of the Bank's total loans receivable, and 22% of the allowance for loan losses was allocated to such loans. This compares to 37% of total loans receivable and 19% of the allowance at September 30, 2011. At September 30, 2012, loans secured by residential properties made up 36% percent of the Bank's total loans receivable, and 22% of the allowance for loan losses was allocated to such loans. This compares to 40% of total loans receivable and 10% of the allowance at September 30, 2011. At September 30, 2012, construction and development loans made up 10% of the Bank's total loans receivable, and 52% percent of the allowance for loan losses was allocated to such loans. This compares to 15% of total loans receivable and 60% of the allowance at September 30, 2011.

Total other income for fiscal year 2012 was \$53.3 million, an increase of \$24.5 million from the amount earned in fiscal year 2011. Specifically, gain on sale of loans held for sale increased \$19.5 million from the same period in the prior year due primarily to increased mortgage banking volume and spreads. Provision for loss on real estate owned decreased \$7.1 million due primarily to a change in methodology for the valuation of properties within the Bank's land development real estate portfolio during the quarter ended March 31, 2011. Given the adverse economic environment and negative outlook in the residential development real estate market, as of March 31, 2011, the Company adopted a change in methodology for the valuation of its development real estate portfolio that applied downward "qualitative" adjustments to the real estate appraised values for foreclosed development properties. Other income increased \$4.0 million, due to the effect of recording the net fair value of certain loan-related commitments in accordance with GAAP, an increase in commercial loan prepayment penalties, and a decrease in expensed related to foreclosed assets held for sale. There were no other-than-temporary impairments recorded on investments in the Bank's portfolio in fiscal 2012, which resulted in a \$640,000 increase in other income from the prior year. These increases were partially offset by a \$946,000 decrease in customer service fees due primarily to a decrease in miscellaneous loan fees. This decrease was primarily due to a significant increase in the volume of government insured loans in the current period, which result in lower fee income. Gain on sale of securities decreased \$1.5 million from the prior year, resulting from a decrease in the volume of security sales during fiscal 2012. In addition, the Company recorded a \$200,000 impairment charge related to its investment in Central Platte Holdings, LLC during fiscal 2012, resulting from a decrease in the sales prices of fully-developed lots in Central Platte's residential development. The Company incorporated these lower prices into its internal valuation model, which resulted in an additional impairment charge.

Total general and administrative expenses for fiscal 2012, was \$62.8 million, an increase of \$9.1 million from the prior year. Specifically, compensation and fringe benefits increased \$2.7 million from the prior year due to the addition of personnel in the Company's information technology, residential lending, internal asset review, accounting, and administrative departments. Commission-based mortgage banking compensation increased \$3.6 million due to an increase in residential mortgage loan origination volume from fiscal 2011. Premises and equipment expense increased \$702,000 from the prior year, primarily due to increased costs associated with moving the Company's mortgage banking operation from Overland Park, Kansas to a new location in Kansas City, Missouri. Other expenses increased \$1.6 million from fiscal 2011, primarily due to consulting and other expenses related to the conversion of the Bank's core processing system, which was completed in the quarter ended March 31, 2012, and other costs related to the increase in residential origination volume during the current period. Federal deposit insurance premiums increased \$391,000 due to an increase in the rates paid for such insurance during fiscal 2012.

Comparison of Years Ended September 30, 2011 and 2010

For the fiscal year ended September 30, 2011, the Company had a net loss of \$16.3 million, or \$(2.07) per share, compared to net income \$6.3 million, or \$0.80 per share in the prior year.

Total interest income for the year ended September 30, 2011, was \$72.7 million, a decrease of \$10.5 million from fiscal year 2010. The average yield on interest-earning assets increased during fiscal 2011 to 6.09% from 6.01% during fiscal 2010, which resulted in an increase in interest income of \$669,000. The average balance of interest-earning assets decreased from \$1,384.1 million during fiscal 2010 to \$1,193.4 million during fiscal 2011, resulting in a decrease in interest income of \$11.6 million.

Interest income on loans decreased \$12.1 million to \$66.4 million in fiscal 2011, compared to \$78.5 million during fiscal 2010. A decrease of \$11.9 million resulted from a \$191.9 million decrease in the average balance of loans outstanding over the prior year. Additionally, a decrease of \$126,000 resulted from a 1 basis point decrease in the average yield on loans outstanding during the fiscal year. The weighted average rate on loans receivable at September 30, 2011, was 5.91%, a 6 basis point decrease from September 30, 2010. Interest income on mortgage-backed securities decreased \$894,000 to \$2.3 million in fiscal 2011, compared to \$3.2 million during fiscal 2010. A decrease of \$1.0 million resulted from a \$21.3 million decrease in the average balance of mortgage-backed securities from the prior year. This decrease was partially offset by an increase of \$209,000 resulting from a 32 basis point increase in the average yield on mortgage-backed securities during the fiscal year. Interest and dividend income on investment securities increased \$2.5 million to \$4.0 million in fiscal 2011, compared to \$1.5 million during fiscal 2010. An increase of \$1.4 million resulted from a \$31.8 million increase in the average balance of investment securities from the prior year. In addition, interest and dividend income on investment securities increased as a result of a 163 basis point increase in the average yield on investment securities during the fiscal year.

Total interest expense during the year ended September 30, 2011, decreased \$8.8 million from the prior year. Specifically, interest on customer and brokered deposit accounts decreased \$2.3 million during fiscal 2011, resulting from a 26 basis point decrease in the average rate paid on such interest-costing liabilities. Interest on FHLB advances decreased \$6.6 million during fiscal 2011. A decrease of approximately \$4.7 million resulted from a \$157.6 million decrease in the average balance of FHLB advances over the prior year. In addition, interest on FHLB advances decreased as a result of an 83 basis point decrease in the average rate paid on such liabilities during the fiscal year. Management continues to use FHLB advances as a primary source of short-term financing.

The provision for losses on loans was \$49.4 million during the year ended September 30, 2011, compared to \$30.5 million during fiscal 2010. The allowance for loan losses was \$70.3 million or 7.12% of the total loan portfolio held for investment and approximately 170% of total nonaccrual loans as of September 30, 2011. This compares with an allowance for loan losses of \$32.3 million or 3.01% of the total loan portfolio held for investment and approximately 110% of the total nonaccrual loans as of September 30, 2010.

During the quarter ended March 31, 2011, the Company adopted ASU 2011-02, as more fully described in Footnote 1 of the consolidated financial statements. The amendments in ASU 2011-02 require prospective application of the impairment measurement guidance in ASC 310-10-35 for those receivables newly identified as impaired. As a result of adopting ASU 2011-02, the Company reassessed all restructurings that occurred on or after October 1, 2010, the beginning of the current fiscal year, for identification as Troubled Debt Restructurings (“TDRs”). The Company identified as troubled debt restructurings certain receivables for which the allowance for credit losses had previously been measured under a general allowance for credit losses methodology. Upon identifying those receivables as TDRs, the Company identified them as impaired under the guidance in Section 310-10-35. At the end of March 31, 2011, the period of adoption, the recorded investment in receivables for which the allowance for credit losses was previously measured under a general allowance for credit losses methodology and are now impaired under ASC 310-10-35 was \$28.1 million, and the resulting increase in the allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was \$8.0 million. In addition, the Company identified loans with a recorded investment of \$6.7 million which were previously deemed impaired under the guidance in ASC 310-10-35, but were not considered TDRs. As a result of adopting the amendments in ASU 2011-02, these loans were identified as TDRs and the resulting increase in the allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was \$3.3 million. This increase in estimated loss was due to the Company’s adoption of a change in methodology for valuing its real estate development portfolio, given the current adverse economic environment, during the quarter ended March 31, 2011. This change is described in Footnote 6, Loans Receivable.

In addition to the adoption of ASU 2011-02, and in connection with the determination of impairment, the Company performed a review of 1) its historical residential development loan foreclosures since 2008; 2) the realized sale prices versus both original and subsequent appraisals; 3) the valuation trends in unsold foreclosed assets; and 4) factors affecting the current outlook for real estate development loans for the foreseeable future. Given the current adverse economic environment and negative outlook in the residential development real estate market, the Company reassessed its methodology for the valuation of loans in its real estate development portfolio and adopted a change in methodology for their valuation as of March 31, 2011, that applies downward “qualitative” adjustments to the real estate appraised values for residential development loans that are deemed impaired. Management believes that these qualitative appraisal adjustments more accurately reflect real estate values in light of recent sales experience and economic conditions. This change in methodology increased the provision for loan losses by \$18.3 million during the quarter ended March 31, 2011.

During the quarter ended June 30, 2011, the Bank revised its methodology for calculating of the adequacy of its allowance for loan and lease losses by incorporating multiple historical “look-back” periods from which loss data is used to formulate estimated future loss ratios. These ratios are applied to the various loan portfolios for purposes of estimating future losses and calculating adequate levels of allowance for loan and lease losses (“ALLL”). In addition, the Bank eliminated the use of the 2%, 10%, and 50% ALLL ratios which were applied to assets classified as special mention, substandard, and doubtful, respectively. The Company is now using historical loss severity and increased historical loss frequency ratios to calculate the ALLL associated with such classified assets, which resulted in a \$3.1 million increase in the ALLL during the quarter ended June 30, 2011.

Based upon the significant increase in foreclosure frequency and loss severity ratios within the Bank’s portfolios and other qualitative factors related to the current economic conditions, the Bank increased its general component of allowance for loan losses during the fiscal year ended September 30, 2011. The balance of general reserves in the allowance for loan losses increased to \$31.2 million, from \$17.7 million at September 30, 2010. During the same time period, the balance of loans receivable held to maturity decreased from \$1,073.4 million at September 30, 2010, to \$987.4 million at September 30, 2011. The Bank does not routinely obtain updated appraisals for their collateral dependent loans that are not adversely classified. However, when analyzing the adequacy of its allowance for loan losses, the Bank considers potential changes in the value of the underlying collateral for such loans as one of the subjective factors used to estimate future losses in the various loan pools.

Management believes that the allowance for losses on loans and real estate owned is adequate as of September 30, 2011. The provision can fluctuate based on changes in economic conditions, changes in the level of classified assets, changes in the amount of loan charge-offs and recoveries, or changes in other information available to management. The process for determining the amount of the ALLL includes various assumptions and subjective judgments about the collectability of the loan portfolio, including the creditworthiness of our borrowers and the value of real estate and other assets that serve as loan collateral. In determining the appropriate amount of the ALLL, management relies on loan quality reviews, past experience, an evaluation of economic conditions, and asset valuations and appraisals, among other factors.

With regard to loan portfolio concentrations at September 30, 2011, loans secured by business properties made up 37% of the Bank's total loans receivable, and 19% of the allowance for loan losses was allocated to such loans. This compares to 32% of total loans receivable and 21% of the allowance at September 30, 2010. At September 30, 2011, loans secured by residential properties made up 40% percent of the Bank's total loans receivable, and 10% of the allowance for loan losses was allocated to such loans. This compares to 46% of total loans receivable and 14% of the allowance at September 30, 2010. At September 30, 2011, construction and development loans made up 15% of the Bank's total loans receivable, and 60% percent of the allowance for loan losses was allocated to such loans. This compares to 15% of total loans receivable and 59% of the allowance at September 30, 2010.

Total other income for fiscal year 2011 was \$24.5 million, a decrease of \$19.1 million from the amount earned in fiscal year 2010. Specifically, provision for loss on real estate owned increased \$8.7 million due to declines in value of foreclosed assets held for sale. This increase was largely the result of a change in methodology adopted by the Company during the quarter ended March 31, 2011, related to the valuation of its residential development real estate portfolio that applied downward "qualitative" adjustments to the real estate appraised values for foreclosed development properties. Management believed that these qualitative appraisal adjustments more accurately reflect real estate values in light of the sales experience and economic conditions that have recently been observed. Gain on sale of loans held for sale decreased \$7.3 million, due to a decrease in the volume of residential mortgage loans originated and sold by the Bank's mortgage banking division during the period. Gain on sale of securities available for sale decreased \$4.5 million due to a significant decline in the volume of such sales during the period. Customer service fees and charges decreased \$1.1 million primarily due to a decrease in miscellaneous loan fees resulting from the decrease in residential mortgage loan origination volume as compared to the same period in the prior year. Impairment loss on investment securities increased \$640,000 due to recording an other-than-temporary impairment of one trust preferred security within the Bank's portfolio that was called during the quarter ended September 30, 2011. Loan servicing fees decreased \$227,000 due primarily to an increase in capitalized servicing amortization during the fiscal year. These decreases in other income were partially offset by a \$3.1 million decrease in impairment loss on investment in LLCs resulting from impairment charges related to the Company's investments in Central Platte Holdings, LLC and NBH, LLC during fiscal year 2010. In addition, other income increased \$222,000 due primarily to the effect of recording the net fair value of certain loan-related commitments in accordance with GAAP.

Total general and administrative expenses for fiscal 2011, was \$53.7 million, a decrease of \$4.0 million from the prior year. Specifically, commission-based mortgage banking compensation decreased \$4.4 million due primarily to a decrease in mortgage banking volume from the prior year, and federal deposit insurance premiums decreased \$1.2 million. These decreases were partially offset by a \$955,000 increase in compensation and fringe benefits resulting primarily from the addition of personnel in the Company's mortgage banking, information technology, loan servicing, and internal asset review departments. In addition, other expense increased \$672,000 due primarily to increases in data processing fees, consulting fees, and other expenses related to the Company's lending operations such as credit and appraisal fees, the effect of which was partially offset by a decrease in legal fees related to the Bank's construction and development portfolio.

Asset/Liability Management

Management recognizes that there are certain market risk factors present in the structure of the Bank's financial assets and liabilities. Since the Bank does not have material amounts of derivative positions, equity securities, or foreign currency positions, interest rate risk ("IRR") is the primary market risk that is inherent in the Bank's portfolio.

The objective of the Bank's IRR management process is to maximize net interest income over a range of possible interest rate paths. The monitoring of interest rate sensitivity on both the interest-earning assets and the interest-costing liabilities are key to effectively managing IRR. Management maintains an IRR policy, which outlines a methodology for monitoring interest rate risk. The Board of Directors reviews this policy and approves changes on an annual basis. The IRR policy also identifies the duties of the Bank's Asset/Liability Committee ("ALCO"). Among other things, the ALCO is responsible for developing the Bank's annual business plan, monitoring anticipated weekly cashflows, establishing prices for the Bank's various products, and implementing strategic IRR decisions.

On a quarterly basis, the Bank monitors the estimate of changes that would potentially occur to its net portfolio value ("NPV") of assets, liabilities, and off-balance sheet items assuming a sudden change in market interest rates. Management presents a NPV analysis to the Board of Directors each quarter and NPV policy limits are reviewed and approved.

The following table is an interest rate sensitivity analysis, which summarizes information calculated by the Bank's internal model that estimates the changes in NPV of the Bank's portfolio of assets, liabilities, and off-balance sheet items given a range of assumed changes in market interest rates. These computations estimate the effect on the Bank's NPV of an instantaneous and sustained change in market interest rates of plus and minus 300 basis points, as well as the Bank's current IRR policy limits on such estimated changes. The computations of the estimated effects of interest rate changes are based on numerous assumptions, including a constant relationship between the levels of various market interest rates and estimates of prepayments of financial assets. The Bank's model compiled this information using data as of September 30, 2012. The model output data associated with the -200 and -300 basis point scenarios was suppressed because of the relatively low current interest rate environment. Dollar amounts are expressed in thousands.

| Changes in market interest rates | Net Portfolio Value | | | NPV as % of PV of assets | |
|--|---------------------|-----------|----------|-----------------------------|---------------------------|
| | \$ Amount | \$ Change | % Change | Actual | Board approved minimum |
| + 3% | 172,601 | (26,512) | -13% | 14.9% | 6% |
| + 2% | 181,458 | (17,656) | - 9% | 15.3% | 6% |
| + 1% | 190,479 | (8,634) | -4% | 15.8% | 7% |
| no change | 199,114 | -- | -- | 16.2% | 8% |
| - 1% | 207,215 | 8,101 | +4% | 16.6% | 8% |
| - 2% | -- | -- | -- | -- | 8% |
| - 3% | -- | -- | -- | -- | 8% |

Management cannot predict future interest rates and the effect of changing interest rates on future net interest margin, net income, or NPV can only be estimated. However, management believes that its overall system of monitoring and managing IRR is effective.

Impact of Inflation and Changing Prices

The consolidated financial statements and related data presented have been prepared in accordance with accounting principles generally accepted in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, most of the Bank's assets and liabilities are monetary in nature. Except for inflation's impact on general and administrative expenses, interest rates have a more significant impact on the Bank's performance than do the effects of inflation. However, the level of interest rates may be significantly affected by the potential changes in the monetary policies of the Board of Governors of the Federal Reserve System in an attempt to impact inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services.

Changing interest rates impact the demand for new loans, which affect the value and profitability of North American's loan origination department. Rate fluctuations inversely affect the value of the Bank's mortgage servicing portfolio because of their impact on mortgage prepayments. Falling rates usually stimulate a demand for new loans, which makes the mortgage banking operation more valuable. However, this also encourages mortgage prepayments, which depletes the value of mortgage servicing rights. Rising rates generally have the opposite effect on these operations.

Impact of Current Economic Conditions

The current protracted economic decline continues to present financial institutions with unprecedented circumstances and challenges which in some cases have resulted in large declines in the fair values of investments and other assets, constraints on liquidity and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans. The financial statements have been prepared using values and information currently available to the Company.

Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses, and capital that could negatively impact the Company's ability to meet regulatory capital requirements and maintain sufficient liquidity.

Liquidity and Capital Resources

The Bank maintains sufficient liquidity to ensure safe and sound operation. North American maintains a level of liquid assets adequate to meet the requirements of normal banking activities, including the repayment of maturing debt and potential deposit withdrawals. The Bank's primary sources of liquidity are cash and cash equivalents, the sale and repayment of loans, the retention of existing or newly acquired retail deposits, and FHLB advances. Additional sources of liquidity include the sale of investment securities available for sale, reverse repurchase agreements, FRB advances, and the acquisition of deposits through a nationwide internet listing service.

Management continues to use FHLB advances as a primary source of short-term funding. FHLB advances are secured by a blanket pledge agreement covering portions of the loan and securities portfolio as collateral, supported by quarterly reporting of eligible collateral to FHLB. FHLB borrowings are limited based upon a percentage of the Bank's assets and eligible collateral, as adjusted by collateral eligibility and maintenance levels. Management continually monitors the balance of eligible collateral relative to the amount of advances outstanding to determine the availability of additional FHLB advances. At September 30, 2012, the Bank had a total borrowing capacity at FHLB of \$240.8 million, and outstanding advances of \$127.0 million. As an additional source of liquidity, the Bank has \$91.9 million of highly liquid short term U.S. Government sponsored agency securities in its portfolio at September 30, 2012.

In accordance with the Consent Order with the OCC, which is described more fully in Footnote 25, Regulatory Agreements, the Bank is required to meet and maintain specific capital levels. This requirement prohibits the Bank from accepting, renewing, or rolling over any brokered deposits. As of September 30, 2012, the Bank's brokered deposits totaled \$21.4 million. The Bank believes it will have adequate alternate funding sources available to replace such deposits upon their maturity.

Fluctuations in the level of interest rates typically impact prepayments on mortgage loans and mortgage related securities. During periods of falling rates, these prepayments increase and a greater demand exists for new loans. The Bank's ability to attract and retain customer deposits is partially impacted by area competition and by other alternative investment sources that may be available to the Bank's customers in various interest rate environments. Management believes that the Bank will retain most of its maturing time deposits in the foreseeable future. However, any material funding needs that may arise in the future can be reasonably satisfied through the use of the Bank's primary and additional liquidity sources, described above. Management is not currently aware of any other trends, market conditions, or other economic factors that could materially impact the Bank's primary sources of funding or affect its future ability to meet obligations as they come due. Although future changes to the level of market interest rates are uncertain, management believes its sources of funding will continue to remain stable during upward and downward interest rate environments.

Off Balance Sheet Arrangements and Contractual Obligations

Various commitments and contingent liabilities arise in the normal course of business, which are not required to be recorded on the balance sheet. The most significant of these are loan commitments and standby letters of credit. The bank had outstanding commitments to originate mortgage loans for its portfolio and standby letters of credit totaling \$3.4 million and \$794,000, respectively, at September 30, 2012. In addition, the Bank had outstanding commitments to originate mortgage loans totaling \$405.2 million at September 30, 2012, which it had committed to sell to outside investors. Since commitments may expire unused or be only partially used, these totals do not necessarily reflect future cash requirements. Management does not anticipate any material losses arising from commitments and contingent liabilities and believes that there are no material commitments to extend credit that represent risk of an unusual nature.

Management anticipates that the Company will continue to have sufficient funds through repayments and maturities of loans and securities, deposits and borrowings, to meet its commitments.

The following table discloses payments due on the Company's contractual obligations at September 30, 2012:

| | Total | Due in less than one year | Due from one to three years | Due from three to five years | Due in more than five years |
|-------------------------------|------------|------------------------------|--------------------------------|---------------------------------|--------------------------------|
| Advances from FHLB | \$ 127,000 | 27,000 | 50,000 | 50,000 | -- |
| Subordinated debentures | 25,774 | -- | -- | -- | 25,774 |
| Operating leases | 3,985 | 823 | 1,595 | 1,446 | 121 |
| Total contractual obligations | \$ 156,759 | 27,823 | 51,595 | 51,446 | 25,895 |

Critical Accounting Policies

The Company has identified the accounting policies below as critical to the Company's operations and to understanding the Company's consolidated financial statements. Following is an explanation of the methods and assumptions underlying their application.

Allowance for Loan and Lease Losses

The Allowance for Loan and Lease Losses ("ALLL") recognizes the inherent risks associated with lending activities for individually identified problem assets as well as the entire homogenous and non-homogenous loan portfolios. ALLLs are established by charges to the provision for loan losses and carried as contra assets. Management analyzes the adequacy of the allowance on a quarterly basis and appropriate provisions are made to maintain the ALLLs at adequate levels. At any given time, the ALLL should be sufficient to absorb at least all estimated credit losses on outstanding balances over the next twelve months. While management uses information currently available to determine these allowances, they can fluctuate based on changes in economic conditions and changes in the information available to management. Also, regulatory agencies review the Bank's allowances for loan loss as part of their examination, and they may require the Bank to recognize additional loss provisions, within their regulatory filings, based on the information available at the time of their examinations.

