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FOR IMMEDIATE RELEASE

NASB Announces Leadership Promotion: Matt Allen appointed Senior Vice President – Residential Lending Manager

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North American Savings Bank (NASB) is pleased to announce the promotion of Matt Allen to Senior Vice President – Residential Lending Manager. With 25 years of real estate experience, including an impressive 21 years at NASB, Matt has been a driving force behind the success of our Residential Lending-mortgage division. Matt is a nationally recognized speaker and author on IRA non-recourse loans, a specialized product that NASB pioneered in 2004. Matt's leadership has been instrumental in capitalizing on various market opportunities over the years, including guiding NASB transition from a Consumer Direct model to a Portfolio Lending business model.

Matt will lead the Sales, Operations, and Solutions teams within the Residential Lending division in his new role. His focus will be on expanding customer acquisition efforts, continuing to grow NASB's Non-Conforming loan program, and fostering collaboration across our residential lending business. Additionally, Matt will work alongside a group of talented individuals in various strategic initiatives to streamline processes and products and optimize operational efficiencies and effectiveness.

"Matt's leadership, experience, and commitment to our team and customers make him the ideal candidate to lead our residential lending department into the future", said NASB President Enrique Venegas.

"I'm honored to step into this new role and continue working alongside such a talented group at NASB. I look forward to guiding the team through the exciting opportunities ahead while maintaining the high standards that our customers and partners have come to expect," said Allen.

Since 1927, **North American Savings Bank (NASB)** has been serving the financial needs of customers by providing an array of personal banking and lending products in the Kansas City metro area. NASB offers competitive residential and commercial mortgages

nationwide with the safety and security of a federal institution. For more information, visit nasb.com.

NASB, an Equal Housing Lender. Member FDIC. NMLS ID# 400039.