The ALLL is determined based upon two components. The first is made up of specific reserves for loans which have been deemed impaired in accordance with Generally Accepted Accounting Principles ("GAAP"). The second component is made up of general reserves for loans that are not impaired. A loan becomes impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. Once a loan has been deemed impaired, the impairment must be measured by comparing the recorded investment in the loan to the present value of the estimated future cash flows discounted at the loan's effective rate, or to the fair value of the loan based on the loan's observable market price, or to the fair value of the collateral if the loan is collateral dependent. Prior to the quarter ended March 31, 2012, the Bank recorded a specific allowance equal to the amount of measured impairment.

In July 2011, the Office of Thrift Supervision ("OTS") merged with and into the Office of the Comptroller of the Currency ("OCC"), and the OCC became the Bank's primary regulator. Beginning with the quarter ended March 31, 2012, the Bank was required to file a Consolidated Report of Condition and Income ("Call Report") instead of the previously required Thrift Financial Report ("TFR"). With the adoption of the Call Report, the Bank was required to discontinue using specific valuation allowances on loans deemed impaired. The TFR had allowed any measured impairments to be carried as specific valuation allowances, whereas the Call Report required any measured impairments that are deemed "confirmed losses" to be charged-off and netted from their respective loan balances. For impaired loans that are collateral dependent, a "confirmed loss" is generally the amount by which the loan's recorded investment exceeds the fair value of its collateral. If a loan is considered uncollectible, the entire balance is deemed a "confirmed loss" and is fully charged-off. During the quarter ended March 31, 2012, the Bank charged-off against ALLL the aggregate "confirmed losses" that were carried as specific valuation allowances in prior periods, and netted them against their respective loan balances for reporting purposes. This change had no impact on net loans receivable as presented in the consolidated balance sheet. In addition, this change did not materially impact the analysis of ALLL, which is described in more detail in the following paragraph, as specific valuation allowances were previously considered in the determination of historical loss ratios.

Loans that are not impaired are evaluated based upon the Bank's historical loss experience, as well as various subjective factors, to estimate potential unidentified losses within the various loan portfolios. These loans are categorized into pools based upon certain characteristics such as loan type, collateral type and repayment source. In addition to analyzing historical losses, the Bank also evaluates the following subjective factors for each loan pool to estimate future losses: changes in lending policies and procedures, changes in economic and business conditions, changes in the nature and volume of the portfolio, changes in management and other relevant staff, changes in the volume and severity of past due loans, changes in the quality of the Bank's loan review system, changes in the value of the underlying collateral for collateral dependent loans, changes in the level of lending concentrations, and changes in other external factors such as competition and legal and regulatory requirements. Historical loss ratios are adjusted accordingly, based upon the effect that the subjective factors have in estimated future losses. These adjusted ratios are applied to the balances of the loan pools to determine the adequacy of the ALLL each quarter. For purposes of calculating historical loss ratios, specific valuation allowances established prior to March 31, 2012, are considered charge-offs during the periods in which they are established.

Valuation of Derivative Instruments

The Bank has commitments outstanding to extend credit that have not closed prior to the end of the period. As the Bank enters into commitments to originate loans, it also enters into commitments to sell the loans in the secondary market on a “best-efforts” basis. Additionally, the Bank has commitments to sell loans that have closed prior to the end of the period. Such commitments to originate loans held for sale and to sell loans are considered derivative instruments in accordance with GAAP, which requires the Bank to recognize all derivative instruments in the balance sheet and to measure those instruments at fair value.

Commitments to originate loans held for sale and forward sales commitments are valued using a valuation model which considers differences between current market interest rates and committed rates. The model also includes assumptions which estimate fall-out percentages for commitments to originate loans.

Valuation of Equity Method Investments

The Company is a partner in two limited liability companies, which were formed for the purpose of purchasing and developing vacant land in Platte County, Missouri. These investments are accounted for using the equity method of accounting.

The Company evaluates its investments for impairment, in accordance with ASC 323-10-35-32, which provides guidance related to a loss in value of an equity method investment. The Company utilizes a multi-faceted approach to measure the potential impairment. The internal model utilizes the following valuation methods: 1) liquidation or appraised values determined by an independent third party appraisal; 2) an on-going business, or discounted cash flows method wherein the cash flows are derived from the sale of fully-developed lots, the development and sale of partially-developed lots, the operation of the homeowner’s association, and the value of raw land obtained from an independent third party appraiser; and 3) another on-going business method, which utilizes the same inputs as method 2, but presumes that cash flows will first be generated from the sale of raw ground and then from the sale of fully-developed and partially-developed lots and the operation of the homeowner’s association. The internal model also includes an on-going business method wherein the cash flows are derived from the sale of fully-developed lots, the development and sale of partially-developed lots, the operation of the homeowner’s association, and the development and sale of lots from the property that is currently raw land. However, management does not feel the results from this method provide a reliable indication of value because the time to “build-out” the development exceeds 18 years. Because of this unreliability the results from this method are given a zero weighting in the final impairment analysis. The significant inputs include raw land values, absorption rates of lot sales, and a market discount rate. Management believes this multi-faceted approach is reasonable given the highly subjective nature of the assumptions and the differences in valuation techniques that are utilized within each approach (e.g., order of distribution of assets upon potential liquidation). It is management’s opinion that no one valuation method within the model is preferable to the other and that no one method is more likely to occur than the other. Therefore, the final estimate of value is determined by assigning an equal weight to the values derived from each of the first three methods described above.

Valuation of Foreclosed Assets Held for Sale

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure less any estimated selling costs (the “new basis”) and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date. When foreclosed assets are acquired any excess of the loan balance over the new basis of the foreclosed asset is charged to the allowance for loan losses. Subsequent adjustments for estimated losses are charged to operations when the fair value declines to an amount less than the carrying value. The fair value of foreclosed assets held for sale is monitored by obtaining an updated opinion of value for each asset on an annual basis, or more frequently if a material deterioration in market conditions has occurred. Costs and expenses related to major additions and improvements are capitalized, while maintenance and repairs that do not improve or extend the lives of the respective assets are expensed.

NASB Financial, Inc. and Subsidiary
Consolidated Balance Sheets

| | September 30, 2012 | September 30, 2011 |
|---|------------------------|-----------------------|
| ASSETS | | |
| | (Dollars in thousands) | |
| Cash and cash equivalents | \$ 8,716 | 5,030 |
| Securities available for sale, at fair value | 214,190 | 72,125 |
| Stock in Federal Home Loan Bank, at cost | 7,073 | 13,551 |
| Mortgage-backed securities: | | |
| Available for sale, at fair value | 554 | 715 |
| Held to maturity, at cost | 25,921 | 39,146 |
| Loans receivable: | | |
| Held for sale, at fair value | 163,834 | 115,434 |
| Held for investment, net | 766,601 | 987,400 |
| Allowance for loan losses | (31,829) | (70,266) |
| Accrued interest receivable | 4,402 | 4,870 |
| Foreclosed assets held for sale, net | 17,040 | 16,937 |
| Premises and equipment, net | 15,272 | 14,434 |
| Investment in LLCs | 17,222 | 17,674 |
| Deferred income tax asset, net | 17,199 | 19,221 |
| Income taxes receivable | -- | 3,124 |
| Other assets | 14,631 | 14,189 |
| | <u>\$ 1,240,826</u> | <u>1,253,584</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Liabilities: | | |
| Customer deposit accounts | \$ 870,946 | 784,681 |
| Brokered deposit accounts | 21,367 | 24,994 |
| Advances from Federal Home Loan Bank | 127,000 | 247,000 |
| Subordinated debentures | 25,774 | 25,774 |
| Escrows | 8,760 | 10,082 |
| Income taxes payable | 3,490 | -- |
| Accrued expenses and other liabilities | 11,986 | 10,675 |
| Total liabilities | <u>1,069,323</u> | <u>1,103,206</u> |
| Stockholders' equity: | | |
| Common stock of \$0.15 par value: 20,000,000 authorized; 9,857,112 shares issued at September 30, 2012 and 2011 | 1,479 | 1,479 |
| Additional paid-in capital | 16,657 | 16,652 |
| Retained earnings | 189,516 | 171,406 |
| Treasury stock, at cost; 1,989,498 shares at September 30, 2012 and 2011 | (38,418) | (38,418) |
| Accumulated other comprehensive income (loss) | 2,269 | (741) |
| Total stockholders' equity | <u>171,503</u> | <u>150,378</u> |
| | <u>\$ 1,240,826</u> | <u>1,253,584</u> |

See accompanying notes to consolidated financial statements.

NASB Financial, Inc. and Subsidiary
Consolidated Statements of Operations

| | Years Ended September 30, | | |
|--|---|------------------|------------------|
| | 2012 | 2011 | 2010 |
| | (Dollars in thousands, except share data) | | |
| Interest on loans receivable | \$ 56,896 | 66,445 | 78,508 |
| Interest on mortgage-backed securities | 1,723 | 2,281 | 3,175 |
| Interest and dividends on securities | 2,987 | 3,975 | 1,521 |
| Other interest income | 13 | 8 | 12 |
| Total interest income | <u>61,619</u> | <u>72,709</u> | <u>83,216</u> |
| Interest on customer and brokered deposit accounts | 9,151 | 15,221 | 17,476 |
| Interest on advances from Federal Home Loan Bank | 2,453 | 4,828 | 11,388 |
| Interest on subordinated debentures | 536 | 494 | 504 |
| Total interest expense | <u>12,140</u> | <u>20,543</u> | <u>29,368</u> |
| Net interest income | 49,479 | 52,166 | 53,848 |
| Provision for loan losses | 10,500 | 49,394 | 30,500 |
| Net interest income after provision for loan losses | <u>38,979</u> | <u>2,772</u> | <u>23,348</u> |
| Other income (expense): | | | |
| Loan servicing fees, net | 132 | (105) | 122 |
| Impairment recovery on mortgage servicing rights | -- | 67 | 12 |
| Customer service fees and charges | 5,584 | 6,530 | 7,626 |
| Provision for loss on real estate owned | (4,265) | (11,383) | (2,649) |
| Gain (loss) on sale of securities available for sale | (343) | 673 | 5,558 |
| Gain (loss) on sale of securities held to maturity | (32) | 411 | -- |
| Gain from loans receivable held for sale | 48,791 | 29,279 | 36,617 |
| Impairment loss on investment in LLCs | (200) | -- | (3,126) |
| Impairment loss on securities | -- | (640) | -- |
| Other | 3,628 | (358) | (580) |
| Total other income | <u>53,295</u> | <u>24,474</u> | <u>43,580</u> |
| General and administrative expenses: | | | |
| Compensation and fringe benefits | 22,375 | 19,670 | 18,715 |
| Commission-based mortgage banking compensation | 17,203 | 13,601 | 17,981 |
| Premises and equipment | 5,033 | 4,331 | 4,220 |
| Advertising and business promotion | 5,616 | 5,501 | 5,612 |
| Federal deposit insurance premiums | 2,029 | 1,638 | 2,854 |
| Other | 10,571 | 8,957 | 8,285 |
| Total general and administrative expenses | <u>62,827</u> | <u>53,698</u> | <u>57,667</u> |
| Income (loss) before income tax expense | <u>29,447</u> | <u>(26,452)</u> | <u>9,261</u> |
| Income tax expense (benefit): | | | |
| Current | 11,198 | (6,451) | 10,111 |
| Deferred | 139 | (3,733) | (7,173) |
| Total income tax expense (benefit) | <u>11,337</u> | <u>(10,184)</u> | <u>2,938</u> |
| Net income (loss) | <u>\$ 18,110</u> | <u>(16,268)</u> | <u>6,323</u> |
| Basic earnings (loss) per share | <u>\$ 2.30</u> | <u>(2.07)</u> | <u>0.80</u> |
| Diluted earnings (loss) per share | <u>\$ 2.30</u> | <u>(2.07)</u> | <u>0.80</u> |
| Basic weighted average shares outstanding | <u>7,867,614</u> | <u>7,867,614</u> | <u>7,867,614</u> |

See accompanying notes to consolidated financial statements.

NASB Financial, Inc. and Subsidiary
Consolidated Statements of Cash Flows

| | Years ended September 30, | | |
|--|---------------------------|----------------|-----------------|
| | 2012 | 2011 | 2010 |
| (Dollars in thousands) | | | |
| Cash flows from operating activities: | | | |
| Net income (loss) | \$ 18,110 | (16,268) | 6,323 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: | | | |
| Depreciation | 2,039 | 1,863 | 1,779 |
| Amortization and accretion, net | (724) | (149) | (1,385) |
| Deferred income tax expense (benefit) | 139 | (3,733) | (7,173) |
| (Gain) loss on sale of securities available for sale | 343 | (673) | (5,558) |
| (Gain) loss on sale of securities held to maturity | 32 | (411) | -- |
| Loss from investment in LLCs | 257 | 126 | 128 |
| Impairment loss on investment in LLCs | 200 | -- | 3,126 |
| Impairment loss on investments | -- | 640 | -- |
| Impairment recovery on mortgage servicing rights | -- | (67) | (12) |
| Gain from loans receivable held for sale | (48,791) | (29,279) | (36,617) |
| Provision for loan losses | 10,500 | 49,394 | 30,500 |
| Provision for loss on real estate owned | 4,265 | 11,383 | 2,649 |
| Origination of loans receivable held for sale | (1,849,564) | (1,599,313) | (1,765,568) |
| Sale of loans receivable held for sale | 1,849,956 | 1,693,002 | 1,703,708 |
| Stock based compensation – stock options | 5 | 49 | 78 |
| Changes in: | | | |
| Net fair value of loan-related commitments | (2,420) | (381) | (661) |
| Accrued interest receivable | 468 | 650 | 675 |
| Accrued expenses, other liabilities, income taxes receivable, and income taxes payable | 9,492 | 390 | (5,982) |
| Net cash provided by (used in) operating activities | <u>(5,693)</u> | <u>107,223</u> | <u>(73,990)</u> |
| Cash flows from investing activities: | | | |
| Principal repayments of mortgage-backed securities: | | | |
| Held to maturity | 12,297 | 15,852 | 11,445 |
| Available for sale | 153 | 186 | 3,738 |
| Principal repayments of mortgage loans receivable held for investment | 245,162 | 171,928 | 225,700 |
| Principal repayments of other loans receivable | 3,792 | 5,575 | 5,446 |
| Principal repayments of investment securities: | | | |
| Held to maturity | -- | 166 | 99 |
| Available for sale | 25,114 | 8,199 | 6 |
| Loan origination - mortgage loans receivable held for investment | (85,750) | (110,834) | (102,550) |
| Loan origination - other loans receivable | (3,516) | (3,030) | (3,158) |
| Purchase of mortgage loans receivable held for investment | (964) | (1,219) | (1,236) |
| Proceeds from sale of Federal Home Loan Bank stock | 6,478 | 2,322 | 10,766 |
| Purchase of mortgage-backed securities held to maturity | -- | (8,768) | (54,806) |
| Purchase of securities available for sale | (183,137) | (81,282) | (50,403) |
| Proceeds from sale of mortgage-backed securities available for sale | -- | -- | 51,154 |
| Proceeds from sale of mortgage-backed securities held to maturity | 859 | -- | -- |

NASB Financial, Inc. and Subsidiary
Consolidated Statements of Cash Flows (continued)

| | Years ended September 30, | | |
|---|---------------------------|------------------|------------------|
| | 2012 | 2011 | 2010 |
| (Dollars in thousands) | | | |
| Cash flows from investing activities (continued): | | | |
| Proceeds from sale of securities available for sale | 19,678 | 26,916 | 46,461 |
| Proceeds from sale of securities held to maturity | -- | 1,491 | -- |
| Proceeds from sale of real estate owned | 10,406 | 23,063 | 13,881 |
| Purchases of premises and equipment, net | (2,877) | (2,461) | (2,242) |
| Investment in LLC | (5) | (1) | (7) |
| Other | 309 | (450) | (392) |
| Net cash provided by investing activities | <u>47,999</u> | <u>47,653</u> | <u>153,902</u> |
| Cash flows from financing activities: | | | |
| Net (decrease) increase in customer and brokered deposit accounts | 82,701 | (123,812) | 28,440 |
| Proceeds from advances from Federal Home Loan Bank | 27,000 | 128,000 | 98,000 |
| Repayment of advances from Federal Home Loan Bank | (147,000) | (167,000) | (253,000) |
| Cash dividends paid | -- | -- | (3,540) |
| Change in escrows | (1,321) | (1,067) | 971 |
| Net cash used in financing activities | <u>(38,620)</u> | <u>(163,879)</u> | <u>(129,129)</u> |
| Net increase (decrease) in cash and cash equivalents | 3,686 | (9,003) | (49,217) |
| Cash and cash equivalents at beginning of year | <u>5,030</u> | <u>14,033</u> | <u>63,250</u> |
| Cash and cash equivalents at end of year | <u>\$ 8,716</u> | <u>5,030</u> | <u>14,033</u> |
| Supplemental disclosure of cash flow information: | | | |
| Cash paid for income taxes (net of refunds) | \$ 4,586 | (2,823) | 14,100 |
| Cash paid for interest | 12,010 | 20,653 | 30,704 |
| Supplemental schedule of non-cash investing and financing activities: | | | |
| Conversion of loans receivable to real estate owned | \$ 18,665 | 34,085 | 59,357 |
| Conversion of real estate owned to loans receivable | 3,907 | 5,804 | 344 |
| Capitalization of originated mortgage servicing rights | -- | -- | 5 |
| Transfer of securities from held to maturity to available for sale | -- | -- | 8,361 |

See accompanying notes to consolidated financial statements.

NASB Financial, Inc. and Subsidiary
Consolidated Statements of Stockholders' Equity

| | Common stock | Additional paid-in capital | Retained earnings | Treasury stock | Accumulated other comprehensive (loss) income | Total stockholders' equity |
|--|-----------------|----------------------------------|----------------------|-------------------|--|----------------------------------|
| (Dollars in thousands) | | | | | | |
| Balance at October 1, 2009 | \$ 1,479 | 16,525 | 184,891 | (38,418) | 1,911 | 166,388 |
| Comprehensive income: | | | | | | |
| Net income | -- | -- | 6,323 | -- | -- | 6,323 |
| Other comprehensive income, net of tax | | | | | | |
| Unrealized loss on securities | -- | -- | -- | -- | (1,487) | (1,487) |
| Total comprehensive income | | | | | | 4,836 |
| Cash dividends paid | -- | -- | (3,540) | -- | -- | (3,540) |
| Stock based compensation expense | -- | 78 | -- | -- | -- | 78 |
| Balance at September 30, 2010 | \$ 1,479 | 16,603 | 187,674 | (38,418) | 424 | 167,762 |
| Comprehensive income: | | | | | | |
| Net loss | -- | -- | (16,268) | -- | -- | (16,268) |
| Other comprehensive income, net of tax | | | | | | |
| Unrealized loss on securities | -- | -- | -- | -- | (1,165) | (1,165) |
| Total comprehensive loss | | | | | | (17,433) |
| Stock based compensation expense | -- | 49 | -- | -- | -- | 49 |
| Balance at September 30, 2011 | \$ 1,479 | 16,652 | 171,406 | (38,418) | (741) | 150,378 |
| Comprehensive income: | | | | | | |
| Net income | -- | -- | 18,110 | -- | -- | 18,110 |
| Other comprehensive income, net of tax | | | | | | |
| Unrealized gain on securities | -- | -- | -- | -- | 3,010 | 3,010 |
| Total comprehensive income | | | | | | 21,120 |
| Stock based compensation expense | -- | 5 | -- | -- | -- | 5 |
| Balance at September 30, 2012 | \$ 1,479 | 16,657 | 189,516 | (38,418) | 2,269 | 171,503 |

Years ended September 30,

| 2012 | 2011 | 2010 |
|------|------|------|
|------|------|------|

Other Comprehensive Income Disclosure:

| | | | |
|--|----------|---------|---------|
| Unrealized gain (loss) on available for sale securities, net of income taxes of \$1,752, \$(717) and \$1,209 at September 30, 2012, 2011 and 2010, respectively | \$ 2,799 | (1,145) | 1,931 |
| Other-than-temporary loss recognized in earnings, net of income taxes of \$246 at September 30, 2011 | -- | 394 | -- |
| Reclassification adjustment for (gain) loss included in net income, net of income taxes of \$(132), \$259 and \$2,140 at September 30, 2012, 2011 and 2010, respectively | 211 | (414) | (3,418) |
| Change in unrealized loss on available for sale securities, net of income taxes of \$1,884, \$(729) and \$(931) at September 30, 2012, 2011 and 2010, respectively | \$ 3,010 | (1,165) | (1,487) |

See accompanying notes to consolidated financial statements.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of NASB Financial, Inc. (the “Company”), its wholly-owned subsidiary, North American Savings Bank, F.S.B. (the “Bank”), and the Bank’s wholly-owned subsidiary, Nor-Am Service Corporation. All significant inter-company transactions have been eliminated in consolidation. The consolidated financial statements do not include the accounts of our wholly owned statutory trust, NASB Preferred Trust I (the “Trust”). The Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of NASB Financial, Inc. The Trust Preferred Securities issued by the Trust are included in Tier I capital for regulatory capital purposes.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand plus interest-bearing deposits in the Federal Home Loan Bank of Des Moines totaling \$5.7 million and \$995,000 as of September 30, 2012 and 2011, respectively. The Federal Reserve Board (“FRB”) requires federally chartered savings banks to maintain non-interest-earning cash reserves at specified levels against their transaction accounts. Required reserves may be maintained in the form of vault cash, a non-interest-bearing account at a Federal Reserve Bank, or a pass-through account, as defined by FRB. At September 30, 2012, the Bank’s reserve requirement was \$3.4 million.

Securities and Mortgage-Backed Securities

Securities and mortgage-backed securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Securities and mortgage-backed securities not classified as held to maturity or trading are classified as available for sale. As of September 30, 2012 and 2011, the Company had no assets designated as trading. Securities and mortgage-backed securities held to maturity are stated at cost. Securities and mortgage-backed securities classified as available for sale are recorded at their fair values, with unrealized gains and losses, net of income taxes, reported as accumulated other comprehensive income or loss.

Premiums and discounts are recognized as adjustments to interest income over the life of the securities using a method that approximates the level yield method. Gains or losses on the disposition of securities are based on the specific identification method. Securities that trade in an active market are valued using quoted market prices. Securities that do not trade in an active market are valued using quotes from broker-dealers that reflect estimated offer prices.

Management monitors the securities and mortgage-backed securities portfolios for impairment on an ongoing basis. This process involves monitoring market conditions and other relevant information, including external credit ratings, to determine whether or not a decline in value is other-than-temporary. If management intends to sell an impaired security or mortgage-backed security, or if it is more likely than not that management will be required to sell the impaired security prior to recovery of its amortized cost basis, the Bank will recognize a loss in earnings. If management does not intend to sell a debt security or mortgage-backed security, or if it is more likely than not that management will not be required to sell the impaired security prior to recovery of its amortized cost, regardless of whether the security is classified as available for sale or held to maturity, the Bank will recognize the credit component of the loss in earnings and the remaining portion in other comprehensive income. The credit loss component recognized in earnings is the amount of principal cash flows not expected to be received over the remaining life of the security. The amount of other-than temporary-impairment included in other comprehensive income is amortized over the remaining life of the security.

Loans Receivable Held for Sale

As the Bank originates loans each month, management evaluates the existing market conditions to determine which loans will be held in the Bank’s portfolio and which loans will be sold in the secondary market. Loans sold in the secondary market are sold with servicing released or converted into mortgage-backed securities (“MBS”) and sold with the servicing retained by the Bank. At the time of each loan commitment, a decision is made to either hold the loan for investment, hold it for sale with servicing retained, or hold it for sale with servicing released. Management monitors market conditions to decide whether loans should be held in the portfolio or sold and if sold, which method of sale is appropriate.

Loans held for sale are carried at fair value. Gains or losses on such sales are recognized using the specific identification method. The transfer of a loan receivable held for sale is accounted for as a sale when control over the asset has been surrendered. The Bank issues various representations and warranties and standard recourse provisions associated with the sale of loans, which are described more fully in Footnote 6.

Loans Receivable Held for Investment, Net

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at the amount of unpaid principal less an allowance for loan losses, undisbursed loan funds and unearned discounts and loan fees, net of certain direct loan origination costs. Interest on loans is credited to income as earned and accrued only when it is deemed collectible. Loans are placed on nonaccrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. The accrual of interest is discontinued when principal or interest payments become doubtful. As a general rule, this occurs when the loan becomes ninety days past due. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash may be applied as reductions to the principal balance, interest in arrears or recorded as income, depending on Bank management's assessment of the ultimate collectibility of the loan. Nonaccrual loans may be restored to accrual status when principal and interest become current and the full payment of principal and interest is expected.

Net loan fees and direct loan origination costs are deferred and amortized as yield adjustments to interest income using the level-yield method over the contractual lives of the related loans.

Allowance for Loan Losses

The Bank considers a loan to be impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. If a loan is impaired, the Bank records a loss valuation equal to the excess of the loan's carrying value over the present value of the estimated future cash flows discounted at the loan's initial effective rate, or the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. One-to-four family residential loans and consumer loans are collectively evaluated for impairment. Loans on residential properties with greater than four units, on construction and development and commercial properties are evaluated for impairment on a loan by loan basis. The allowance for loan losses is increased by charges to income and decreased by charge-offs (net of recoveries). Management's periodic evaluation of the adequacy of the allowance is based on the Bank's past loan loss experience, known and inherent losses in the portfolio, and various subjective factors such as economic and business conditions. Assessing the adequacy of the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. In management's opinion, the allowance, when taken as a whole, is adequate to absorb reasonable estimated loan losses inherent in the Bank's loan portfolio.

Foreclosed Assets Held for Sale

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure less any estimated selling costs (the "new basis") and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date. When foreclosed assets are acquired any excess of the loan balance over the new basis of the foreclosed asset is charged to the allowance for loan losses. Subsequent adjustments for estimated losses are charged to operations when the fair value declines to an amount less than the carrying value. Costs and expenses related to major additions and improvements are capitalized, while maintenance and repairs that do not improve or extend the lives of the respective assets are expensed. Applicable gains and losses on the sale of real estate owned are realized when the asset is disposed of, depending on the adequacy of the down payment and other requirements.

Premises and Equipment

Premises and equipment are recorded at cost, less accumulated depreciation. Depreciation of premises and equipment is provided over the estimated useful lives (from three to forty years for buildings and improvements and from three to ten years for furniture, fixtures, and equipment) of the respective assets using the straight-line method. Maintenance and repairs are charged to expense. Major renewals and improvements are capitalized. Gains and losses on dispositions are credited or charged to earnings as incurred.

Investment in LLCs

The Company is a partner in two limited liability companies, which were formed for the purpose of purchasing and developing vacant land in Platte County, Missouri. These investments are accounted for using the equity method of accounting.

Goodwill

The Company has goodwill of \$1.8 million at September 30, 2012 and 2011. This asset, which resulted from the Bank's acquisition of CBES Bancorp, Inc. in fiscal 2003, was assigned to the banking segment of the business. In accordance with Generally Accepted Accounting Principles ("GAAP"), the Company tests its goodwill for impairment annually, or more frequently if events indicate that the asset might be impaired. The first step of the goodwill impairment test compares the fair value of a reporting segment with its carrying amount, including goodwill. If the carrying value of a reporting unit exceeds its fair value, a second step of the goodwill impairment test is required, which compares the implied fair value of reporting unit goodwill to its carrying value. The implied fair value is determined in the same manner as the amount of goodwill recognized in a business combination is determined. Due to the fact that the Company's stock price was below its book value per share at September 30, 2011, the Company performed the second step of the goodwill impairment test to determine the amount of impairment loss, if any. Management reviewed recent merger and acquisition transactions, which were compared to the Company, to calculate an estimated valuation range for the Company. The Bank's balance sheet was then compared to its estimated market value to determine the current fair value of its goodwill. As a result of this analysis, management determined that the Company's goodwill was not impaired. At September 30, 2012, the Company's stock price was in excess of its book value per share; thus, the Company did not perform the second step of the goodwill impairment test as of that date.

Stock Options

The Company has a stock-based employee compensation plan which is described more fully in Footnote 17, Stock Option Plan. The Company recognizes compensation cost over the five-year service period for its stock option awards. Stock based compensation expense for stock options totaled \$5 thousand (\$3 thousand, net of tax), \$49 thousand (\$30 thousand, net of tax) and \$78 thousand (\$48 thousand, net of tax) during the years ended September 30, 2012, 2011 and 2010, respectively.

Income Taxes

The Company files a consolidated Federal income tax return with its subsidiaries using the accrual method of accounting.

The Company provides for income taxes using the asset/liability method. Deferred income taxes are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities.

The Bank's bad debt deduction for the years ended September 30, 2012, 2011 and 2010, was based on the specific charge off method. The percentage method for additions to the tax bad debt reserve was used prior to the fiscal year ended September 30, 1997. Under the current tax rules, Banks are required to recapture their accumulated tax bad debt reserve, except for the portion that was established prior to 1988, the "base-year." The recapture of the excess reserve was completed over a six-year phase-in-period that began with the fiscal year ended September 30, 1999. A deferred income tax liability is required to the extent the tax bad debt reserve exceeds the 1988 base year amount. Retained earnings include approximately \$3.7 million representing such bad debt reserve for which no deferred taxes have been provided. Distributing the Bank's capital in the form of stock redemptions caused the Bank to recapture a significant amount of its bad debt reserve prior to the phase-in period.

Derivative Instruments

The Bank regularly enters into commitments to originate and sell loans held for sale. Certain commitments are considered derivative instruments under GAAP, which requires the Bank to recognize all derivative instruments in the balance sheet and to measure those instruments at fair value. As of September 30, 2012 and 2011, the fair value of loan related commitments resulted in a net asset of \$4.1 million and \$1.7 million, respectively.

Revenue Recognition

Interest income, loan servicing fees, customer service fees and charges and ancillary income related to the Bank's deposits and lending activities are accrued as earned.

Earnings Per Share

Basic earnings per share is computed based upon the weighted-average common shares outstanding during the year. Diluted earnings per share is computed using the weighted average common shares and all potential dilutive common shares outstanding during the year. Dilutive securities consist entirely of stock options granted to employees as incentive stock options under Section 442A of the Internal Revenue Code as amended.

The computations of basic and diluted earnings (loss) per share are presented in the following table. Dollar amounts are expressed in thousands, except per share data.

| | Year Ended September 30, | | |
|--|--------------------------|-----------|-----------|
| | 2012 | 2011 | 2010 |
| Net income (loss) | \$ 18,110 | (16,268) | 6,323 |
| Average common shares outstanding | 7,867,614 | 7,867,614 | 7,867,614 |
| Average common share stock options outstanding | -- | -- | -- |
| Average diluted common shares | 7,867,614 | 7,867,614 | 7,867,614 |
| Earnings per share: | | | |
| Basic earnings (loss) per share | \$ 2.30 | (2.07) | 0.80 |
| Diluted earnings (loss) per share | 2.30 | (2.07) | 0.80 |

At September 30, 2012 and 2011, options to purchase 47,538 and 49,538 shares of the Company's stock were outstanding. These options were not included in the calculation of diluted earnings (loss) per share because the option exercise price was greater than the average market price of the common shares for the period, thus making the options anti-dilutive.

Recently Issued Accounting Standards

In April 2011, the FASB issued ASU No. 2011-02, which clarifies the guidance on how creditors evaluate whether a restructuring of debt qualifies as a TDR. Examples of restructurings include an extension of a loan's maturity date, a reduction in the interest rate, forgiveness of a debt's face amount and/or accrued interest, and a deferral or decrease in payments for a period of time. The amendments clarify the definition of a TDR in ASC 310-40, which provides that a debt restructuring is considered a TDR if the creditor, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. The framework for evaluating a restructuring requires that a creditor determine if both of the following conditions are met: 1) the borrower is experiencing financial difficulties, and 2) the restructuring includes a concession by the creditor to the borrower. For public companies, this standard was effective for the first interim or annual period beginning on or after June 15, 2011. The Company early adopted the ASU in its second fiscal quarter, as permitted by the standard. As a result of adopting the amendments in ASU 2011-02, the Company reassessed all restructurings that occurred on or after October 1, 2010, the beginning of the prior fiscal year, for identification as TDRs. The Company identified as TDRs certain receivables for which the allowance for credit losses had previously been measured under a general allowance for credit losses methodology. Upon identifying those receivables as TDRs, the Company identified them as impaired under the guidance in ASC 310-10-35. The amendments in ASU 2011-02 require prospective application of impairment measured in accordance with the guidance of ASC 310-10-35 for the receivables that are newly identified as impaired. The early adoption of the ASU resulted in a significant increase in the number of loans within its construction and development portfolios that are considered TDRs and had a substantially material impact on the Company's financial statements for the period ended March 31, 2011. At March 31, 2011, the period of adoption, the recorded investment in receivables for which the allowance for credit losses was previously measured under a general allowance for credit losses methodology and are now impaired under ASC 310-10-35 was \$28.1 million, and the resulting allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was \$8.0 million. In addition, the Company identified loans with a recorded investment of \$6.7 million which were previously deemed impaired under the guidance in ASC 310-10-35, but were not considered TDRs. As a result of adopting the amendments in ASU 2011-02, these loans were identified as TDRs and the resulting increase in the allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was \$3.3 million. This increase in estimated loss was due to the Company's adoption of a change in methodology for valuing its real estate development portfolio, given the current adverse economic environment, during the quarter ended March 31, 2011.

In May 2011, the FASB issued ASU No. 2011-04, which provides a consistent definition and measurement of fair value, as well as similar disclosure requirements between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles, clarifies the application of existing fair value measurement and expands disclosure requirements, particularly for Level 3 fair value measurements. For public companies, this standard was effective for interim and annual periods beginning after December 15, 2011. It did not have a material impact on the Company's consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, which requires an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income in either a single continuous statement of comprehensive income, or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income in the statement of equity. For public companies, this standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The amendments within this update are to be applied retrospectively. Although it will affect the Company's presentation of the components of other comprehensive income, management does not anticipate that that this standard will have a material impact on the Company's consolidated financial statements.

In September 2011, the FASB issued ASU No. 2011-08, which is intended to reduce the annual cost and complexity of the annual goodwill impairment test by providing entities with the option of performing a qualitative assessment to determine whether impairment testing is necessary. This standard was effective for annual and interim goodwill impairment test performed for fiscal years beginning after December 15, 2011. Management does not anticipate that that this standard will have a material impact on the Company's consolidated financial statements.

In December 2011, the FASB issued ASU No. 2011-11, which requires an entity to disclose both gross information and net information about instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting agreement. This additional disclosure is intended to provide greater transparency of the effect or potential effect of rights of offset associated with certain financial instruments and derivative instruments. This standard is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The amendments within this update are to be applied retrospectively for all comparative periods presented. Management does not anticipate that that this standard will have a material impact on the Company's consolidated financial statements.

Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses during the reported periods. Estimates were used to establish loss reserves for both loans and foreclosed assets, accruals for loan recourse provisions, and fair values of financial instruments, among other items. Actual results could differ from those estimates.

Reclassifications

Certain amounts for 2011 and 2010 have been reclassified to conform to the current year presentation.

(2) SECURITIES AVAILABLE FOR SALE

The following tables present a summary of securities available for sale. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | | |
|---|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Corporate debt securities | \$ 57,983 | 3,035 | -- | 61,018 |
| U.S. government sponsored agency securities | 152,546 | 624 | 4 | 153,166 |
| Municipal securities | 6 | -- | -- | 6 |
| Total | \$ 210,535 | 3,659 | 4 | 214,190 |

| | September 30, 2011 | | | |
|----------------------------|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Corporate debt securities | \$ 48,412 | 263 | 1,763 | 46,912 |
| Trust preferred securities | 24,942 | 254 | -- | 25,196 |
| Municipal securities | 17 | -- | -- | 17 |
| Total | \$ 73,371 | 517 | 1,763 | 72,125 |

During the year ended September 30, 2012, the Company realized gross gains of \$227,000 and gross losses of \$570,000 on the sale of securities available for sale. During the year ended September 30, 2011, the Company realized gross gains of \$673,000 and no gross losses on the sale of securities available for sale. During the year ended September 30, 2010, the Company realized gross gains of \$4.1 million and no gross losses on the sale of securities available for sale.

The following table presents a summary of the fair value and gross unrealized losses of those securities available for sale which had unrealized losses at September 30, 2012. Dollar amounts are expressed in thousands.

| | Less than 12 months | | 12 months or longer | |
|---|----------------------|-------------------------|----------------------|-------------------------|
| | Estimated Fair Value | Gross unrealized Losses | Estimated fair value | Gross unrealized losses |
| U.S. government sponsored agency securities | \$ 19,988 | 4 | \$ -- | -- |

Management monitors the securities portfolio for impairment on an ongoing basis. This process involves monitoring market conditions and other relevant information, including external credit ratings, to determine whether or not a decline in value is other-than-temporary. There are no securities available for sale at September 30, 2012, for which the Company has taken an other-than-temporary impairment loss through earnings. During the quarter ended September 30, 2011, the Bank was notified that one holding in its trust preferred securities portfolio was being called in October 2011, prior to its original call date. Management determined that the security was other-than-temporarily impaired at September 30, 2011, and recognized a \$640,000 impairment loss in earnings. There were no other securities held at September 30, 2011, for which the Company had taken an other-than-temporary impairment loss through earnings.

The scheduled maturities of securities available for sale at September 30, 2012, are presented in the following table. Dollar amounts are expressed in thousands.

| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
|----------------------------|----------------|------------------------|-------------------------|----------------------|
| Due in less than one year | \$ 11,786 | 10 | -- | 11,796 |
| Due from one to five years | 133,396 | 3,033 | -- | 136,429 |
| Due from five to ten years | 34,566 | 604 | -- | 35,170 |
| Due after ten years | 30,787 | 12 | 4 | 30,795 |
| Total | \$ 210,535 | 3,659 | 4 | 214,190 |

The principal balances of securities available for sale that are pledged to secure certain obligations of the Bank as of September 30 are as follows. Dollar amounts are expressed in thousands.

| | | September 30, 2012 | | | |
|-------------------------|----|--------------------|------------------------|-------------------------|----------------------|
| | | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| FRB advance commitments | \$ | 3,037 | 95 | -- | 3,132 |

| | | September 30, 2011 | | | |
|-------------------------|----|--------------------|------------------------|-------------------------|----------------------|
| | | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| FRB advance commitments | \$ | 6,225 | 191 | -- | 6,416 |

(3) SECURITIES HELD TO MATURITY

There were no securities held to maturity at September 30, 2012 and 2011.

During the year ended September 30, 2011, the Bank recognized a gain of \$411,000 on the sale of an asset backed security which was classified as held to maturity. The security, which was secured by a pool of trust preferred securities issued by various banks, had an amortized cost of \$1.1 million at the time of sale. The decision was made to sell the security after it was determined that there was significant deterioration in the issuer's creditworthiness.

(4) MORTGAGE-BACKED SECURITIES AVAILABLE FOR SALE

The following tables present a summary of mortgage-backed securities available for sale. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | | |
|---|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Pass-through certificates guaranteed by GNMA – fixed rate | \$ 78 | 3 | -- | 81 |
| Pass-through certificates guaranteed by FNMA – adjustable rate | 143 | 9 | -- | 152 |
| FHLMC participation certificates: | | | | |
| Fixed rate | 176 | 14 | -- | 190 |
| Adjustable rate | 123 | 8 | -- | 131 |
| Total | \$ 520 | 34 | -- | 554 |

| | September 30, 2011 | | | |
|---|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Pass-through certificates guaranteed by GNMA – fixed rate | \$ 86 | 3 | -- | 89 |
| Pass-through certificates guaranteed by FNMA – adjustable rate | 174 | 6 | -- | 180 |
| FHLMC participation certificates: | | | | |
| Fixed rate | 268 | 25 | -- | 293 |
| Adjustable rate | 146 | 7 | -- | 153 |
| Total | \$ 674 | 41 | -- | 715 |

There were no sales of mortgage-backed securities available for sale during the years ended September 30, 2012 and 2011. During the year ended September 30, 2010, the Company realized gross gains of \$1.4 million and gross losses of \$8,000 on the sale of mortgage-backed securities available for sale.

During the year ended September 30, 2010, the Bank transferred two mortgage-backed securities with a total amortized cost of \$8.4 million from the held to maturity category to the available for sale category. The amortized cost of the securities approximated its market value; thus, there were not unrealized gains or losses at the date of transfer. The decision was made to transfer the securities after it was determined that there was a significant deterioration in the issuer's creditworthiness, as ratings agencies had downgraded the securities to below investment grade. The mortgage-backed securities were subsequently sold during the year ended September 30, 2010. The Bank recognized a gain of \$39,000 and a loss of \$8,000 on the sale of these securities.

The scheduled maturities of mortgage-backed securities available for sale at September 30, 2012, are presented in the following table. Dollar amounts are expressed in thousands.

| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
|----------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| Due from five to ten years | \$ 176 | 14 | -- | 190 |
| Due after ten years | 344 | 20 | -- | 364 |
| Total | \$ 520 | 34 | -- | 554 |

Actual maturities of mortgage-backed securities available for sale may differ from scheduled maturities depending on the repayment characteristics and experience of the underlying financial instruments, on which borrowers have the right to prepay certain obligations.

The principal balances of mortgage-backed securities available for sale that are pledged to secure certain obligations of the Bank as of September 30 are as follows. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | | |
|---------------------------|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Customer deposit accounts | \$ 393 | 26 | -- | 419 |

| | September 30, 2011 | | | |
|---------------------------|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Customer deposit accounts | \$ 494 | 29 | -- | 523 |

(5) MORTGAGE-BACKED SECURITIES HELD TO MATURITY

The following tables present a summary of mortgage-backed securities held to maturity. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | | |
|--------------------------------------|--------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| FHLMC participation certificates: | | | | |
| Fixed rate | \$ 37 | 3 | -- | 40 |
| FNMA pass-through certificates: | | | | |
| Fixed rate | 3 | -- | -- | 3 |
| Balloon maturity and adjustable rate | 24 | 1 | -- | 25 |
| Collateralized mortgage obligations | 25,857 | 390 | 198 | 26,049 |
| Total | \$ 25,921 | 394 | 198 | 26,117 |

| | September 30, 2011 | | | |
|--------------------------------------|--------------------|------------------------|-------------------------|----------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| FHLMC participation certificates: | | | | |
| Fixed rate | \$ 45 | 1 | -- | 46 |
| FNMA pass-through certificates: | | | | |
| Fixed rate | 5 | 1 | -- | 6 |
| Balloon maturity and adjustable rate | 28 | -- | -- | 28 |
| Collateralized mortgage obligations | 39,068 | 101 | 218 | 38,951 |
| Total | \$ 39,146 | 103 | 218 | 39,031 |

The following tables present a summary of the fair value and gross unrealized losses of those mortgage-backed securities held to maturity which had unrealized losses at September 30, 2012. Dollar amounts are expressed in thousands.

| | Less Than 12 Months | | 12 Months or Longer | |
|-------------------------------------|----------------------|-------------------------|----------------------|-------------------------|
| | Estimated Fair Value | Gross unrealized losses | Estimated Fair Value | Gross unrealized losses |
| Collateralized mortgage obligations | \$ 8,522 | 69 | \$ 2,124 | 129 |

Management monitors the securities portfolio for impairment on an ongoing basis by evaluating market conditions and other relevant information, including external credit ratings, to determine whether or not a decline in value is other-than-temporary. When the fair value of a security is less than its amortized cost, an other-than-temporary impairment is considered to have occurred if the present value of expected cash flows is not sufficient to recover the entire amortized cost, or if the Company intends to, or will be required to, sell the security prior to the recovery of its amortized cost. The unrealized losses at September 30, 2012, are primarily the result of changes in market yields from the time of purchase. Management generally views changes in fair value caused by changes in interest rates as temporary. In addition, all scheduled payments for securities with unrealized losses at September 30, 2012, have been made, and it is anticipated that the entire principal balance of such securities will be collected.

The scheduled maturities of mortgage-backed securities held to maturity at September 30, 2012, are presented in the following table. Dollar amounts are expressed in thousands.

| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
|----------------------------|----------------|------------------------|-------------------------|----------------------|
| Due from one to five years | \$ 28 | 2 | -- | 30 |
| Due from five to ten years | 1,205 | 2 | 28 | 1,179 |
| Due after ten years | 24,688 | 390 | 170 | 24,908 |
| Total | \$ 25,921 | 394 | 198 | 26,117 |

Actual maturities of mortgage-backed securities held to maturity may differ from scheduled maturities depending on the repayment characteristics and experience of the underlying financial instruments, on which borrowers have the right to prepay certain obligations.

The principal balances of mortgage-backed securities held to maturity that are pledged to secure certain obligations of the Bank as of September 30 are as follows. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | | |
|---------------------------|--------------------|------------------------|-------------------------|----------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Customer deposit accounts | \$ 19 | 1 | -- | 20 |
| FRB advance commitments | 6,216 | 56 | -- | 6,272 |
| Total | \$ 6,235 | 57 | -- | 6,292 |

| | September 30, 2011 | | | |
|---------------------------|--------------------|------------------------|-------------------------|----------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Customer deposit accounts | \$ 22 | -- | -- | 22 |
| FRB advance commitments | 32,003 | 100 | 95 | 32,008 |
| Total | \$ 32,025 | 100 | 95 | 32,030 |

During fiscal 2012, the Bank recognized a loss of \$32,000 on the sale of a mortgage backed security which was classified as held to maturity. The security had an amortized cost of \$891,000 at the time of sale. The decision was made to sell the security after it was determined that there was significant deterioration in the issuer's creditworthiness. All dispositions of mortgage-backed securities held to maturity during fiscal 2011 and 2010 were the result of maturities, with the exception of the transfers noted in Footnote 4.

(6) LOANS RECEIVABLE

The Bank has traditionally concentrated its lending activities on mortgage loans secured by residential and business property and, to a lesser extent, development lending. Residential mortgage loans have either long-term fixed or adjustable rates. The Bank also has a portfolio of mortgage loans that are secured by multifamily, construction, development, and commercial real estate properties. The remaining part of North American's loan portfolio consists of non-mortgage commercial and installment loans. The following table presents the Bank's total loans receivable at September 30. Dollar amounts are expressed in thousands.

| HELD FOR INVESTMENT | 2012 | 2011 |
|---|------------|-----------|
| Mortgage loans: | | |
| Permanent loans on: | | |
| Residential properties | \$ 331,310 | 329,715 |
| Business properties | 321,559 | 409,737 |
| Partially guaranteed by VA or insured by FHA | 3,950 | 3,947 |
| Construction and development | 110,718 | 181,663 |
| Total mortgage loans | 767,537 | 925,062 |
| Commercial loans | 17,570 | 80,937 |
| Installment loans and lease financing to individuals | 7,753 | 9,028 |
| Total loans receivable held for investment | 792,860 | 1,015,027 |
| Less: | | |
| Undisbursed loan funds | (21,014) | (20,944) |
| Unearned discounts and fees on loans, net of deferred costs | (5,245) | (6,683) |
| Net loans receivable held for investment | \$ 766,601 | 987,400 |

HELD FOR SALE

| | | |
|------------------------|------------|---------|
| Mortgage loans: | 2012 | 2011 |
| Permanent loans on: | | |
| Residential properties | \$ 163,834 | 115,434 |

Included in the loans receivable balances are participating interests in mortgage loans and wholly owned mortgage loans serviced by other institutions of approximately \$4.1 million and \$5.3 million at September 30, 2012 and 2011, respectively.

Whole loans and participations serviced for others were approximately \$27.3 million and \$65.5 million at September 30, 2012 and 2011, respectively. Loans serviced for others are not included in the accompanying consolidated balance sheets.

First mortgage loans were pledged to secure FHLB advances in the amount of approximately \$508.9 million and \$638.2 million at September 30, 2012 and 2011, respectively.

Aggregate loans to executive officers, directors and their associates, including companies in which they have partial ownership interest, did not exceed 5% of equity as of September 30, 2012 and 2011. Such loans were made under terms and conditions substantially the same as loans made to parties not affiliated with the Bank.

Proceeds from the sale of loans receivable held for sale during fiscal 2012, 2011 and 2010, were \$1,850.0 million, \$1,693.0 million, and \$1,703.7 million, respectively. In fiscal 2012, the Bank realized gross gains of \$48.8 million and \$2,000 of gross losses. In fiscal 2011, the Bank realized gross gains of \$29.4 million and \$140,000 of gross losses. In fiscal 2010, the Bank realized gross gains of \$36.6 million and gross losses of \$17,000 on those sales

Lending Practices and Underwriting Standards

Residential real estate loans - The Bank offers a range of residential loan programs, including programs offering loans guaranteed by the Veterans Administration ("VA") and loans insured by the Federal Housing Administration ("FHA"). The Bank's residential loans come from several sources. The loans that the Bank originates are generally a result of direct solicitations of real estate brokers, builders, developers, or potential borrowers via the internet. North American periodically purchases real estate loans from other financial institutions or mortgage bankers.

The Bank's residential real estate loan underwriters are grouped into three different levels, based upon each underwriter's experience and proficiency. Underwriters within each level are authorized to approve loans up to prescribed dollar amounts. Any loan over \$1 million must also be approved by either the CEO or the EVP/Chief Credit Officer. Conventional residential real estate loans are underwritten using FNMA's Desktop Underwriter or FHLMC's Loan Prospector automated underwriting systems, which analyze credit history, employment and income information, qualifying ratios, asset reserves, and loan-to-value ratios. If a loan does not meet the automated underwriting standards, it is underwritten manually. Full documentation to support each applicant's credit history, income, and sufficient funds for closing is required on all loans. An appraisal report, performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser, is required for all loans. Typically, the Bank requires borrowers to purchase private mortgage insurance when the loan-to-value ratio exceeds 80%.

NASB originates Adjustable Rate Mortgages (ARMs), which fully amortize and typically have initial rates that are fixed for one to seven years before becoming adjustable. Such loans are underwritten based on the initial interest rate and the borrower's ability to repay based on the maximum first adjustment rate. Each underwriting decision takes into account the type of loan and the borrower's ability to pay at higher rates. While lifetime rate caps are taken into consideration, qualifying ratios may not be calculated at this level due to an extended number of years required to reach the fully-indexed rate. NASB does not originate any hybrid loans, such as payment option ARMs, nor does the Bank originate any subprime loans, generally defined as high risk or loans of substantially impaired quality.

At the time a potential borrower applies for a residential mortgage loan, it is designated as either a portfolio loan, which is held for investment and carried at amortized cost, or a loan held-for-sale in the secondary market and carried at fair value. All the loans on single family property that the Bank holds for sale conform to secondary market underwriting criteria established by various institutional investors. All loans originated, whether held for sale or held for investment, conform to internal underwriting guidelines, which consider, among other things, a property's value and the borrower's ability to repay the loan.

Construction and development loans - Construction and land development loans are made primarily to builders/developers, who construct properties for resale. The Bank's requirements for a construction loan are similar to those of a mortgage on an existing residence. In addition, the borrower must submit accurate plans, specifications, and cost projections of the property to be constructed. All construction and development loans are manually underwritten using NASB's internal underwriting standards. All construction and development loans must be approved by the CEO and either the EVP/ Chief Credit Officer or SVP/Construction Lending. Prior approval is required from the Bank's Board of Directors for newly originated construction and development loans with a proposed balance of \$2.5 million or greater. The bank has adopted internal loan-to-value limits consistent with regulations, which are 65% for raw land, 75% for land development, and 85% for residential and non-residential construction. An appraisal report performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser is required on all loans in excess of \$250,000. Generally, the Bank will commit to an initial term of 12 to 18 months on construction loans, and an initial term of 24 to 48 months on land acquisition and development loans, with six month renewals thereafter. Interest rates on construction loans typically adjust daily and are tied to a predetermined index. NASB's staff regularly performs inspections of each property during its construction phase to help ensure adequate progress is achieved before making scheduled loan disbursements.

When construction and development loans mature, the Bank typically considers extensions for short, six-month term periods. This allows the Bank to more frequently evaluate the loan, including creditworthiness and current market conditions and, if management believes it's in the best interest of the Company, to modify the terms accordingly. This portfolio consists primarily of assets with rates tied to the prime rate and, in most cases, the conditions for loan renewal include an interest rate "floor" in accordance with the market conditions that exist at the time of renewal.

During the year ended September 30, 2012, the Bank renewed a number of loans within its construction and land development portfolio due to slower home and lot sales in the current economic environment. Such extensions were accounted for as Troubled Debt Restructurings ("TDRs") if the restructuring was related to the borrower's financial difficulty, and if the Bank made concessions that it would not otherwise consider. In order to determine whether or not a renewal should be accounted for as a TDR, management reviewed the borrower's current financial information, including an analysis of income and liquidity in relation to debt service requirements. The large majority of these modifications did not result in a reduction in the contractual interest rate or a write-off of the principal balance (although the Bank does commonly require the borrower to make a principal reduction at renewal).

Commercial real estate loans - The Bank purchases and originates several different types of commercial real estate loans. Permanent multifamily mortgage loans on properties of 5 to 36 dwelling units have a 50% risk-weight for risk-based capital requirements if they have an initial loan-to-value ratio of not more than 80% and if their annual average occupancy rate exceeds 80%. All other performing commercial real estate loans have 100% risk-weights.

The Bank's commercial real estate loans are secured primarily by multi-family and nonresidential properties. Such loans are manually underwritten using NASB's internal underwriting standards, which evaluate the sources of repayment, including the ability of income producing property to generate sufficient cash flow to service the debt, the capacity of the borrower or guarantors to cover any shortfalls in operating income, and, as a last resort, the ability to liquidate the collateral in such a manner as to completely protect the Bank's investment. All commercial real estate loans must be approved by the CEO and either the EVP/ Chief Credit Officer or SVP/Commercial Lending. Prior approval is required from the Bank's Board of Directors for newly originated commercial loans with a proposed balance of \$2.5 million or greater. Typically, loan-to-value ratios do not exceed 80%; however, exceptions may be made when it is determined that the safety of the loan is not compromised, and the rationale for exceeding this limit is clearly documented. An appraisal report performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser is required on all loans in excess of \$250,000. Interest rates on commercial loans may be either fixed or tied to a predetermined index and adjusted daily.

The Bank typically obtains full personal guarantees from the primary individuals involved in the transaction. Guarantor financial statements and tax returns are reviewed annually to determine their continuing ability to perform under such guarantees. The Bank typically pursues repayment from guarantors when the primary source of repayment is not sufficient to service the debt. However, the Bank may decide not to pursue a guarantor if, given the guarantor's financial condition, it is likely that the estimated legal fees would exceed the probable amount of any recovery. Although the Bank does not typically release guarantors from their obligation, the Bank may decide to delay the decision to pursue civil enforcement of a deficiency judgment.

At least once during each calendar year, a review is prepared for each borrower relationship in excess of \$5 million and for each individual loan over \$1 million. Collateral inspections are obtained on an annual basis for each loan over \$1 million, and on a triennial basis for each loan between \$500,000 and \$1 million. Financial information, such as tax returns, is requested annually for all commercial real estate loans over \$500,000, which is consistent with industry practice, and the Bank believes it has sufficient monitoring procedures in place to identify potential problem loans. A loan is deemed impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due in accordance with the contractual terms of the loan agreement. Any loans deemed impaired, regardless of their balance, are reviewed by management at the time of the impairment determination, and monitored on a quarterly basis thereafter, including calculation of specific valuation allowances, if applicable.

Installment Loans - These loans consist primarily of loans on savings accounts and consumer lines of credit that are secured by a customer's equity in their primary residence.

Allowance for Loan Losses

The Allowance for Loan and Lease Losses ("ALLL") recognizes the inherent risks associated with lending activities for individually identified problem assets as well as the entire homogenous and non-homogenous loan portfolios. ALLLs are established by charges to the provision for loan losses and carried as contra assets. Management analyzes the adequacy of the allowance on a quarterly basis and appropriate provisions are made to maintain the ALLLs at adequate levels. At any given time, the ALLL should be sufficient to absorb at least all estimated credit losses on outstanding balances over the next twelve months. While management uses information currently available to determine these allowances, they can fluctuate based on changes in economic conditions and changes in the information available to management. Also, regulatory agencies review the Bank's allowances for loan loss as part of their examination, and they may require the Bank to recognize additional loss provisions, within their regulatory filings, based on the information available at the time of their examinations.

The ALLL is determined based upon two components. The first is made up of specific reserves for loans which have been deemed impaired in accordance with GAAP. The second component is made up of general reserves for loans that are not impaired. A loan becomes impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. Once a loan has been deemed impaired, the impairment must be measured by comparing the recorded investment in the loan to the present value of the estimated future cash flows discounted at the loan's effective rate, or to the fair value of the loan based on the loan's observable market price, or to the fair value of the collateral if the loan is collateral dependent. Prior to the quarter ended March 31, 2012, the Bank recorded a specific allowance equal to the amount of measured impairment.

In July 2011, the Office of Thrift Supervision ("OTS") merged with and into the Office of the Comptroller of the Currency ("OCC"), and the OCC became the Bank's primary regulator. Beginning with the quarter ended March 31, 2012, the Bank was required to file a Consolidated Report of Condition and Income ("Call Report") instead of the previously required Thrift Financial Report ("TFR"). With the adoption of the Call Report, the Bank was required to discontinue using specific valuation allowances on loans deemed impaired. The TFR had allowed any measured impairments to be carried as specific valuation allowances, whereas the Call Report required any measured impairments that are deemed "confirmed losses" to be charged-off and netted from their respective loan balances. For impaired loans that are collateral dependent, a "confirmed loss" is generally the amount by which the loan's recorded investment exceeds the fair value of its collateral. If a loan is considered uncollectible, the entire balance is deemed a "confirmed loss" and is fully charged-off. During the quarter ended March 31, 2012, the Bank charged-off against ALLL the aggregate "confirmed losses" that were carried as specific valuation allowances in prior periods, and netted them against their respective loan balances for reporting purposes. This change had no impact on net loans receivable as presented in the consolidated balance sheet. In addition, this change did not materially impact the analysis of ALLL, which is described in more detail in the following paragraph, as specific valuation allowances were previously considered in the determination of historical loss ratios.

Loans that are not impaired are evaluated based upon the Bank's historical loss experience, as well as various subjective factors, to estimate potential unidentified losses within the various loan portfolios. These loans are categorized into pools based upon certain characteristics such as loan type, collateral type and repayment source. In addition to analyzing historical losses, the Bank also evaluates the following subjective factors for each loan pool to estimate future losses: changes in lending policies and procedures, changes in economic and business conditions, changes in the nature and volume of the portfolio, changes in management and other relevant staff, changes in the volume and severity of past due loans, changes in the quality of the Bank's loan review system, changes in the value of the underlying collateral for collateral dependent loans, changes in the level of lending concentrations, and changes in other external factors such as competition and legal and regulatory requirements. Historical loss ratios are adjusted accordingly, based upon the effect that the subjective factors have in estimated future losses. These adjusted ratios are applied to the balances of the loan pools to determine the adequacy of the ALLL each quarter. For purposes of calculating historical loss ratios, specific valuation allowances established prior to March 31, 2012, are considered charge-offs during the periods in which they are established.

The Bank does not routinely obtain updated appraisals for their collateral dependent loans that are not adversely classified. However, when analyzing the adequacy of its allowance for loan losses, the Bank considers potential changes in the value of the underlying collateral for such loans as one of the subjective factors used to estimate future losses in the various loan pools.

The following table presents the balance in the allowance for loan losses for the years ended September 30, 2012, 2011 and 2010. Dollar amounts are expressed in thousands.

| | Residential | Residential Held For Sale | Commercial Real Estate | Construction & Development | Commercial | Installment | Total |
|-----------------------------------|-------------|---------------------------------|------------------------------|-------------------------------|------------|-------------|----------|
| <u>Allowance for loan losses:</u> | | | | | | | |
| Balance at October 1, 2011 | \$ 6,663 | 12 | 13,201 | 41,863 | 7,682 | 845 | 70,266 |
| Provision for loan losses | 5,318 | (16) | 7,291 | 1,990 | (4,600) | 517 | 10,500 |
| Losses charged off | (5,329) | -- | (15,122) | (27,966) | (2,569) | (699) | (51,685) |
| Recoveries | 289 | 4 | 1,716 | 703 | -- | 36 | 2,748 |
| Balance at September 30, 2012 | \$ 6,941 | -- | 7,086 | 16,590 | 513 | 699 | 31,829 |
| Balance at October 1, 2010 | \$ 4,427 | 10 | 6,708 | 19,018 | 1,015 | 1,138 | 32,316 |
| Provision for loan losses | 4,076 | 2 | 8,679 | 29,682 | 6,758 | 197 | 49,394 |
| Losses charged off | (1,840) | -- | (2,186) | (7,164) | (91) | (499) | (11,780) |
| Recoveries | -- | -- | -- | 327 | -- | 9 | 336 |
| Balance at September 30, 2011 | \$ 6,663 | 12 | 13,201 | 41,863 | 7,682 | 845 | 70,266 |
| Balance at October 1, 2009 | \$ 3,680 | -- | 8,936 | 6,272 | 1,123 | 688 | 20,699 |
| Provision for loan losses | 4,117 | 10 | (505) | 26,185 | 65 | 628 | 30,500 |
| Losses charged off | (3,371) | -- | (1,723) | (13,439) | (173) | (178) | (18,884) |
| Recoveries | 1 | -- | -- | -- | -- | -- | 1 |
| Balance at September 30, 2010 | \$ 4,427 | 10 | 6,708 | 19,018 | 1,015 | 1,138 | 32,316 |

The following table presents the balance in the allowance for loan losses and the recorded investment in loans based on portfolio segment and impairment method at September 30, 2012. Dollar amounts are expressed in thousands.

| | Residential | Residential Held For Sale | Commercial Real Estate | Construction & Development | Commercial | Installment | Total |
|---|-------------|---------------------------------|------------------------------|-------------------------------|------------|-------------|---------|
| <u>Allowance for loan losses:</u> | | | | | | | |
| Ending balance of allowance for loan losses related to loans: | | | | | | | |
| Individually evaluated for impairment | \$ 975 | -- | 7 | 42 | -- | -- | 1,024 |
| Collectively evaluated for impairment | \$ 5,966 | -- | 7,079 | 16,548 | 513 | 699 | 30,805 |
| Acquired with deteriorated credit quality | \$ -- | -- | -- | -- | -- | -- | -- |
| <u>Loans:</u> | | | | | | | |
| Balance at September 30, 2012 | \$ 332,320 | 163,834 | 319,272 | 89,689 | 17,567 | 7,753 | 930,435 |
| Ending balance: | | | | | | | |
| Loans individually evaluated for impairment | \$ 18,440 | -- | 24,895 | 42,267 | -- | 69 | 85,671 |
| Loans collectively evaluated for impairment | \$ 310,635 | 163,834 | 294,377 | 47,422 | 17,567 | 7,684 | 841,519 |
| Loans acquired with Deteriorated credit quality | \$ 3,245 | -- | -- | -- | -- | -- | 3,245 |

The following table presents the balance in the allowance for loan losses and the recorded investment in loans based on portfolio segment and impairment method at September 30, 2011. Dollar amounts are expressed in thousands.

| | Residential | Residential Held For Sale | Commercial Real Estate | Construction & Development | Commercial | Installment | Total |
|---|-------------|---------------------------------|------------------------------|-------------------------------|------------|-------------|-----------|
| <u>Allowance for loan losses:</u> | | | | | | | |
| Ending balance of allowance for loan losses related to loans: | | | | | | | |
| Individually evaluated for impairment | \$ 1,498 | 12 | 4,871 | 28,031 | 4,038 | 640 | 39,090 |
| Collectively evaluated for impairment | \$ 5,165 | -- | 8,330 | 13,832 | 3,644 | 205 | 31,176 |
| Acquired with deteriorated credit quality | \$ -- | -- | -- | -- | -- | -- | -- |
| <u>Loans:</u> | | | | | | | |
| Balance at September 30, 2011 | \$ 330,077 | 115,434 | 405,745 | 162,021 | 80,555 | 9,002 | 1,102,834 |
| Ending balance: | | | | | | | |
| Loans individually evaluated for impairment | \$ 11,124 | 12 | 21,653 | 108,355 | 8,714 | 702 | 150,560 |
| Loans collectively evaluated for impairment | \$ 316,437 | 115,422 | 384,092 | 53,666 | 71,841 | 8,300 | 949,758 |
| Loans acquired with Deteriorated credit quality | \$ 2,516 | -- | -- | -- | -- | -- | 2,516 |

Classified Assets, Delinquencies, and Non-accrual Loans

Classified assets - In accordance with the Bank's asset classification system, problem assets are classified with risk ratings of either "substandard," "doubtful," or "loss." An asset is considered substandard if it is inadequately protected by the borrower's ability to repay, or the value of collateral. Substandard assets include those characterized by a possibility that the institution will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have the same weaknesses of those classified as substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Assets classified as loss are considered uncollectible and of little value. Prior to the quarter ended March 31, 2012, the Bank established a specific valuation allowance for such assets. In conjunction with the adoption of the Call Report during the quarter ended March 31, 2012, such assets are charged-off against the ALLL at the time they are deemed to be a "confirmed loss."

In addition to the risk rating categories for problem assets noted above, loans may be assigned a risk rating of "pass," "pass-watch," or "special mention." The pass category includes loans with borrowers and/or collateral that is of average quality or better. Loans in this category are considered average risk and satisfactory repayment is expected. Assets classified as pass-watch are those in which the borrower has the capacity to perform according to the terms and repayment is expected. However, one or more elements of uncertainty exist. Assets classified as special mention have a potential weakness that deserves management's close attention. If left undetected, the potential weakness may result in deterioration of repayment prospects.

Each quarter, management reviews the problem loans in its portfolio to determine whether changes to the asset classifications or allowances are needed. The following table presents the credit risk profile of the Company's loan portfolio based on risk rating category as of September 30, 2012. Dollar amounts are expressed in thousands.

| Rating: | Residential | | Commercial | Construction & Development | Commercial | Installment | Total |
|-----------------|-------------|---------------|-------------|----------------------------|------------|-------------|---------|
| | Residential | Held For Sale | Real Estate | | | | |
| Pass | \$ 283,771 | 163,834 | 256,158 | 14,370 | 1,318 | 7,621 | 727,072 |
| Pass – Watch | 11,076 | -- | 28,439 | 19,054 | -- | -- | 58,569 |
| Special Mention | 4,689 | -- | 323 | -- | -- | -- | 5,012 |
| Substandard | 32,011 | -- | 34,352 | 56,261 | 16,249 | 132 | 139,005 |
| Doubtful | 773 | -- | -- | 4 | -- | -- | 777 |
| Loss | -- | -- | -- | -- | -- | -- | -- |
| Total | \$ 332,320 | 163,834 | 319,272 | 89,689 | 17,567 | 7,753 | 930,435 |

The following table presents the credit risk profile of the Company's loan portfolio based on risk rating category as of September 30, 2011. Dollar amounts are expressed in thousands.

| Rating: | Residential | | Commercial | Construction & Development | Commercial | Installment | Total |
|-----------------|-------------|---------------|-------------|----------------------------|------------|-------------|-----------|
| | Residential | Held For Sale | Real Estate | | | | |
| Pass | \$ 312,206 | 115,422 | 351,132 | 28,668 | 48,822 | 8,237 | 864,487 |
| Pass – Watch | 2,325 | -- | 12,864 | 16,187 | -- | -- | 31,376 |
| Special Mention | 1,268 | -- | 10,810 | 353 | 23,020 | 31 | 35,482 |
| Substandard | 12,780 | -- | 26,068 | 88,782 | 4,675 | 94 | 132,399 |
| Doubtful | -- | -- | -- | -- | -- | -- | -- |
| Loss | 1,498 | 12 | 4,871 | 28,031 | 4,038 | 640 | 39,090 |
| Total | \$ 330,077 | 115,434 | 405,745 | 162,021 | 80,555 | 9,002 | 1,102,834 |

The following table presents the Company's loan portfolio aging analysis as of September 30, 2012. Dollar amounts are expressed in thousands.

| | 30-59 Days Past Due | 60-89 Days Past Due | Greater Than 90 Days Past Due | Total Past Due | Current | Total Loans Receivable | Total Loans > 90 Days & Accruing |
|----------------------------|------------------------|------------------------|-------------------------------------|-------------------|---------|------------------------------|--|
| Residential | \$ 1,727 | 1,439 | 16,430 | 19,596 | 312,724 | 332,320 | 5,183 |
| Residential held for sale | -- | -- | -- | -- | 163,834 | 163,834 | -- |
| Commercial real estate | 217 | 714 | 6,082 | 7,013 | 312,259 | 319,272 | -- |
| Construction & development | 567 | 633 | 5,487 | 6,687 | 83,002 | 89,689 | 1,931 |
| Commercial | -- | -- | -- | -- | 17,567 | 17,567 | -- |
| Installment | 181 | 67 | 64 | 312 | 7,441 | 7,753 | -- |
| Total | \$ 2,692 | 2,853 | 28,063 | 33,608 | 896,827 | 930,435 | 7,114 |

The following table presents the Company's loan portfolio aging analysis as of September 30, 2011. Dollar amounts are expressed in thousands.

| | 30-59 Days Past Due | 60-89 Days Past Due | Greater Than 90 Days Past Due | Total Past Due | Current | Total Loans Receivable | Total Loans > 90 Days & Accruing |
|----------------------------|------------------------|------------------------|-------------------------------------|-------------------|-----------|------------------------------|--|
| Residential | \$ 3,678 | 1,875 | 10,407 | 15,960 | 314,117 | 330,077 | -- |
| Residential held for sale | -- | 1 | 1 | 2 | 115,432 | 115,434 | -- |
| Commercial real estate | 4,013 | -- | 5,671 | 9,684 | 396,061 | 405,745 | -- |
| Construction & development | -- | 259 | 17,056 | 17,315 | 144,706 | 162,021 | -- |
| Commercial | -- | -- | 8,067 | 8,067 | 72,488 | 80,555 | -- |
| Installment | 13 | 19 | 69 | 101 | 8,901 | 9,002 | -- |
| Total | \$ 7,704 | 2,154 | 41,271 | 51,129 | 1,051,705 | 1,102,834 | -- |

When a loan becomes 90 days past due, or when full payment of interest and principal is not expected, the Bank stops accruing interest and establishes a reserve for the interest accrued-to-date. In some instances, a loan may become 90 days past due if it has exceeded its maturity date but the Bank and borrower are still negotiating the terms of an extension agreement. In those instances, the Bank typically continues to accrue interest, provided the borrower has continued making interest payments after the maturity date and full payment of interest and principal is expected.

The following table presents the Company's loans meeting the regulatory definition of nonaccrual at September 30, which includes certain loans that are current and paying as agreed. This table does not include purchased impaired loans or troubled debt restructurings that are performing. Dollar amounts are expressed in thousands.

| | 2012 | 2011 |
|----------------------------|-----------|--------|
| Residential | \$ 23,147 | 10,407 |
| Residential held for sale | -- | 1 |
| Commercial real estate | 20,952 | 5,671 |
| Construction & development | 30,606 | 17,056 |
| Commercial | -- | 8,067 |
| Installment | 62 | 69 |
| Total | \$ 74,767 | 41,271 |

As of September 30, 2012, \$58.7 million (78.6%) of the loans classified as nonaccrual were current and paying as agreed.

Gross interest income would have increased by \$1.2 million, \$2.8 million and \$1.8 million for the years ended September 30, 2012, 2011 and 2010, respectively, if the nonaccrual loans had been performing.

During the quarter ended March 31, 2012, the Company's nonaccrual loans increased \$41.4 million. This increase resulted from management's decision to move certain impaired collateral dependent loans secured by land development properties to nonaccrual, even though the majority of such loans were current and paying in accordance with their contractual terms. Due to the continued deterioration in the real estate markets, further declines in the value of collateral securing these loans are possible. In accordance with GAAP, such loans have been charged-down to the fair value of their underlying collateral, and therefore, the recorded investment in the loan is deemed fully collectable at September 30, 2012. Interest income is recognized on a cash-basis as payments are received.

A loan becomes impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. A restructuring of debt is considered a TDR if, because of a debtor's financial difficulty, a creditor grants concessions that it would not otherwise consider. Loans modified in troubled debt restructurings are also considered impaired. Concessions granted in a TDR could include a reduction in interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection. Once a loan has been deemed impaired, the impairment must be measured by comparing the recorded investment in the loan to the present value of the estimated future cash flows discounted at the loan's effective rate, or to the fair value of the loan based on the loan's observable market price, or to the fair value of the collateral if the loan is collateral dependent.

During the quarter ended September 30, 2012, the Company modified one residential loan with a recorded investment of \$408,000 prior to modification, which was deemed to be a TDR. This modification, which required a \$64,000 principal pay-down, lowered the interest rate and reduced the amortization term. The loan was deemed collateral dependent, and the modification did not result in any measured impairment or specific allowances. In addition, the Company modified four residential loans with a total recorded investment of \$1.1 million prior to modification, which were deemed to be TDRs. The modifications resulted in a reduction in the interest rate and a three year extension of the maturity date. Prior to modification, the loans were deemed impaired and collateral dependent. Therefore, they were being carried at the fair value of the underlying collateral and no additional impairment or specific valuation allowances were required. The Company also modified ten construction and land development loans with a recorded investment of \$4.7 million prior to modification which had previously been deemed TDRs and continued to be TDRs following the current modification. These modifications were the result of extensions, typically for a six-month period, and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. Such loans are considered collateral dependent and were being carried at the fair value of the underlying collateral prior to modification. In addition, the Company agreed to modify three commercial loans with a recorded investment of \$9.6 million prior to modification, which were deemed to be TDRs. The modifications reduced the interest rate and extended the maturity date. The loans are considered collateral dependent, and the modifications resulted in a total measured impairment of \$1.0 million, which was charged-off, based upon the fair value of the underlying collateral.

During the quarter ended June 30, 2012, the Company modified one residential loan with a recorded investment of \$400,000 prior to modification, which was deemed to be a TDR. This modification, which was the result of a bankruptcy proceeding, resulted in a \$269,000 reduction in the principal balance of the loan, a reduction in the interest rate, and an extension of the maturity date. The Company also modified eleven construction and land development loans with a recorded investment of \$6.4 million prior to modification which had previously been deemed TDRs and continued to be TDRs following the current modification. These modifications were the result of extensions, typically for a six-month period, and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. Such loans are considered collateral dependent and were being carried at the fair value of the underlying collateral prior to modification. The Company modified one commercial loan with a recorded investment of \$2.6 million prior to modification, which had previously been deemed a TDR and continued to be classified as such following the current modification. The modification granted a six-month interest-only period so that the borrower could make repairs to the property. This loan is considered collateral dependent and was being carried at the fair value of the underlying collateral prior to modification. In addition, the Company modified one commercial loan with a recorded investment of \$2.3 million prior to modification, which was deemed to be a TDR. The modification resulted in an increase in the loan balance of \$198,000, which was applied to another loan owned by the Bank. In addition, the term was extended five years. There was no change in the contractual interest rate, and the modification did not result in any measured impairment or specific allowances. This loan is considered collateral dependent and was being carried at the fair value of the underlying collateral.

During the quarter ended March 31, 2012, the Company modified two residential loans with a recorded investment of \$155,000 prior to modification, which were deemed to be TDRs. These modifications were the result of an extension of the maturity date and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. The Company also modified ten construction and land development loans with a recorded investment of \$17.9 million prior to modification which had previously been deemed TDRs and continued to be TDRs following the current modification. These modifications were the result of extensions, typically for a six-month period, and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. Such loans are considered collateral dependent and were being carried at the fair value of the underlying collateral prior to modification. In addition, the Company modified one commercial loan with a recorded investment of \$3.0 million prior to modification, which was deemed to be a TDR. The modification extended the term three months and required the borrower to make a \$1.5 million principal payment. There was no change in the contractual interest rate, and the modification did not result in any measured impairment or specific allowances.

During the quarter ended December 31, 2011, the Company modified five land development loans, with a recorded investment of \$3.2 million prior to modification, which had previously been deemed TDRs and continued to be TDRs following the current modification. These modifications were the result of extensions, typically for a six-month period, and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. Such loans are considered collateral dependent, and the modifications resulted in specific loss allowances of \$418,000, based upon the fair value of the collateral.

During the fiscal year ended September 30, 2011, the Company modified three residential loans, with a recorded investment of \$792,000 prior to modification, which were deemed TDRs. The modifications, which lowered the interest rates, extended the maturity dates, and forgave \$25,000 of loan principal, resulted in specific loss allowances of \$53,000 based upon the present value of expected future cash flows, discounted at the contractual interest rate of the original loan agreement. In addition, the Company modified five commercial real estate loans during the year, with a recorded investment of \$5.6 million prior to modification, which were deemed TDRs. The Bank lowered the interest rate, extended the maturity dates, and, in the case of one modification, disbursed additional funds for improvements to the property. Prior to modification one such commercial real estate loan was considered impaired and collateral dependent, and had been written down to the fair value of the collateral, less costs to sell. The remaining four commercial real estate loans were deemed impaired and collateral dependent at the time of modification. However, the fair value of the collateral, less costs to sell, was in excess of the recorded investment in the loan. Therefore, the Bank did not record a specific reserve related to these TDRs. Also during the fiscal year, the Company modified ninety-six land development loans, with a recorded investment of \$98.5 million prior to modification, which were deemed TDRs. These modifications were the result of extensions, typically for a six-month period, and did not result in a reduction in the contractual interest rate or a write-off of the principal balance. Such loans are considered collateral dependent, and the modifications resulted in specific loss allowances of \$24.7 million, based upon the fair value of the collateral.

TDRs secured by residential properties with a recorded investment of \$4.0 million, TDRs secured by commercial properties with a recorded investment of \$11.4 million, and TDRs secured by land development properties with a recorded investment of \$2.6 million defaulted during the year ended September 30, 2012. TDRs secured by residential properties with a recorded investment of \$395,000, TDRs secured by commercial properties with a recorded investment of \$3.8 million, and TDRs secured by land development properties with a recorded investment of \$8.9 million defaulted during the year ended September 30, 2011. Management considers the level of defaults within the various portfolios when evaluating qualitative adjustments used to determine the adequacy of the Allowance for Loan and Lease Losses.

The following table presents the recorded balance of troubled debt restructurings as of September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 |
|--|------------------|---------------|
| Troubled debt restructurings: | | |
| Residential | \$ 6,156 | 3,868 |
| Residential held for sale | -- | -- |
| Commercial real estate | 17,384 | 6,250 |
| Construction & development | 39,844 | 71,687 |
| Commercial | -- | -- |
| Installment | -- | -- |
| Total | <u>\$ 63,384</u> | <u>81,805</u> |
| Performing troubled debt restructurings: | | |
| Residential | \$ 593 | 848 |
| Residential held for sale | -- | -- |
| Commercial real estate | 3,812 | 6,250 |
| Construction & development | 11,521 | 65,505 |
| Commercial | -- | -- |
| Installment | -- | -- |
| Total | <u>\$ 15,926</u> | <u>72,603</u> |

At September 30, 2012, the Bank had outstanding commitments of \$235,000 to be advanced in connection with TDRs. At September 30, 2011, the Bank had outstanding commitments of \$1.3 million to be advanced in connection with TDRs.

The following table presents impaired loans, including troubled debt restructurings, as of September 30, 2012. Dollar amounts are expressed in thousands.

| | Recorded Balance | Unpaid Principal Balance | Specific Allowance | YTD Average Investment in Impaired Loans | Interest Income Recognized |
|---|---------------------|--------------------------------|-----------------------|--|----------------------------------|
| Loans without a specific valuation allowance: | | | | | |
| Residential | \$ 16,849 | 19,394 | -- | 18,252 | 776 |
| Residential held for sale | -- | -- | -- | -- | -- |
| Commercial real estate | 21,574 | 30,652 | -- | 24,961 | 1,796 |
| Construction & development | 40,633 | 45,873 | -- | 46,820 | 2,658 |
| Commercial | -- | -- | -- | -- | -- |
| Installment | 68 | 570 | -- | 69 | 17 |
| Loans with a specific valuation allowance: | | | | | |
| Residential | \$ 4,836 | 4,910 | 974 | 4,836 | 260 |
| Residential held for sale | -- | -- | -- | -- | -- |
| Commercial real estate | 3,322 | 3,955 | 7 | 3,949 | 215 |
| Construction & development | 1,634 | 1,668 | 42 | 1,698 | 100 |
| Commercial | -- | -- | -- | -- | -- |
| Installment | -- | -- | -- | -- | -- |
| Total: | | | | | |
| Residential | \$ 21,685 | 24,304 | 974 | 23,088 | 1,036 |
| Residential held for sale | -- | -- | -- | -- | -- |
| Commercial real estate | 24,896 | 34,607 | 7 | 28,910 | 2,011 |
| Construction & development | 42,267 | 47,541 | 42 | 48,518 | 2,758 |
| Commercial | -- | -- | -- | -- | -- |
| Installment | 68 | 570 | -- | 69 | 17 |

The following table presents impaired loans, including troubled debt restructurings, as of September 30, 2011. Dollar amounts are expressed in thousands.

| | Recorded Balance | Unpaid Principal Balance | Specific Allowance | YTD Average Investment in Impaired Loans | Interest Income Recognized |
|---|---------------------|--------------------------------|-----------------------|--|----------------------------------|
| Loans without a specific valuation allowance: | | | | | |
| Residential | \$ 5,035 | 5,088 | -- | 5,006 | 181 |
| Residential held for sale | -- | -- | -- | -- | -- |
| Commercial real estate | 5,703 | 5,732 | -- | 5,816 | 445 |
| Construction & development | 31,072 | 31,074 | -- | 29,786 | 1,520 |
| Commercial | -- | -- | -- | -- | -- |
| Installment | -- | -- | -- | -- | -- |
| Loans with a specific valuation allowance: | | | | | |
| Residential | \$ 4,591 | 6,188 | 1,498 | 5,299 | 198 |
| Residential held for sale | -- | 12 | 12 | 11 | -- |
| Commercial real estate | 11,079 | 15,985 | 4,871 | 13,525 | 663 |
| Construction & development | 49,252 | 77,322 | 28,031 | 58,272 | 3,413 |
| Commercial | 4,675 | 8,790 | 4,038 | 6,063 | 91 |
| Installment | 62 | 704 | 640 | 216 | 40 |
| Total: | | | | | |
| Residential | \$ 9,626 | 11,276 | 1,498 | 10,305 | 379 |
| Residential held for sale | -- | 12 | 12 | 11 | -- |
| Commercial real estate | 16,782 | 21,717 | 4,871 | 19,341 | 1,108 |
| Construction & development | 80,324 | 108,396 | 28,031 | 88,058 | 4,933 |
| Commercial | 4,675 | 8,790 | 4,038 | 6,063 | 91 |
| Installment | 62 | 704 | 640 | 216 | 40 |

Although the Bank has a diversified loan portfolio, a substantial portion is secured by real estate. The following table presents information as of September 30 about the location of real estate that secures loans in the Bank's mortgage loan portfolio. The line item "Other" includes total investments in other states of less than \$10 million each. Dollar amounts are expressed in thousands.

| State | 2012 | | | | | Total |
|----------------|---------------|---------------------|---------------------------|------------------------------------|---------|-------|
| | Residential | | Commercial real estate | Construction and development | | |
| | 1-4 family | 5 or more family | | | | |
| Missouri | \$ 132,459 | 17,319 | 41,306 | 56,437 | 247,521 | |
| Kansas | 41,320 | 457 | 15,278 | 46,573 | 103,628 | |
| Texas | 21,519 | 5,583 | 41,555 | -- | 68,657 | |
| Colorado | 5,035 | 1,595 | 37,510 | -- | 44,140 | |
| California | 20,719 | -- | 7,784 | -- | 28,503 | |
| Florida | 14,459 | -- | 7,313 | 1,751 | 23,523 | |
| Illinois | 5,069 | -- | 11,956 | 3,180 | 20,205 | |
| Georgia | 4,226 | 847 | 12,742 | -- | 17,815 | |
| Arizona | 10,242 | -- | 4,377 | 2,777 | 17,396 | |
| North Carolina | 6,967 | -- | 9,965 | -- | 16,932 | |
| Ohio | 2,865 | -- | 13,749 | -- | 16,614 | |
| Indiana | 2,001 | -- | 14,397 | -- | 16,398 | |
| Washington | 5,463 | -- | 9,007 | -- | 14,470 | |
| Other | 62,916 | 4,348 | 64,471 | -- | 131,735 | |
| | \$ 335,260 | 30,149 | 291,410 | 110,718 | 767,537 | |

| State | 2011 | | | | | Total |
|----------------|---------------|---------------------|---------------------------|------------------------------------|---------|-------|
| | Residential | | Commercial real estate | Construction and development | | |
| | 1-4 Family | 5 or more family | | | | |
| Missouri | \$ 135,518 | 35,918 | 47,953 | 70,646 | 290,035 | |
| Kansas | 40,808 | 5,842 | 34,356 | 102,316 | 183,322 | |
| Texas | 19,004 | 6,399 | 46,876 | -- | 72,279 | |
| Colorado | 5,452 | 1,686 | 40,717 | -- | 47,855 | |
| California | 19,122 | -- | 7,017 | -- | 26,139 | |
| Arizona | 9,905 | 478 | 11,367 | 3,896 | 25,646 | |
| Oklahoma | 2,880 | 3,862 | 18,604 | -- | 25,346 | |
| Florida | 14,212 | 872 | 7,470 | 2,482 | 25,036 | |
| Illinois | 6,504 | 192 | 11,217 | 2,098 | 20,011 | |
| North Carolina | 7,698 | -- | 11,611 | -- | 19,309 | |
| Ohio | 3,159 | -- | 13,691 | -- | 16,850 | |
| Indiana | 2,069 | -- | 13,847 | -- | 15,916 | |
| Washington | 5,796 | -- | 9,504 | -- | 15,300 | |
| Other | 67,508 | 4,582 | 69,703 | 225 | 142,018 | |
| | \$ 339,635 | 59,831 | 343,933 | 181,663 | 925,062 | |

The Bank issues various representations and warranties and standard recourse provisions associated with the sale of loans to outside investors, which may require the Bank to repurchase a loan that defaults or has identified defects, or to indemnify the investor in the event of a material breach of contractual representations and warranties. Such provisions related to early payoff and early payment default typically expire 90 to 180 days after purchase. Repurchase obligations related to fraud or misrepresentation remain outstanding during the life of the loan. During the fiscal years ended September 30, 2012, 2011 and 2010, the Bank established reserves related to various representations and warranties that reflect management's estimate of losses based on various factors. Such factors include estimated level of defects, historical repurchase demand, success rate in avoiding claims, and projected loss severity. Reserves are established at the time loans are sold, and updated during their estimated life. During the last seven fiscal years, the Bank sold loans with recourse totaling \$9.5 billion, of which \$5.7 billion and \$4.7 billion remain outstanding at September 30, 2012 and 2011, respectively. It is management's estimate that the total recourse liability associated with such loans was \$5.3 million and \$3.5 million at September 30, 2012 and 2011, respectively. The reserve for such losses is included in "Accrued expenses and other liabilities" in the Bank's consolidated financial statements.

During the fiscal years ended September 30, 2012, 2011 and 2010, the Bank experienced increased losses resulting from investor charges for loans with defects, repurchased loans, and early prepayment and early default penalties. This trend accelerated during the last half of the fiscal 2009 and has continued through fiscal 2012. The Company repurchased or incurred losses on loans with balances of \$9.9 million, \$11.6 million, and \$6.1 million during fiscal year 2012, 2011 and 2010, respectively. Total losses incurred on these loans were \$290,000, \$1.4 million and \$754,000 during fiscal year 2012, 2011 and 2010, respectively. Repurchased loans are recorded at fair value and evaluated for impairment in accordance with GAAP.

The following table presents the activity in the reserve related to representations and warranties for the year ended September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 | 2010 |
|-------------------------------|----------|---------|-------|
| Balance at beginning of year | \$ 3,535 | 2,157 | 1,063 |
| Additions to reserve | 2,022 | 2,754 | 1,848 |
| Losses and penalties incurred | (290) | (1,376) | (754) |
| Balance at end of year | \$ 5,267 | 3,535 | 2,157 |

The increase in repurchase loans and settlement losses related primarily to weak economic conditions, as investors made increased demands associated with the higher level of loans in default. The Bank has had some success in avoiding claims. During fiscal 2012, the Bank successfully cleared twenty-nine out of seventy-one, or forty-one percent, of the repurchase requests that it received. During fiscal 2011, the Bank successfully cleared eighteen out of sixty, or thirty percent, of the repurchase and make whole requests that it received. This success rate is one indicator of future losses, but it is affected by various factors such as the type of claim and the investor making the claim. To the extent that economic conditions, particularly the housing market, do not recover, it is management's opinion that the Bank will continue to have increased loss severity on repurchased loans, resulting in further additions to the reserve. However, the Bank began to tighten underwriting standards in mid 2008, so it expects a lower level of repurchase requests for loans originated thereafter. At September 30, 2012, the Bank was in the process of negotiating a global settlement with one investor, which would release the Bank from further liability for all known and unknown claims, subject to certain exceptions for fraud committed by Bank employees. Management believes that the current reserve is adequate to cover the expected settlement amount.

(7) FORECLOSED ASSETS HELD FOR SALE

The following table presents real estate owned and other repossessed property as of September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 |
|--|------------------|---------------|
| Real estate acquired through (or by deed in lieu of) foreclosure | \$ 17,040 | 27,232 |
| Less: allowance for losses | -- | (10,295) |
| Total | <u>\$ 17,040</u> | <u>16,937</u> |

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure less any estimated selling costs (the "new basis") and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date. When foreclosed assets are acquired, any excess of the loan balance over the new basis of the foreclosed asset is charged to the allowance for loan losses. Subsequent adjustments for estimated losses are charged to operations when the fair value declines to an amount less than the carrying value. Costs and expenses related to major additions and improvements are capitalized, while maintenance and repairs that do not improve or extend the lives of the respective assets are expensed. Applicable gains and losses on the sale of real estate owned are realized when the asset is disposed of, depending on the adequacy of the down payment and other requirements.

With the adoption of the Call Report during the quarter ended March 31, 2012, the Bank was required to begin following regulatory guidance related to the Call Report requirements. One such requirement resulted in a change in the treatment of specific loss reserves for foreclosed assets held for sale. Previous Thrift Financial Report guidance allowed banks to reduce an asset's carrying value through a specific allowance when the fair value declined to an amount less than its carrying value. Call Report guidance requires that the carrying value of foreclosed assets held for sale be written down to fair value through a charge to earnings. During the quarter ended March 31, 2012, the Bank charged-off the previously established specific allowances on such assets of \$9.4 million. This change had no impact on net foreclosed assets held for sale as presented in the consolidated balance sheet.

The allowance for losses on real estate owned includes the following activity for the years ended September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 | 2010 |
|------------------------------|--------------|---------------|--------------|
| Balance at beginning of year | \$ 10,295 | 2,327 | -- |
| Provision for loss | 4,265 | 11,383 | 2,649 |
| Charge-offs | (14,715) | (3,982) | (1,060) |
| Recoveries | 155 | 567 | 738 |
| Balance at end of year | <u>\$ --</u> | <u>10,295</u> | <u>2,327</u> |

In addition to the provision for loss noted above, the Company incurred net expenses of \$1.7 million, \$1.9 million, and \$2.0 million related to foreclosed assets held for sale during the fiscal years ended September 30, 2012, 2011 and 2010, respectively.

(8) PREMISES AND EQUIPMENT

The following table summarizes premises and equipment as of September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 |
|-----------------------------------|------------------|---------------|
| Land | \$ 4,308 | 4,308 |
| Buildings and improvements | 12,954 | 12,726 |
| Furniture, fixtures and equipment | 15,456 | 13,127 |
| | <u>32,718</u> | <u>30,161</u> |
| Accumulated depreciation | (17,446) | (15,727) |
| Total | <u>\$ 15,272</u> | <u>14,434</u> |

Certain facilities of the Bank are leased under various operating leases. Amounts paid for rent expense for the fiscal years ended September 30, 2012, 2011, and 2010, were approximately \$866,000, \$704,000, and \$552,000, respectively.

Future minimum rental commitments under noncancelable leases are presented in the following table. Dollar amounts are expressed in thousands.

| Fiscal year ended September 30, | Amount |
|------------------------------------|--------|
| 2013 | \$ 823 |
| 2014 | 802 |
| 2015 | 793 |
| 2016 | 723 |
| 2017 | 723 |
| Thereafter | 121 |

(9) INVESTMENT IN LLCs

The Company is a partner in two limited liability companies, Central Platte Holdings LLC (“Central Platte”) and NBH, LLC (“NBH”), which were formed for the purpose of purchasing and developing vacant land in Platte County, Missouri. These investments are accounted for using the equity method of accounting.

The Company’s investment in Central Platte consists of a 50% ownership interest in an entity that develops land for residential real estate sales. Sales of lots have not met previous expectations and, as a result, the Company evaluated its investment for impairment, in accordance with ASC 323-10-35-32, which provides guidance related to a loss in value of an equity method investment. The Company utilizes a multi-faceted approach to measure the potential impairment. The internal model utilizes the following valuation methods: 1) liquidation or appraised values determined by an independent third party appraisal; 2) an on-going business, or discounted cash flows method wherein the cash flows are derived from the sale of fully-developed lots, the development and sale of partially-developed lots, the operation of the homeowner’s association, and the value of raw land obtained from an independent third party appraiser; and 3) another on-going business method, which utilizes the same inputs as method 2, but presumes that cash flows will first be generated from the sale of raw ground and then from the sale of fully-developed and partially-developed lots and the operation of the homeowner’s association. The internal model also includes an on-going business method wherein the cash flows are derived from the sale of fully-developed lots, the development and sale of partially-developed lots, the operation of the homeowner’s association, and the development and sale of lots from the property that is currently raw land. However, management does not feel the results from this method provide a reliable indication of value because the time to “build-out” the development exceeds 18 years. Because of this unreliability the results from this method are given a zero weighting in the final impairment analysis. The significant inputs include raw land values, absorption rates of lot sales, and a market discount rate. Management believes this multi-faceted approach is reasonable given the highly subjective nature of the assumptions and the differences in valuation techniques that are utilized within each approach (e.g., order of distribution of assets upon potential liquidation). It is management’s opinion that no one valuation method within the model is preferable to the other and that no one method is more likely to occur than the other. Therefore, the final estimate of value is determined by assigning an equal weight to the values derived from each of the first three methods described above.

As a result of this analysis, the Company determined that its investment in Central Platte was materially impaired and recorded an impairment charge of \$2.0 million (\$1.2 million, net of tax) during the year ended September 30, 2010. During the quarter ended March 31, 2012, list prices of fully-developed lots in Central Platte's residential development were reduced. The Company incorporated these lower prices into its internal valuation model, which resulted in an additional impairment charge of \$200,000 during the quarter ended March 31, 2012. No other events have occurred during fiscal 2012 that would indicate any additional impairment of the Company's investment in Central Platte.

The following table displays the results derived from the Company's internal valuation model at September 30, 2012, and the carrying value of its investment in Central Platte at September 30, 2012. Dollar amounts are expressed in thousands.

| | | |
|--|----|----------------------|
| Method 1 | \$ | 14,955 |
| Method 2 | | 15,510 |
| Method 3 | | 17,655 |
| Average of methods 1, 2, and 3 | \$ | <u>16,040</u> |
| Carrying value of investment in Central Platte Holdings, LLC | \$ | <u><u>15,858</u></u> |

The Company's investment in NBH consists of a 50% ownership interest in an entity that holds raw land, which is currently zoned as agricultural. The general managers intend to rezone this property for commercial and/or residential development. The raw land was purchased in 2002. The Company accounts for its investment in NBH under the equity method. Due to the overall economic conditions surrounding real estate, the Company evaluated its investment for impairment in accordance with ASC 323-10-35-32, which provides guidance related to a loss in value of an equity method investment. Potential impairment was measured based on liquidation or appraised values determined by an independent third party appraisal. As a result of this analysis, the Company determined that its investment in NBH was materially impaired and recorded an impairment charge of \$1.1 million (\$693,000, net of tax) during the year ended September 30, 2010. The results of this analysis as of September 30, 2012, did not indicate any additional impairment of the Company's investment in NBH. The carrying value of the Company's investment in NBH was \$1.4 million at September 30, 2012.

(10) CUSTOMER AND BROKERED DEPOSIT ACCOUNTS

Customer and brokered deposit accounts as of September 30 are illustrated in the following table. Dollar amounts are expressed in thousands.

| | 2012 | | 2011 | |
|--------------------------------|-------------------|------------|----------------|------------|
| | Amount | % | Amount | % |
| Demand deposit accounts | \$ 91,190 | 10 | 95,071 | 12 |
| Savings accounts | 126,174 | 14 | 137,174 | 17 |
| Money market demand accounts | 78,407 | 9 | 33,214 | 4 |
| Certificate accounts | 575,175 | 65 | 519,222 | 64 |
| Brokered accounts | 21,367 | 2 | 24,994 | 3 |
| | <u>\$ 892,313</u> | <u>100</u> | <u>809,675</u> | <u>100</u> |
| Weighted average interest rate | <u>0.82%</u> | | <u>1.27%</u> | |

The aggregate amount of certificate accounts in excess of \$100,000 was approximately \$213.2 million and \$147.9 million as of September 30, 2012 and 2011, respectively.

At September 30, 2012, the Bank had certificate accounts in the amount of \$36.5 million which were acquired through a deposit listing service.

The following table presents contractual maturities of certificate accounts as of September 30, 2012. Dollar amounts are expressed in thousands.

| | Maturing during the fiscal year ended September 30, | | | | | | Total |
|----------------------|---|--------|--------|-------|-------|-------------------|---------|
| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 and after | |
| Certificate accounts | \$ 483,734 | 54,475 | 22,171 | 6,388 | 6,389 | 2,018 | 575,175 |
| Brokered accounts | 21,367 | -- | -- | -- | -- | -- | 21,367 |
| Total | \$ 505,101 | 54,475 | 22,171 | 6,388 | 6,389 | 2,018 | 596,542 |

The following table presents interest expense on customer deposit accounts for the years ended September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 | 2010 |
|---|----------|--------|--------|
| Savings accounts | \$ 658 | 746 | 690 |
| Money market demand and demand deposit accounts | 525 | 291 | 320 |
| Certificate and brokered accounts | 7,968 | 14,184 | 16,466 |
| | \$ 9,151 | 15,221 | 17,476 |

(11) ADVANCES FROM FEDERAL HOME LOAN BANK

Advances from the FHLB are secured by all stock held in the FHLB, mortgage-backed securities and first mortgage loans with aggregate unpaid principal balances equal to approximately 150% of outstanding advances not secured by FHLB stock. The following table provides a summary of advances by year of maturity as of September 30. Dollar amounts are expressed in thousands.

| Year ending September 30, | 2012 | | 2011 | |
|---------------------------|------------|-----------------------|------------|-----------------------|
| | Amount | Weighted average rate | Amount | Weighted average rate |
| 2012 | \$ -- | --% | \$ 147,000 | 0.57% |
| 2013 | 27,000 | 1.45% | 25,000 | 1.54% |
| 2014 | -- | --% | -- | --% |
| 2015 | 50,000 | 1.83% | 50,000 | 1.83% |
| 2016 | 25,000 | 1.57% | 25,000 | 1.57% |
| 2017 | 25,000 | 1.53% | -- | --% |
| | \$ 127,000 | 1.64% | \$ 247,000 | 1.03% |

The Bank's advances have a fixed interest rate and require monthly interest payments, with a single principal payment due at maturity. At September 30, 2012 and 2011, the Bank had no advances that were callable at the option of the Federal Home Loan Bank.

(12) SUBORDINATED DEBENTURES

On December 13, 2006, the Company, through its wholly owned statutory trust, NASB Preferred Trust I (the "Trust"), issued \$25 million of pooled Trust Preferred Securities. The Trust used the proceeds from the offering to purchase a like amount of the Company's subordinated debentures. The debentures, which have a variable rate of 1.65% over the 3-month LIBOR and a 30-year term, are the sole assets of the Trust. In exchange for the capital contributions made to the Trust by the Company upon formation, the Company owns all the common securities of the Trust.

In accordance with Financial Accounting Standards Board ASC 810-10, the Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of the Company. The \$25.0 million Trust Preferred Securities issued by the Trust will remain on the records of the Trust. The Trust Preferred Securities are included in Tier I capital for regulatory capital purposes.

The Trust Preferred Securities have a variable interest rate of 1.65% over the 3-month LIBOR, and are mandatorily redeemable upon the 30-year term of the debentures, or upon earlier redemption as provided in the Indenture. The debentures are callable, in whole or in part, after five years of the issuance date. The Company did not incur a placement or annual trustee fee related to the issuance. The securities are subordinate to all other debt of the Company and interest may be deferred up to five years.

On July 11, 2012, the Company notified security holders that it was exercising its right to defer the payment of interest on its Trust Preferred Securities for a period of up to five years.

(13) INCOME TAXES

The differences between the effective income tax rates and the statutory federal corporate tax rate for the years ended September 30 are as follows:

| | 2012 | 2011 | 2010 |
|--|--------------|--------------|--------------|
| Statutory federal income tax rate | 35.0% | 35.0% | 35.0% |
| State income taxes, net of federal benefit | 3.1 | 3.0 | 3.2 |
| Other, net | 0.4 | 0.5 | (6.5) |
| | <u>38.5%</u> | <u>38.5%</u> | <u>31.7%</u> |

Deferred income tax expense (benefit) results from temporary differences in the recognition of income and expense for tax purposes and financial statement purposes. The following table lists these temporary differences and their related tax effect for the years ended September 30. Dollar amounts are expressed in thousands.

| | 2012 | 2011 | 2010 |
|--|---------------|----------------|----------------|
| Deferred loan fees and costs | \$ (28) | 3 | (11) |
| Accrued interest receivable | 410 | (522) | 21 |
| Tax depreciation vs. book depreciation | 97 | 132 | 124 |
| Basis difference on investments | (5) | 2 | (10) |
| Loan loss reserves | (237) | (1,661) | (6,332) |
| Mark-to-market adjustment | 935 | 149 | 460 |
| Mortgage servicing rights | -- | (64) | (21) |
| Impairment loss on investment in LLCs | (74) | -- | (1,207) |
| Accrued expenses | (845) | (1,732) | (135) |
| Other | (114) | (40) | (62) |
| | <u>\$ 139</u> | <u>(3,733)</u> | <u>(7,173)</u> |

The tax effect of significant temporary differences representing deferred tax assets and liabilities are presented in the following table. Dollar amounts are expressed in thousands.

| | 2012 | 2011 |
|--|------------------|----------------|
| Deferred income tax assets: | | |
| Loan loss reserves | \$ 16,220 | 15,983 |
| Accrued interest receivable | 552 | 962 |
| Accrued expenses | 2,878 | 2,033 |
| Unrealized loss on securities available for sale | -- | 464 |
| Impairment loss on LLCs | 1,281 | 1,207 |
| | <u>20,931</u> | <u>20,649</u> |
| Deferred income tax liabilities: | | |
| Basis difference on investments | (7) | (12) |
| Deferred loan fees and costs | (394) | (422) |
| Unrealized gain on securities available for sale | (1,420) | -- |
| Mark-to-market adjustment | (1,569) | (634) |
| Book depreciation in excess of tax depreciation | (193) | (96) |
| Other | (149) | (264) |
| | <u>(3,732)</u> | <u>(1,428)</u> |
| Net deferred tax asset | <u>\$ 17,199</u> | <u>19,221</u> |

The Company's policy is to recognize interest and penalties related to unrecognized tax benefits within income tax expense in the consolidated statements of income.

The Company's federal and state income tax returns for fiscal years 2009 through 2011 remain subject to examination by the Internal Revenue Service and various state jurisdictions, based on the statute of limitations.

(14) STOCKHOLDERS' EQUITY

The Company did not pay any cash dividends to its stockholders during the years ended September 30, 2012 and 2011. In accordance with the April 2010 supervisory agreement, which is described more fully in Footnote 25, the Company is restricted from the payment of dividends or other capital distributions during the period of the agreement without prior written consent from its primary regulator.

During fiscal 2010, the Company paid quarterly cash dividends on common stock of \$0.225 per share on November 27, 2009, and February 26, 2010.

During fiscal 2012, 2011 and 2010, the Company did not repurchase any shares of its own stock.

(15) REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements as administered by Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by the regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum capital amounts and ratios (set forth in the table below). The Bank's primary regulatory agency requires that the Bank maintain minimum ratios of tangible capital (as defined in the regulations) of 1.5%, core capital (as defined) of 4%, and total risk-based capital (as defined) of 8%. The Bank is also subject to prompt corrective action capital requirement regulations set forth by the FDIC. The FDIC requires the Bank to maintain a minimum of Tier 1, total and core capital (as defined) to risk-weighted assets (as defined), and of core capital (as defined) to adjusted tangible assets (as defined). Management believes that, as of September 30, 2012, the Bank meets all capital adequacy requirements, to which it is subject.

On May 22, 2012, the Board of Directors of the Bank agreed to a Consent Order with the OCC, which is described more fully in Footnote 25, Regulatory Agreements. Among other items, the Consent Order requires that the Bank maintain a Tier 1 leverage capital ratio equal to or greater than 10% and a risk-based capital ratio equal to or greater than 13%. As of September 30, 2012, the Bank's actual Tier 1 leverage capital and total risk-based capital ratios were 14.1% and 18.2%, respectively. The existence of individual minimum capital requirements means that the Bank may not be deemed well capitalized.

The following tables summarize the relationship between the Bank's capital and regulatory requirements. Dollar amounts are expressed in thousands.

| | September 30, | |
|--------------------------------------|---------------|---------|
| | 2012 | 2011 |
| GAAP capital (Bank only) | \$ 175,352 | 153,502 |
| Adjustment for regulatory capital: | | |
| Intangible assets | (2,371) | (2,471) |
| Reverse the effect of SFAS No. 115 | (2,269) | 741 |
| Tangible capital | 170,712 | 151,772 |
| Qualifying intangible assets | -- | -- |
| Tier 1 capital (core capital) | 170,712 | 151,772 |
| Qualifying valuation allowance | 12,814 | 13,768 |
| Risk-based capital | \$ 183,526 | 165,540 |

| | As of September 30, 2012 | | | | | |
|--|--------------------------|-------|--|-------|--|-------|
| | Actual | | Minimum Required For Capital Adequacy | | Minimum Required To Be Well Capitalized | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total risk based capital to risk-weighted assets | \$ 183,526 | 18.2% | 80,565 | ≥8% | 100,707 | ≥10% |
| Tier 1 capital to adjusted tangible assets | 170,712 | 14.1% | 48,581 | ≥4% | 60,726 | ≥5% |
| Tangible capital to tangible assets | 170,712 | 14.1% | 18,218 | ≥1.5% | -- | -- |
| Tier 1 capital to risk-weighted assets | 170,712 | 17.0% | -- | -- | 60,424 | ≥6% |

| | As of September 30, 2011 | | | | | |
|--|--------------------------|-------|--|-------|--|-------|
| | Actual | | Minimum Required For Capital Adequacy | | Minimum Required To Be Well Capitalized | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total risk based capital to risk-weighted assets | \$ 165,540 | 15.3% | 86,721 | ≥8% | 108,402 | ≥10% |
| Tier 1 capital to adjusted tangible assets | 151,772 | 12.3% | 49,253 | ≥4% | 61,567 | ≥5% |
| Tangible capital to tangible assets | 151,772 | 12.3% | 18,470 | ≥1.5% | -- | -- |
| Tier 1 capital to risk-weighted assets | 151,772 | 14.0% | -- | -- | 65,041 | ≥6% |

(16) EMPLOYEES' RETIREMENT PLAN

Substantially all of the Bank's full-time employees participate in a 401(k) retirement plan (the "Plan"). The Plan is administered by Standard Insurance Company, through which employees can choose from a variety of retail mutual funds to invest their fund contributions. Under the terms of the Plan, the Bank makes monthly contributions for the benefit of each participant in an amount that matches one-half of the participant's contribution, not to exceed 3% of the participants' monthly base salary. All contributions made by participants are immediately vested and cannot be forfeited. Contributions made by the Bank, and related earnings thereon, become vested to the participants according to length of service requirements as specified in the Plan. Any forfeited portions of the contributions made by the Bank and the allocated earnings thereon are used to reduce future contribution requirements of the Bank. The Plan may be modified, amended or terminated at the discretion of the Bank.

The Bank's contributions to the Plan amounted to \$645,000, \$523,000, and \$583,000 for the years ended September 30, 2012, 2011, and 2010, respectively. These amounts have been included as compensation and fringe benefits expense in the accompanying consolidated statements of operations.

(17) STOCK OPTION PLAN

On January 27, 2004, the Company's stockholders approved an equity stock option plan through which options to purchase up to 250,000 shares of common stock may be granted to officers and employees of the Company. Options may be granted over a period of ten years. The option price may not be less than 100% of the fair market value of the shares on the date of the grant.

The following table summarizes Option Plan activity during fiscal years 2012, 2011, and 2010.

| | Number of shares | Weighted avg. exercise price per share | Range of exercise price per share |
|---|---------------------|--|---|
| Options outstanding at October 1, 2009 | 62,038 | \$ 36.56 | \$ 30.33-42.53 |
| Forfeited | (12,500) | 42.17 | 42.17 |
| Options outstanding at September 30, 2010 | 49,538 | 35.15 | 30.33-42.53 |
| Forfeited | -- | -- | -- |
| Options outstanding at September 30, 2011 | 49,538 | 35.15 | 30.33-42.53 |
| Forfeited | (2,000) | 37.54 | 32.91-42.17 |
| Options outstanding at September 30, 2012 | 47,538 | \$ 35.05 | \$ 30.33-42.53 |

The weighted average remaining contractual life of options outstanding at September 30, 2012, 2011, and 2010, were 3.8 years, 4.8 years and 5.8 years, respectively.

The following table provides information regarding the expiration dates of the stock options outstanding at September 30, 2012.

| | Number of shares | Weighted average exercise price |
|-------------------|---------------------|------------------------------------|
| Expiring on: | | |
| July 27, 2014 | 3,000 | \$ 35.50 |
| November 30, 2014 | 500 | 39.79 |
| August 1, 2015 | 9,000 | 42.17 |
| August 4, 2015 | 500 | 42.53 |
| July 21, 2016 | 14,500 | 32.91 |
| November 29, 2016 | 6,000 | 39.33 |
| July 24, 2017 | 14,038 | 30.33 |
| | 47,538 | \$ 35.05 |

All of the options outstanding at September 30, 2012, are currently exercisable in accordance with the vesting schedules outlined in each stock option agreement.

The following table illustrates the range of exercise prices and the weighted average remaining contractual lives for options outstanding under the Option Plan as of September 30, 2012.

| Range of exercise prices | Options Outstanding | | | Options Exercisable | |
|--------------------------|---------------------|--|------------------------------|---------------------|------------------------------|
| | Number | Weighted avg. remaining contractual life | Weighted avg. exercise price | Number | Weighted avg. exercise price |
| \$ 35.50 | 3,000 | 1.8 years | \$ 35.50 | 3,000 | \$ 35.50 |
| 39.79 | 500 | 2.2 years | 39.79 | 500 | 39.79 |
| 42.17-42.53 | 9,500 | 2.8 years | 42.18 | 9,500 | 42.18 |
| 32.91 | 14,500 | 3.8 years | 32.91 | 14,500 | 32.91 |
| 39.33 | 6,000 | 4.2 years | 39.33 | 6,000 | 39.33 |
| 30.33 | 14,038 | 4.8 years | 30.33 | 14,038 | 30.33 |
| | <u>47,538</u> | | | <u>47,538</u> | |

(18) SEGMENT INFORMATION

The Company has identified two principal operating segments for purposes of financial reporting: Banking and Mortgage Banking. These segments were determined based on the Company's internal financial accounting and reporting processes and are consistent with the information that is used to make operating decisions and to assess the Company's performance by the Company's key decision makers.

The Mortgage Banking segment originates mortgage loans for sale to investors and for the portfolio of the Banking segment. The Banking segment provides a full range of banking services through the Bank's branch network, exclusive of mortgage loan originations. A portion of the income presented in the Mortgage Banking segment is derived from sales of loans to the Banking segment based on a transfer pricing methodology that is designed to approximate economic reality. The Other and Eliminations segment includes financial information from the parent company plus inter-segment eliminations.

The following table presents financial information from the Company's operating segments for the years ended September 30, 2012, 2011, and 2009. Dollar amounts are expressed in thousands.

| Year ended September 30, 2012 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
|-------------------------------------|--------------|------------------|------------------------|--------------|
| Net interest income | \$ 50,015 | -- | (536) | 49,479 |
| Provision for loan losses | 10,500 | -- | -- | 10,500 |
| Other income | (419) | 55,631 | (1,917) | 53,295 |
| General and administrative expenses | 26,114 | 37,445 | (732) | 62,827 |
| Income tax expense (benefit) | 4,998 | 7,002 | (663) | 11,337 |
| Net income (loss) | \$ 7,984 | 11,184 | (1,058) | 18,110 |
| Total assets | \$ 1,218,998 | 1,623 | 20,205 | 1,240,826 |

| Year ended September 30, 2011 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
|-------------------------------------|--------------|------------------|------------------------|--------------|
| Net interest income | \$ 52,634 | -- | (468) | 52,166 |
| Provision for loan losses | 49,326 | -- | 68 | 49,394 |
| Other income | (8,878) | 34,736 | (1,384) | 24,474 |
| General and administrative expenses | 23,263 | 31,124 | (689) | 53,698 |
| Income tax expense (benefit) | (11,101) | 1,391 | (474) | (10,184) |
| Net income (loss) | \$ (17,732) | 2,221 | (757) | (16,268) |
| Total assets | \$ 1,231,109 | 1,496 | 20,979 | 1,253,584 |

| Year ended September 30, 2010 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
|-------------------------------------|--------------|---------------------|---------------------------|--------------|
| Net interest income | \$ 54,310 | -- | (462) | 53,848 |
| Provision for loan losses | 30,500 | -- | -- | 30,500 |
| Other income | 5,532 | 42,444 | (4,396) | 43,580 |
| General and administrative expenses | 24,345 | 33,838 | (516) | 57,667 |
| Income tax expense (benefit) | 1,349 | 3,313 | (1,724) | 2,938 |
| Net income (loss) | \$ 3,648 | 5,293 | (2,618) | 6,323 |
| Total assets | \$ 1,413,199 | 1,192 | 19,805 | 1,434,196 |

(19) COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank has entered into financial agreements with off-balance-sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. Those instruments involve, to varying degrees, elements of credit risk, interest rate risk, and liquidity risk, which may exceed the amount recognized in the consolidated financial statements. The contract amounts or notional amounts of those instruments express the extent of involvement the Bank has in particular classes of financial instruments.

With regard to financial instruments for commitments to extend credit, standby letters of credit, and financial guarantees, the Bank's exposure to credit loss because of non-performance by another party is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

As of September 30, 2012, the Bank had outstanding commitments to originate \$361.5 million of fixed rate residential first mortgage loans and \$47.1 million of adjustable rate residential first mortgage loans. Such residential mortgage loan commitments have an approximate average committed rate of 3.4% and approximate average fees and discounts of 0.1%. The interest rate commitments on residential loans generally expire 60 days after the commitment date. As of September 30, 2012, the Bank had outstanding commitments related to stand-by letters of credit of \$794,000.

As of September 30, 2011, the Bank had outstanding commitments to originate \$7.5 million in commercial real estate loans, \$222.5 million of fixed rate residential first mortgage loans and \$11.8 million of adjustable rate residential first mortgage loans. Commercial real estate loan commitments have approximate average committed rates of 5.6%. Residential mortgage loan commitments have an approximate average committed rate of 3.9% and approximate average fees and discounts of 0.1%. The interest rate commitments on residential loans generally expire 60 days after the commitment date. Interest rate commitments on commercial real estate loans have varying terms to expiration. As of September 30, 2011, the Bank had outstanding commitments related to stand-by letters of credit of \$1.0 million.

At September 30, 2012 and 2011, the Bank had commitments to sell loans of approximately \$405.2 million and \$231.3 million, respectively. These instruments contain an element of risk in the event that other parties are unable to meet the terms of such agreements. In such event, the Bank's loans receivable held for sale would be exposed to market fluctuations. Management does not expect any other party to default on its obligations and, therefore, does not expect to incur any costs due to such possible default.

(20) LEGAL CONTINGENCIES

Various legal claims arise from time to time within the normal course of business which, in the opinion of management, are not expected to have a material effect on the Company's consolidated financial statements.

(21) SIGNIFICANT ESTIMATES AND CONCENTRATIONS

The current protracted economic decline continues to present financial institutions with unprecedented circumstances and challenges which in some cases have resulted in large declines in the fair values of investments and other assets, constraints on liquidity and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans. The financial statements have been prepared using values and information currently available to the Company.

Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses, and capital that could negatively impact the Company's ability to meet regulatory capital requirements and maintain sufficient liquidity.

The Company's construction and development loan portfolio includes loans that are in excess of supervisory loan-to-value limits. As of September 30, 2012 and 2011, 14.0% and 25.0% of this portfolio was made up of such loans, respectively.

(22) FAIR VALUE OPTION

On October 1, 2008, the Company elected to measure loans held for sale at fair value. This portfolio is made up entirely of mortgage loans held for immediate sale with servicing released. Such loans are sold prior to origination at a contracted price to outside investors on a best-efforts basis (i.e., the loan becomes mandatorily deliverable to the investor only when, and if, it closes) and remain on the Company's balance sheet for a very short period of time, typically less than one month. It is management's opinion, given the short-term nature of these loans, that fair value provides a reasonable measure of the economic value of these assets. In addition, carrying such loans at fair value eliminates some measure of volatility created by the timing of sales proceeds from outside investors, which typically occur in the month following origination.

The difference between the aggregate fair value and the aggregate unpaid principal balance of these loans was \$3.8 million and \$2.5 million at September 30, 2012 and 2011, respectively. Interest income on loans held for sale is included in interest on loans receivable in the accompanying statements of income.

(23) DERIVATIVE INSTRUMENTS

The Company has commitments outstanding to extend credit that have not closed prior to the end of the period. As the Company enters into commitments to originate loans, it also enters into commitments to sell the loans in the secondary market on a "best-efforts" basis. Such commitments to originate loans held for sale are considered derivative instruments in accordance with GAAP, which requires the Company to recognize all derivative instruments in the balance sheet and to measure those instruments at fair value. As a result of marking to market commitments to originate loans, the Company recorded an increase in other assets of \$1.3 million, a decrease in other liabilities of \$382,000, and an increase in other income of \$1.7 million for the year ended September 30, 2012. The Company recorded a decrease in other assets of \$923,000, an increase in other liabilities of \$263,000, and a decrease in other income of \$1.2 million for the year ended September 30, 2011.

Additionally, the Company has commitments to sell loans that have closed prior to the end of the period. Due to the mark to market adjustment on commitments to sell loans held for sale, the Company recorded an increase in other assets of \$571,000, a decrease in other liabilities of \$162,000, and an increase in other income of \$733,000 during the year ended September 30, 2012. The Company recorded an increase in other assets of \$720,000, a decrease in other liabilities of \$848,000, and an increase in other income of \$1.6 million during the year ended September 30, 2011.

The balance of derivative instruments related to commitments to originate and sell loans at September 30, 2012 and 2011, is disclosed in Footnote 24, Fair Value Measurements.

(24) FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would likely be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. GAAP identifies three primary measurement techniques: the market approach, the income approach, and the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach uses valuations or techniques to convert future amounts, such as cash flows or earnings, to a single present amount. The cost approach is based on the amount that currently would be required to replace the service capability of an asset.

GAAP establishes a fair value hierarchy and prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The maximization of observable inputs and the minimization of the use of unobservable inputs are required. Classification within the fair value hierarchy is based upon the objectivity of the inputs that are significant to the valuation of an asset or liability as of the measurement date. The three levels within the fair value hierarchy are characterized as follows:

- Level 1 – Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 – Inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.
- Level 3 – Unobservable inputs for the asset or liability for which there is little, if any, market activity for the asset or liability at the measurement date. Unobservable inputs reflect the Company’s own assumptions about what market participants would use to price the asset or liability. These inputs may include internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

The Company measures certain financial assets and liabilities at fair value in accordance with GAAP. These measurements involve various valuation techniques and assume that the transactions would occur between market participants in the most advantageous market for the Company.

The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

Available for sale securities

Securities available for sale consist of corporate debt, trust preferred, U. S. government sponsored agency, and municipal securities. Such securities are valued using market prices in an active market, if available. This measurement is classified as Level 1 within the hierarchy. Less frequently traded securities are valued using industry standard models which utilize various assumptions such as historical prices of the same or similar securities, and observation of market prices of securities of the same issuer, market prices of same-sector issuers, and fixed income indexes. Substantially all of these assumptions are observable in the marketplace or can be derived from observable data. These measurements are classified as Level 2 within the hierarchy.

At September 30, 2011, mortgage-backed securities available for sale, which consist of agency pass-through and participation certificates issued by GNMA, FNMA, and FHLMC, were valued by using broker dealer quotes for similar assets in markets that are not active. Although the Company did not validate these quotes, they were reviewed by management for reasonableness in relation to current market conditions. Additionally, they were obtained from experienced brokers who had an established relationship with the Bank and deal regularly with these types of securities. The Company did not make any adjustment to the quotes received from broker dealers. These measurements are classified as Level 2. At September 30, 2012, mortgage-backed securities available for sale were valued by using industry standard models which utilize various inputs and assumptions such as historical prices of benchmark securities, prepayment estimates, loan type, and year of origination. Substantially all of these

assumptions are observable in the marketplace or can be derived from observable data. These measurements are classified as Level 2 within the hierarchy.

Loans held for sale

Loans held for sale are valued using quoted market prices for loans with similar characteristics. This measurement is classified as Level 2 within the hierarchy.

Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market prices. Therefore, fair value is assessed using a valuation model that calculates the discounted cash flow using assumptions such as estimates of prepayment speeds, market discount rates, servicing fee income, and cost of servicing. These measurements are classified as Level 3. Mortgage servicing rights are initially recorded at amortized cost and are amortized over the period of net servicing income. They are evaluated for impairment monthly, and valuation adjustments are recorded as necessary to reduce the carrying value to fair value.

Commitments to Originate Loans and Forward Sales Commitments

Commitments to originate loans and forward sales commitments are valued using a valuation model which considers differences between current market interest rates and committed rates. The model also includes assumptions, which estimate fall-out percentages, for commitments to originate loans, and average lives. Fall-out percentages, which range from ten to forty percent, are estimated based upon the difference between current market rates and committed rates. Average lives are based upon estimates for similar types of loans. These measurements use significant unobservable inputs and are classified as Level 3 within the hierarchy.

The following table presents the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the measurements fall at September 30, 2012 (in thousands):

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|--|-------------------|--|---|---|
| Assets: | | | | |
| Securities, available for sale | | | | |
| U. S. government agency securities | \$ 153,166 | 142,359 | 10,807 | -- |
| Corporate debt securities | 61,018 | -- | 61,018 | -- |
| Municipal securities | 6 | -- | 6 | -- |
| Mortgage-backed securities, available for sale | | | | |
| Pass through certificates | | | | |
| guaranteed by GNMA – fixed rate | 81 | -- | 81 | -- |
| Pass through certificates | | | | |
| guaranteed by FNMA – adjustable rate | 152 | -- | 152 | -- |
| FHLMC participation certificates: | | | | |
| Fixed rate | 190 | -- | 190 | -- |
| Adjustable rate | 131 | -- | 131 | -- |
| Loans held for sale | 163,834 | -- | 163,834 | -- |
| Commitments to originate loans | 2,559 | -- | -- | 2,559 |
| Forward sales commitments | 2,194 | -- | -- | 2,194 |
| Total assets | \$ 383,331 | 142,359 | 236,219 | 4,753 |
| Liabilities: | | | | |
| Commitments to originate loans | \$ 512 | -- | -- | 512 |
| Forward sales commitments | 133 | -- | -- | 133 |
| Total liabilities | \$ 645 | -- | -- | 645 |

The following table presents the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the measurements fall at September 30, 2011 (in thousands):

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|--|-------------------|--|---|---|
| Assets: | | | | |
| Securities, available for sale | | | | |
| Corporate debt securities | \$ 46,912 | 46,912 | -- | -- |
| Trust preferred securities | 25,196 | 25,196 | -- | -- |
| Municipal securities | 17 | 17 | -- | -- |
| Mortgage-backed securities, available for sale | | | | |
| Pass through certificates | | | | |
| guaranteed by GNMA – fixed rate | 89 | -- | 89 | -- |
| Pass through certificates | | | | |
| guaranteed by FNMA – adjustable rate | 180 | -- | 180 | -- |
| FHLMC participation certificates: | | | | |
| Fixed rate | 293 | -- | 293 | -- |
| Adjustable rate | 153 | -- | 153 | -- |
| Loans held for sale | 115,434 | -- | 115,434 | -- |
| Commitments to originate loans | 1,254 | -- | -- | 1,254 |
| Forward sales commitments | 1,623 | -- | -- | 1,623 |
| Total assets | \$ 191,151 | 72,125 | 116,149 | 2,877 |
| Liabilities: | | | | |
| Commitments to originate loans | \$ 894 | -- | -- | 894 |
| Forward sales commitments | 295 | -- | -- | 295 |
| Total liabilities | \$ 1,189 | -- | -- | 1,189 |

The following table is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying balance sheet using significant unobservable (Level 3) inputs (in thousands):

| | Mortgage Servicing Rights | Commitments to Originate Loans | Forward Sales Commitments |
|---|---------------------------|--------------------------------|---------------------------|
| Balance at October 1, 2010 | \$ 263 | 1,547 | (240) |
| Total realized and unrealized gains (losses): | | | |
| Included in net income | (263) | (1,187) | 1,568 |
| Balance at September 30, 2011 | \$ -- | 360 | 1,328 |
| Total realized and unrealized gains: | | | |
| Included in net income | -- | 1,687 | 733 |
| Balance at September 30, 2012 | \$ -- | 2,047 | 2,061 |

Realized and unrealized gains and losses noted in the table above and included in net income for the year ended September 30, 2012, are reported in the consolidated statements of operations as follows (in thousands):

| | Loan Servicing Fees | Impairment Recovery on Mortgage Servicing Rights | Other Income |
|---|---------------------------|--|-----------------|
| Total gains (losses) | \$ -- | -- | 2,420 |
| Changes in unrealized gains (losses) relating to assets still held at the balance sheet date | \$ -- | -- | -- |

Realized and unrealized gains and losses noted in the table above and included in net income for the year ended September 30, 2011, are reported in the consolidated statements of operations as follows (in thousands):

| | Loan Servicing Fees | Impairment Recovery on Mortgage Servicing Rights | Other Income |
|---|---------------------------|--|-----------------|
| Total gains (losses) | \$ (330) | 67 | 381 |
| Changes in unrealized gains (losses) relating to assets still held at the balance sheet date | \$ -- | -- | -- |

The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

Impaired loans

Loans for which it is probable that the Company will not collect principal and interest due according to contractual terms are measured for impairment. If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and other internal assessments of value. Appraisals are obtained when an impaired loan is deemed to be collateral dependent and at least annually thereafter. Fair value is generally the appraised value less estimated selling costs and may be discounted further if management believes any other factors or events have affected the fair value. Impaired loans are classified within Level 3 of the fair value hierarchy.

The carrying value of impaired loans that were re-measured during the years ended September 30, 2012 and 2011, was \$72.5 million and \$107.3 million, respectively.

Foreclosed Assets Held For Sale

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure less any estimated selling costs (the "new basis") and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date. Fair value is estimated through current appraisals, broker price opinions, or listing prices. Appraisals are obtained when the real estate is acquired and at least annually thereafter. Foreclosed assets held for sale are classified within Level 3 of the fair value hierarchy.

The carrying value of foreclosed assets held for sale was \$17.0 million and \$16.9 million at September 30, 2012 and 2011, respectively. During fiscal 2012, charge-offs and increases in specific reserves related to foreclosed assets held for sale that were re-measured during the period totaled \$3.9 million. During fiscal 2011, charge-offs and increases in specific reserves related to foreclosed assets held for sale that were re-measured during the period totaled \$9.7 million.

Investment in LLCs

Investments in LLCs are accounted for using the equity method of accounting. These investments are analyzed for impairment in accordance with ASC 323-10-35-32, which states that an other than temporary decline in value of an equity method investment should be recognized. The Company utilizes a multi-faceted approach to measure the potential impairment. The internal model utilizes the following valuation methods: 1) liquidation or appraised values determined by an independent third party appraisal; 2) an on-going business, or discounted cash flows method wherein the cash flows are derived from the sale of fully-developed lots, the development and sale of partially-developed lots, the operation of the homeowner's association, and the value of raw land obtained from an independent third party appraiser; and 3) an on-going business method, which utilizes the same inputs as method 2, but presumes that cash flows will first be generated from the sale of raw ground and then from the sale of fully-developed and partially-developed lots and the operation of the homeowner's association. The significant inputs include raw land values, absorption rates of lot sales, and a market discount rate. Management believes this multi-faceted approach is reasonable given the highly subjective nature of the assumptions and the differences in valuation techniques that are utilized within each approach (e.g., order of distribution of assets upon potential liquidation). Investment in LLCs is classified within Level 3 of the fair value hierarchy.

During the quarter ended March 31, 2012, list prices of fully-developed lots at the LLC's residential development were reduced. The Company incorporated these lower prices into its internal valuation model, which resulted in an additional \$200,000 impairment charge. No other events have occurred during fiscal 2012 that would indicate any additional impairment of the Company's investment in LLCs.

The carrying value of the Company's investment in LLCs was \$17.2 million and \$17.7 million at September 30, 2012 and 2011, respectively

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying balance sheets at amounts other than fair value:

Cash and cash equivalents

The carrying amount reported in the consolidated balance sheets is a reasonable estimate of fair value.

Securities and mortgage-backed securities held to maturity

Securities that trade in an active market are valued using market prices, if available. At September 30, 2011, securities that do not trade in an active market were valued using quotes from broker-dealers that reflected estimated offer prices. At September 30, 2012, such securities, which consist of collateralized mortgage obligations, were valued by using industry standard models which utilize various inputs and assumptions such as historical prices of similar securities, estimated delinquencies, defaults, and loss severity.

Stock in Federal Home Loan Bank ("FHLB")

The carrying value of stock in Federal Home Loan Bank approximates its fair value.

Loans receivable held for investment

Fair values are computed for each loan category using market spreads to treasury securities with similar maturities and management's estimates of prepayments.

Customer and brokered deposit accounts

The estimated fair values of demand deposits and savings accounts are equal to the amount payable on demand at the reporting date. Fair values of certificates of deposit are computed at fixed spreads to treasury securities with similar maturities.

Advances from FHLB

The estimated fair values of advances from FHLB are determined by discounting the future cash flows of existing advances using rates currently available for new advances with similar terms and remaining maturities.

Subordinated debentures

Fair values are based on quotes from broker-dealers that reflect estimated offer prices.

Commitments to originate, purchase and sell loans

The estimated fair value of commitments to originate, purchase, or sell loans is based on the difference between current levels of interest rates and the committed rates.

The following table presents estimated fair values of the Company's financial instruments and the level within the fair value hierarchy in which the fair value measurements fall at September 30, 2012 (in thousands):

| | Carrying Value | Fair Value Measurements Using | | |
|---|----------------|--|---|---|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets: | | | | |
| Cash and cash equivalents | \$ 8,716 | 8,716 | -- | -- |
| Stock in Federal Home Loan Bank | 7,073 | -- | 7,073 | -- |
| Mortgage-backed securities held to maturity | 25,921 | -- | 26,117 | -- |
| Loans receivable held for investment | 734,772 | -- | -- | 763,017 |
| Financial Liabilities: | | | | |
| Customer deposit accounts | 870,946 | -- | -- | 872,160 |
| Brokered deposit accounts | 21,367 | -- | -- | 21,365 |
| Advances from FHLB | 127,000 | -- | -- | 130,393 |
| Subordinated debentures | 25,774 | -- | -- | 9,021 |

The following table presents estimated fair values of the Company's financial instruments and the level within the fair value hierarchy in which the fair value measurements fall at September 30, 2011 (in thousands):

| | Carrying Value | Fair Value Measurements Using | | |
|---|----------------|--|---|---|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets: | | | | |
| Cash and cash equivalents | \$ 5,030 | 5,030 | -- | -- |
| Stock in Federal Home Loan Bank | 13,551 | -- | 13,551 | -- |
| Mortgage-backed securities held to maturity | 39,146 | -- | 39,031 | -- |
| Loans receivable held for investment | 917,134 | -- | -- | 922,191 |
| Financial Liabilities: | | | | |
| Customer deposit accounts | 784,681 | -- | -- | 788,751 |
| Brokered deposit accounts | 24,994 | -- | -- | 25,002 |
| Advances from FHLB | 247,000 | -- | -- | 249,456 |
| Subordinated debentures | 25,774 | -- | -- | 10,000 |

The following tables present the carrying values and fair values of the Company's unrecognized financial instruments. Dollar amounts are expressed in thousands.

| | September 30, 2012 | | September 30, 2011 | |
|---------------------------------------|-----------------------------------|--|-----------------------------------|---------------------------------|
| | Contract or notional amount | Estimated unrealized gain (loss) | Contract or notional amount | Estimated unrealized gain |
| Unrecognized financial instruments: | | | | |
| Lending commitments – fixed rate, net | \$ 2,446 | 11 | \$ 7,879 | 14 |
| Lending commitments – floating rate | 926 | 9 | -- | -- |
| Commitments to sell loans | -- | -- | -- | -- |

The fair value estimates presented are based on pertinent information available to management as of September 30, 2012 and 2011. Although management is not aware of any factors that would significantly affect the estimated fair values, such amounts have not been comprehensively revalued for purposes of these consolidated financial statements since that date. Therefore, current estimates of fair value may differ significantly from the amounts presented above.

(25) REGULATORY AGREEMENTS

On April 30, 2010, the Board of Directors of North American Savings Bank, F.S.B. (the "Bank"), a wholly owned subsidiary of the Company, entered into a Supervisory Agreement with the Office of Thrift Supervision ("OTS"), the Bank's primary regulator at that time. The agreement required, among other things, that the Bank revise its policies regarding internal asset review, obtain an independent assessment of its allowance for loan and lease losses methodology and conduct an independent third-party review of a portion of its commercial and construction loan portfolios. The agreement also directed the Bank to provide a plan to reduce its classified assets and its reliance on brokered deposits, and restricted the payment of dividends or other capital distributions by the Bank during the period of the agreement. The agreement did not direct the Bank to raise capital, make management or board changes, revise any loan policies or restrict lending growth.

On April 30, 2010, the Company's Board of Directors entered into an agreement with the OTS, the Company's primary regulator at that time. The agreement restricted the payment of dividends or other capital distributions by the Company and restricted the Company's ability to incur, issue or renew any debt during the period of the agreement.

The Bank's Supervisory Agreement and the Company's agreement with the OTS were assigned to their new primary regulators, the Office of the Comptroller of the Currency ("OCC") and Board of Governors of the Federal Reserve System ("Federal Reserve Board" or "FRB"), respectively, on July 21, 2011.

On May 22, 2012, the Board of Directors of the Bank agreed to a Consent Order with the OCC. This Consent Order replaces and terminates the previous Supervisory Agreement. The Consent Order requires that the Bank establish various plans and programs to improve its asset quality and to ensure the adequacy of allowances for loan and lease losses. It requires the Bank to obtain an independent third-party review of its non-homogenous loan portfolios and to enhance its credit administration systems. Among other items, it also requires a written capital maintenance plan to ensure that the Bank's Tier 1 leverage capital and total risk-based capital ratios remain equal to or greater than 10% and 13%, respectively. As of September 30, 2012, the Bank's actual Tier 1 leverage capital and total risk-based capital ratios were 14.1% and 18.2%, respectively. The Consent Order does not direct the Bank to raise capital, make management or board changes, or restrict lending.

On November 29, 2012 the Company's Board of Directors entered into a formal written agreement with the Federal Reserve Bank of Kansas City, which replaces and terminates the Company's previous agreement with the OTS. The agreement with FRB restricts the payment of dividends or other capital distributions by the Company, restricts the Company's ability to incur, increase, or guarantee any debt, and restricts the Company's ability to purchase or redeem any of its stock. In addition, the agreement restricts the Company and its wholly-owned statutory trust, NASB Preferred Trust I, from making distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities.

(26) PARENT COMPANY FINANCIAL INFORMATION

NASB Financial, Inc. Balance Sheets

| | September 30, 2012 | September 30, 2011 |
|---|-----------------------|-----------------------|
| (Dollars in thousands) | | |
| ASSETS | | |
| Cash and cash equivalents | \$ 1,567 | 1,755 |
| Investment in subsidiary | 175,352 | 153,501 |
| Investment in LLCs | 17,222 | 17,674 |
| Investment in NASB Trust Preferred I | 774 | 774 |
| Income taxes receivable | 1,752 | 1,422 |
| Other assets | 835 | 1,108 |
| | <u>\$ 197,502</u> | <u>176,234</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Liabilities | | |
| Subordinated debentures | \$ 25,774 | 25,774 |
| Accrued interest payable | 225 | 82 |
| Total liabilities | <u>25,999</u> | <u>25,856</u> |
| Stockholders' equity | | |
| Common stock | 1,479 | 1,479 |
| Additional paid-in capital | 16,657 | 16,652 |
| Retained earnings | 189,516 | 171,406 |
| Treasury stock | (38,418) | (38,418) |
| Accumulated other comprehensive income (loss) | 2,269 | (741) |
| Total stockholders' equity | <u>171,503</u> | <u>150,378</u> |
| | <u>\$ 197,502</u> | <u>176,234</u> |

NASB Financial, Inc. Statements of Operations

| | Years Ended September 30, | | |
|---|---------------------------|-----------------|--------------|
| | 2012 | 2011 | 2010 |
| (Dollars in thousands) | | | |
| Income: | | | |
| Income (loss) from subsidiary | \$ 18,835 | (15,801) | 8,659 |
| Interest and dividend income | -- | 26 | 42 |
| Provision for loan losses | -- | (68) | -- |
| Gain on sale of real estate | 25 | 37 | 70 |
| Impairment loss on investment in LLCs | (200) | -- | (3,126) |
| Loss from investment in LLCs | (257) | (126) | (128) |
| Total income (loss) | <u>18,403</u> | <u>(15,932)</u> | <u>5,517</u> |
| Expenses: | | | |
| Interest on subordinated debentures | 536 | 494 | 504 |
| Professional fees | 155 | 75 | 87 |
| Other expense | 55 | 60 | 65 |
| Total expenses | <u>746</u> | <u>629</u> | <u>656</u> |
| Income (loss) before income tax expense | 17,657 | (16,561) | 4,861 |
| Income tax benefit | (453) | (293) | (1,462) |
| Net income (loss) | <u>\$ 18,110</u> | <u>(16,268)</u> | <u>6,323</u> |

NASB Financial, Inc.
Statements of Cash Flows

| | Years ended September 30, | | |
|--|---------------------------|------------------------|----------------|
| | 2012 | 2011 | 2010 |
| Cash flows from operating activities: | | (Dollars in thousands) | |
| Net income (loss) | \$ 18,110 | (16,268) | 6,323 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: | | | |
| Provision for loan losses | -- | 68 | -- |
| Gain on sale of real estate | (25) | (37) | (70) |
| Loss from investment in LLCs | 257 | 126 | 128 |
| Impairment loss on investment in LLCs | 200 | -- | 3,126 |
| Equity in undistributed earnings of subsidiary | (18,835) | 15,801 | (4,659) |
| Change in income taxes receivable | (330) | (40) | (1,278) |
| Change in accrued interest payable | 143 | (11) | -- |
| Other | 297 | (537) | (161) |
| Net cash provided by (used in) operating activities | <u>(183)</u> | <u>(898)</u> | <u>3,409</u> |
| Cash flows from investing activities: | | | |
| Principal repayments of loans receivable | -- | 630 | 26 |
| Investment in LLC | (5) | (1) | (7) |
| Net cash provided by (used in) investing activities | <u>(5)</u> | <u>629</u> | <u>19</u> |
| Cash flows from financing activities: | | | |
| Cash dividends paid | -- | -- | (3,540) |
| Change in escrows | -- | (36) | -- |
| Net cash used in financing activities | <u>--</u> | <u>(36)</u> | <u>(3,540)</u> |
| Net decrease in cash and cash equivalents | <u>(188)</u> | <u>(305)</u> | <u>(112)</u> |
| Cash and cash equivalents at beginning of period | <u>1,755</u> | <u>2,060</u> | <u>2,172</u> |
| Cash and cash equivalents at end of period | <u>\$ 1,567</u> | <u>1,755</u> | <u>2,060</u> |

Report of Independent Registered Public Accounting Firm

Audit Committee, Board of Directors and Stockholders
NASB Financial, Inc.
Grandview, Missouri

We have audited the accompanying consolidated balance sheets of NASB Financial, Inc. (the “Company”) as of September 30, 2012 and 2011, and the related consolidated statements of operations, stockholders’ equity and cash flows for each of the three years in the period ended September 30, 2012. The Company’s management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. Our audits included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NASB Financial, Inc. as of September 30, 2012 and 2011, and the results of its operations and its cash flows for each of the three years in the period ended September 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), NASB Financial, Inc.’s internal control over financial reporting as of September 30, 2012 based on criteria established in, *Internal Control-Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated December 14, 2012 expressed an unqualified opinion on the effectiveness of the Company’s internal control over financial reporting.

BKD, LLP

Kansas City, Missouri
December 14, 2012

Summary of Unaudited Quarterly Operating Results

The following tables include certain information concerning the quarterly consolidated results of operations of the Company at the dates indicated. Dollar amounts are expressed in thousands, except per share data.

| 2012 | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Total |
|---|------------------|-------------------|------------------|-------------------|--------|
| Interest income | \$ 17,362 | 15,235 | 14,750 | 14,272 | 61,619 |
| Interest expense | 3,243 | 3,138 | 3,034 | 2,725 | 12,140 |
| Net interest income | 14,119 | 12,097 | 11,716 | 11,547 | 49,479 |
| Provision for loan losses | 2,500 | 5,000 | 3,000 | -- | 10,500 |
| Net interest income after provision for loan losses | 11,619 | 7,097 | 8,716 | 11,547 | 38,979 |
| Other income | 10,549 | 8,289 | 15,561 | 18,896 | 53,295 |
| General and administrative expenses | 14,137 | 14,771 | 16,063 | 17,856 | 62,827 |
| Income before income tax expense | 8,031 | 615 | 8,214 | 12,587 | 29,447 |
| Income tax expense | 3,092 | 240 | 3,159 | 4,846 | 11,337 |
| Net income | \$ 4,939 | 375 | 5,055 | 7,741 | 18,110 |
| Earnings per share - basic | \$ 0.63 | 0.05 | 0.64 | 0.98 | 2.30 |
| Average shares outstanding | 7,868 | 7,868 | 7,868 | 7,868 | 7,868 |

| 2011 | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Total |
|---|------------------|-------------------|------------------|-------------------|----------|
| Interest income | \$ 19,250 | 17,989 | 18,057 | 17,413 | 72,709 |
| Interest expense | 6,210 | 5,294 | 4,881 | 4,158 | 20,543 |
| Net interest income | 13,040 | 12,695 | 13,176 | 13,255 | 52,166 |
| Provision for loan losses | 10,526 | 38,800 | 68 | -- | 49,394 |
| Net interest income after provision for loan losses | 2,514 | (26,105) | 13,108 | 13,255 | 2,772 |
| Other income | 9,086 | (1,753) | 6,385 | 10,756 | 24,474 |
| General and administrative expenses | 16,535 | 11,991 | 12,356 | 12,816 | 53,698 |
| Income before income tax expense | (4,935) | (39,849) | 7,137 | 11,195 | (26,452) |
| Income tax expense | (1,900) | (15,342) | 2,748 | 4,310 | (10,184) |
| Net income | \$ (3,035) | (24,507) | 4,389 | 6,885 | (16,268) |
| Earnings per share - basic | \$ (0.39) | (3.11) | 0.56 | 0.87 | (2.07) |
| Average shares outstanding | 7,868 | 7,868 | 7,868 | 7,868 | 7,868 |

Board of Directors of NASB Financial, Inc. and North American Savings Bank, F.S.B.

David H. Hancock
Chairman
Chief Executive Officer
NASB Financial, Inc. and
North American Savings Bank

Frederick V. Arbanas
Retired
Jackson County Legislature

Linda S. Hancock
Linda Smith Hancock Interiors
Kansas City, Missouri

Keith B. Cox
President
NASB Financial, Inc. and
North American Savings Bank

Barrett Brady
Retired

W. Russell Welsh
Chairman & CEO
Polsinelli Shughart PC
Kansas City, Missouri

Paul L. Thomas
Vice President
NASB Financial, Inc.
Executive Vice President and
Chief Credit Officer
North American Savings Bank

Laura Brady
President
Chief Executive Officer
Medical Positioning, Inc.
Kansas City, Missouri

Officers of NASB Financial, Inc.

David H. Hancock
Chairman
Chief Executive Officer

Shauna Olson
Corporate Secretary

Wade Hall
Vice President

Bruce Thielen
Vice President

Keith B. Cox
President

Mike Anderson
Vice President

John M. Nesselrode
Vice President

Paul L. Thomas
Vice President

Rhonda Nyhus
Vice President and Treasurer

Derek Bridges
Vice President

Dena Sanders
Vice President

Officers of North American Savings Bank, F.S.B.

David H. Hancock
Chairman
Chief Executive Officer

John M. Nesselrode
Senior Vice President
Chief Investment Officer

Cathleen Gwin
Vice President
Residential Lending

Dan Morton
Vice President
Information Technology

Keith B. Cox
President

Dena Sanders
Senior Vice President
Retail Banking

Scott Haase
Vice President
Residential Lending

Dan Reynoldson
Vice President
Residential Lending

Paul L. Thomas
Executive Vice President
Chief Credit Officer

Bruce Thielen
Senior Vice President
Residential Lending

Jeff Jackson
Vice President
Information Technology

Christine Schaben
Vice President
Human Resources

Rhonda Nyhus
Senior Vice President
Chief Financial Officer

Michael Braman
Vice President
Loan Servicing

Karen Jacobson
Vice President
Branch Operations

Rick Speciale
Vice President
Internal Audit

Shauna Olson
Corporate Secretary

Phil Craven
Vice President
Internal Asset Review

Christine King
Vice President
Compliance

Ron Stafford
Vice President
Residential Lending

Mike Anderson
Senior Vice President
Construction Lending

Sherrie Eimer
Vice President
Compliance

Lisa Lillard
Vice President
Information Technology

Drake Vidrine
Vice President
Construction Lending

Derek Bridges
Senior Vice President
Chief Regulatory Officer

Jesseka Endecott
Vice President
Financial Reporting

Marquise Mansaw
Vice President
Residential Lending

Lori West
Vice President
Loan Servicing

Wade Hall
Senior Vice President
Commercial Lending

Bill Evans
Vice President
Controller

Luke Miller
Vice President
Internal Asset Review

Donna Williams
Vice President
Construction Lending

Branch Offices

| | | | |
|--|---|--|---|
| Headquarters Grandview, Missouri 12498 South 71 Highway | Harrisonville, Missouri 2002 East Mechanic | <u>Residential Lending</u> 903 East 104 th Street Building C, Suite 400 Kansas City, Missouri | <u>Construction Lending</u> 12520 South 71 Highway Grandview, Missouri |
| Lee's Summit, Missouri 646 North 291 Highway | St. Joseph, Missouri 920 North Belt | 789 NE Rice Road Lee's Summit, Missouri | <u>Loan Administration</u> 12520 South 71 Highway Grandview, Missouri |
| Excelsior Springs, Missouri 1001 North Jesse James Road | Independence, Missouri 11400 East 23rd Street | 4350 S National, Suite A100 Springfield, Missouri | |
| Kansas City, Missouri 8501 North Oak Trafficway and 7012 NW Barry Road | Platte City, Missouri 2707 NW Prairie View Road | | |

Investor Information

Annual Meeting of Stockholders:

The Annual Meeting of Stockholders will be held on Monday, January 28, 2013, at 8:30 a.m. in the lobby of North American Savings Bank, 12498 South 71 Highway, Grandview, Missouri.

Annual Report on 10-K:

Copies of NASB Financial, Inc. Form 10-K Report to the Securities and Exchange Commission are available without charge upon written request to Keith B. Cox, President, NASB Financial, Inc., 12498 South 71 Highway, Grandview, Missouri 64030.

Transfer Agent:

Registrar and Transfer Co., 10 Commerce Drive, Cranford, New Jersey 07016, (800) 368-5948, www.rtc.com

Stock Trading Information:

The common stock of NASB Financial, Inc. is traded on the NASDAQ Capital Market. The Company's symbol is **NASB**.

Independent Registered Public Accounting Firm:

BKD LLP, 1201 Walnut, Suite 1700, Kansas City, Missouri 64106

Shareholder and Financial Information:

Contact Keith B. Cox, NASB Financial, Inc., 12498 South 71 Highway, Grandview, Missouri 64030, (816) 765-2200.

Common Stock Prices and Dividends

At September 30, 2012, stockholders held 7,867,614 outstanding shares of NASB Financial, Inc. common stock, held by approximately 1,100 record holders. The Company paid cash dividends of \$0.225 per share in November 2009 and February 2010. Since that date, no dividends have been declared or paid by the Company.

The table below reflects the Company's high and low bid prices. The quotations represent intra-dealer quotations without retail markups, markdowns or commissions, and do not necessarily represent actual transactions.

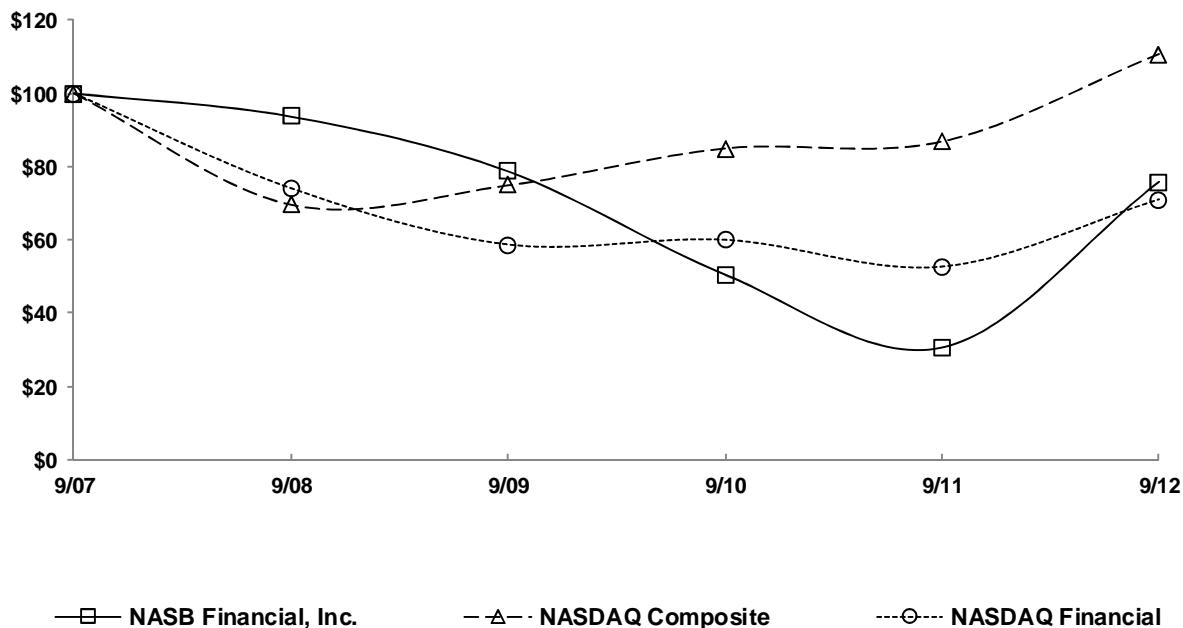
| <u>Quarter ended</u> | <u>Fiscal 2012</u> | | <u>Fiscal 2011</u> | |
|----------------------|--------------------|------------|--------------------|------------|
| | <u>High</u> | <u>Low</u> | <u>High</u> | <u>Low</u> |
| December 31 | \$ 11.44 | 9.45 | 18.82 | 12.95 |
| March 31 | 14.75 | 10.43 | 17.78 | 12.93 |
| June 30 | 19.44 | 14.05 | 16.66 | 9.58 |
| September 30 | 24.85 | 18.01 | 10.57 | 9.25 |

Stockholder Return Performance Presentation

The line graph below compares the cumulative total stockholder return on the Company's common stock to the cumulative total return total return of a broad index of the NASDAQ Capital Market and the NASDAQ Financial Index for the period from September 30, 2007 to September 30, 2012. The information presented below assumes \$100 invested on September 30, 2007 in the Company's common stock and in each of the indices, and assumes the reinvestment of all dividends. Historical stock price performance is not necessarily indicative of future stock price performance.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among NASB Financial, Inc., the NASDAQ Composite Index, and the NASDAQ Financial Index



*\$100 invested on 9/30/07 in stock or index, including reinvestment of dividends.
Fiscal year ending September 30.

| | 9/07 | 9/08 | 9/09 | 9/10 | 9/11 | 9/12 |
|-----------------------------|---------------|--------------|--------------|--------------|--------------|---------------|
| NASB Financial, Inc. | 100.00 | 93.67 | 78.72 | 50.54 | 30.60 | 75.86 |
| NASDAQ Composite | 100.00 | 69.59 | 74.90 | 84.99 | 86.87 | 110.79 |
| NASDAQ Financial | 100.00 | 74.11 | 58.76 | 60.05 | 52.72 | 71.08 |